



ZTO EXPRESS (CAYMAN) INC.

中通快遞 (開曼) 有限公司

(A company controlled through weighted voting rights and incorporated in the Cayman Islands with limited liability)

Stock Code : 2057



2026  
INTERIM REPORT

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# COMPANY INFORMATION

## DIRECTORS

### Executive Directors

Mr. Meisong LAI (Chairman)  
Mr. Jilei WANG  
Mr. Hongqun HU

### Non-executive Director

Mr. Xing LIU  
Ms. Di XU (resigned on May 20, 2026)

### Independent Non-Executive Directors

Mr. Frank Zhen WEI (resigned on March 18, 2026)  
Mr. Qin Charles HUANG  
Mr. Herman YU  
Ms. Fang XIE  
Mr. Wei ZHU (appointed on August 19, 2026)

## AUDIT COMMITTEE

Mr. Herman YU (Chairperson)  
Mr. Xing LIU  
Mr. Qin Charles HUANG

## COMPENSATION COMMITTEE

Mr. Frank Zhen WEI (resigned on March 18, 2026; chairperson until resignation)  
Ms. Fang XIE (Chairperson)  
(Chairperson with effect from March 18, 2026)  
Mr. Xing LIU  
Mr. Qin Charles HUANG

## NOMINATING AND CORPORATE GOVERNANCE COMMITTEE

Mr. Frank Zhen WEI (resigned on March 18, 2026; chairperson until resignation)  
Mr. Qin Charles HUANG (Chairperson)  
(Chairperson with effect from March 18, 2026)  
Ms. Fang XIE  
Mr. Herman YU (with effect from March 18, 2026)

## ENVIRONMENTAL, SOCIAL AND GOVERNANCE COMMITTEE

Ms. Fang XIE (Chairperson)  
Mr. Jilei WANG  
Mr. Hongqun HU  
Mr. Qin Charles HUANG

## JOINT COMPANY SECRETARIES

Ms. Songfei LI  
Mr. Ming King CHIU

## AUTHORISED REPRESENTATIVES

Mr. Hongqun HU  
Ms. Songfei LI

## HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN CHINA

Building One  
No. 1685 Huazhi Road  
Qingpu District  
Shanghai, 201708  
People's Republic of China

## PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit 5603, 56/F, The Center  
No. 99 Queen's Road Central  
Central  
Hong Kong

## REGISTERED OFFICE

PO Box 309, Ugland House  
Grand Cayman, KY1-1104  
Cayman Islands

## COMPANY INFORMATION

### AUDITOR

Deloitte Touche Tohmatsu  
Certified Public Accountants  
*Registered Public Interest Entity Auditor*  
35/F, One Pacific Place  
88 Queensway  
Hong Kong

### HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor  
Hopewell Centre  
183 Queen's Road East  
Wan Chai  
Hong Kong

### CAYMAN ISLANDS PRINCIPAL SHARE REGISTRAR

Maples Fund Services (Cayman) Limited  
P.O. Box 1093, Boundary Hall  
Cricket Square, Grand Cayman, KY1-1102  
Cayman Islands

### PRINCIPAL BANKS

Industrial Bank Co., Ltd.  
1608 Gongyuan East Road, Qingpu District  
Shanghai  
People's Republic of China

Industrial and Commercial Bank of China  
1750 Xinfu Middle Road, Huaxin Town  
Qingpu District  
Shanghai  
People's Republic of China

### HONG KONG STOCK CODE

2057

### NYSE SYMBOL

ZTO

### COMPANY WEBSITE

<http://zto.investorroom.com/>



# FINANCIAL HIGHLIGHTS

|                                                                                                  | For the Six Months Ended June 30, |                     |        |
|--------------------------------------------------------------------------------------------------|-----------------------------------|---------------------|--------|
|                                                                                                  | 2025                              | 2026                | Change |
|                                                                                                  | (Unaudited)                       | (Unaudited)         | (%)    |
| (RMB in thousands, except percentages and per share data)                                        |                                   |                     |        |
| Revenues                                                                                         | 22,723,272                        | <b>27,832,256</b>   | 22.5%  |
| Cost of revenues                                                                                 | (17,089,655)                      | <b>(20,863,782)</b> | 22.1%  |
| Gross profit                                                                                     | 5,633,617                         | <b>6,968,474</b>    | 23.7%  |
| Net income                                                                                       | 4,003,740                         | <b>5,233,928</b>    | 30.7%  |
| Net income attributable to ordinary shareholders                                                 | 3,931,579                         | <b>5,169,224</b>    | 31.5%  |
| <b>Non-GAAP Financial Measures:</b>                                                              |                                   |                     |        |
| EBITDA <sup>(1)</sup>                                                                            | 6,913,336                         | <b>7,951,992</b>    | 15.0%  |
| Adjusted EBITDA <sup>(2)</sup>                                                                   | 7,221,597                         | <b>8,182,659</b>    | 13.3%  |
| Adjusted net income <sup>(3)</sup>                                                               | 4,312,027                         | <b>5,463,143</b>    | 26.7%  |
| Adjusted net income attributable to ordinary shareholders <sup>(4)</sup>                         | 4,239,866                         | <b>5,398,439</b>    | 27.3%  |
| Adjusted basic and diluted earnings per ADS attributable to ordinary shareholders <sup>(5)</sup> |                                   |                     |        |
| Basic                                                                                            | 5.31                              | <b>7.01</b>         | 32.0%  |
| Diluted                                                                                          | 5.18                              | <b>6.73</b>         | 29.9%  |

- (1) EBITDA is a non-GAAP financial measure, which is defined as net income before depreciation, amortization, interest expenses and income tax expenses which management aims to better represent the underlying business operations.
- (2) Adjusted EBITDA is a non-GAAP financial measure, which is defined as net income before depreciation, amortization, interest expenses and income tax expenses, and further adjusted to exclude the share-based compensation expense and non-recurring items such as impairment of Goodwill, impairment of investment in equity investees, gain/loss on disposal of equity investees and subsidiaries which management aims to better represent the underlying business operations.
- (3) Adjusted net income is a non-GAAP financial measure, which is defined as net income before share-based compensation expense and non-recurring items such as impairment of Goodwill, impairment of investment in equity investees, gain/loss on disposal of equity investees and subsidiaries and corresponding tax impact in which management aims to better represent the underlying business operations.
- (4) Adjusted net income attributable to ordinary shareholders is a non-GAAP financial measure. It is defined as net income attributable to ordinary shareholders of the Group excluding share-based compensation expense and non-recurring items such as impairment of Goodwill, impairment of investment in equity investees, gain/loss on disposal of equity investees and subsidiaries and corresponding tax impact which management aims to better represent the underlying business operations.
- (5) Adjusted basic and diluted earnings per ADS attributable to ordinary shareholders is a non-GAAP financial measure. It is defined as adjusted net income attributable to ordinary shareholders divided by weighted average number of basic and diluted ADS, respectively.

### NON-GAAP FINANCIAL MEASURES

We use EBITDA, adjusted EBITDA, adjusted net income, adjusted net income attributable to ordinary shareholders, and adjusted basic and diluted earnings per ADS attributable to ordinary shareholders, each a non-GAAP financial measure, in evaluating the Company's operating results and for financial and operational decision-making purposes.

We believe that such non-GAAP measures help identify underlying trends in the Company's business that could otherwise be distorted by the effect of the related expenses and gains that the Company includes in income from operations and net income, and provide useful information about its operating results, enhance the overall understanding of its past performance and future prospects and allow for greater visibility with respect to key metrics used by the Company's management in its financial and operational decision-making.

The non-GAAP financial measures are not defined under U.S. GAAP and are not presented in accordance with U.S. GAAP. The non-GAAP financial measures have limitations as analytical tools. EBITDA, adjusted EBITDA, adjusted net income, adjusted net income attributable to ordinary shareholders and adjusted basic and diluted earnings per ADS attributable to ordinary shareholders should not be considered in isolation or construed as an alternative to net income or any other measure of performance or as an indicator of the Company's operating performance. Investors are encouraged to compare the historical non-GAAP financial measures to the most directly comparable GAAP measures. EBITDA, adjusted EBITDA, adjusted net income, adjusted net income attributable to ordinary shareholders and adjusted basic and diluted earnings per ADS attributable to ordinary shareholders presented here may not be comparable to similarly titled measures presented by other companies. Other companies may calculate similarly titled measures differently, limiting their usefulness as comparative measures to the Company's data. The Company encourages investors and others to review the Company's financial information in its entirety and not rely on a single financial measure.

## FINANCIAL HIGHLIGHTS

The following table sets forth unaudited reconciliation of GAAP and non-GAAP results for the period indicated.

|                                                                            | For the Six Months Ended June 30,                   |                  |                  |
|----------------------------------------------------------------------------|-----------------------------------------------------|------------------|------------------|
|                                                                            | 2025                                                | 2026             |                  |
|                                                                            | RMB                                                 | RMB              | US\$             |
|                                                                            | (Unaudited)                                         | (Unaudited)      | (Unaudited)      |
|                                                                            | (in thousands, except for share and per share data) |                  |                  |
| Net income                                                                 | 4,003,740                                           | <b>5,233,928</b> | <b>771,385</b>   |
| Add:                                                                       |                                                     |                  |                  |
| Share-based compensation expense <sup>(1)</sup>                            | 223,263                                             | <b>222,316</b>   | <b>32,765</b>    |
| Impairment of goodwill                                                     | 84,431                                              | —                | —                |
| Loss on disposal of equity investees and subsidiaries, net of income taxes | 593                                                 | <b>6,899</b>     | <b>1,017</b>     |
| Adjusted net income                                                        | 4,312,027                                           | <b>5,463,143</b> | <b>805,167</b>   |
| Net income                                                                 | 4,003,740                                           | <b>5,233,928</b> | <b>771,385</b>   |
| Add:                                                                       |                                                     |                  |                  |
| Depreciation                                                               | 1,559,378                                           | <b>1,690,048</b> | <b>249,082</b>   |
| Amortization                                                               | 76,125                                              | <b>96,297</b>    | <b>14,192</b>    |
| Interest expenses                                                          | 166,988                                             | <b>120,899</b>   | <b>17,818</b>    |
| Income tax expenses                                                        | 1,107,105                                           | <b>810,820</b>   | <b>119,500</b>   |
| EBITDA                                                                     | 6,913,336                                           | <b>7,951,992</b> | <b>1,171,977</b> |
| Add:                                                                       |                                                     |                  |                  |
| Share-based compensation expense                                           | 223,263                                             | <b>222,316</b>   | <b>32,765</b>    |
| Impairment of goodwill                                                     | 84,431                                              | —                | —                |
| Loss on disposal of equity investees and subsidiaries                      | 567                                                 | <b>8,351</b>     | <b>1,231</b>     |
| Adjusted EBITDA                                                            | 7,221,597                                           | <b>8,182,659</b> | <b>1,205,973</b> |

(1) Net of income taxes of nil

## FINANCIAL HIGHLIGHTS

|                                                                                 | For the Six Months Ended June 30,                                                 |                            |                     |
|---------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|----------------------------|---------------------|
|                                                                                 | 2025<br>RMB<br>(Unaudited)<br>(in thousands, except for share and per share data) | 2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited) |
| Net income attributable to ordinary shareholders                                | 3,931,579                                                                         | <b>5,169,224</b>           | <b>761,849</b>      |
| Add:                                                                            |                                                                                   |                            |                     |
| Share-based compensation expense <sup>(1)</sup>                                 | 223,263                                                                           | <b>222,316</b>             | <b>32,765</b>       |
| Impairment of goodwill <sup>(1)</sup>                                           | 84,431                                                                            | –                          | –                   |
| Loss on disposal of equity investees and subsidiaries, net of income taxes      | 593                                                                               | <b>6,899</b>               | <b>1,017</b>        |
| Adjusted net income attributable to ordinary shareholders                       | 4,239,866                                                                         | <b>5,398,439</b>           | <b>795,631</b>      |
| Weighted average shares used in calculating net earnings per ordinary share/ADS |                                                                                   |                            |                     |
| Basic                                                                           | 799,123,030                                                                       | <b>770,575,485</b>         | <b>770,575,485</b>  |
| Diluted                                                                         | 833,360,830                                                                       | <b>809,872,825</b>         | <b>809,872,825</b>  |
| Net earnings per share/ADS attributable to ordinary shareholders                |                                                                                   |                            |                     |
| Basic                                                                           | 4.92                                                                              | <b>6.71</b>                | <b>0.99</b>         |
| Diluted                                                                         | 4.81                                                                              | <b>6.44</b>                | <b>0.95</b>         |
| Adjusted net earnings per share/ADS attributable to ordinary shareholders       |                                                                                   |                            |                     |
| Basic                                                                           | 5.31                                                                              | <b>7.01</b>                | <b>1.03</b>         |
| Diluted                                                                         | 5.18                                                                              | <b>6.73</b>                | <b>0.99</b>         |

(1) Net of income taxes of nil



# BUSINESS REVIEW AND OUTLOOK

## BUSINESS REVIEW DURING THE REPORTING PERIOD

We are a leading and fast-growing express delivery company in China. We provide domestic and international express delivery services as well as other value-added logistics services through our extensive and reliable nationwide network coverage in China.

In the first half of 2026, we achieved solid financial and operating results as we continue to improve service quality and operational efficiency amid the backdrop of deepening anti-involution trends within the industry. Our revenue increased by 22.5% from RMB22,723.3 million for the six months ended June 30, 2025 to RMB27,832.3 million for the same period in 2026. The improvement was primarily attributable to growth in parcel volume and an ongoing shift toward higher-value customers.

### Core Express Delivery Business

We derive a substantial part of our revenues from express delivery services that we provide to our network partners, which mainly include parcel sorting and line-haul transportation. We charge our network partners a network transit fee for each parcel that is processed through our network. In addition, we also directly provide express delivery services to certain enterprise customers, including vertical e-commerce and traditional merchants, in connection with the delivery of their products to end consumers as well as associated returned parcels services. We also generate revenues from the sale of ancillary materials, such as portable barcode readers, thermal paper and ZTO-branded packing materials and uniforms, to our network partners.

We determine the level of pricing of our network transit fee based on the operating costs of our business while also considering other factors, including market conditions and competition as well as our service quality. The network transit fees we charge our network partners are primarily measured by (i) a fixed amount for a waybill attached to each parcel and (ii) a variable amount per parcel for sorting and line-haul transportation based on the parcel weight and route distance. The delivery service fees we charge the enterprise customers are also based on parcel weight and route distance.

Our network partners generally charge each parcel sender a delivery services fee directly. They have full discretion over the pricing of their services after taking into consideration certain of their costs, including the network transit fees we charge them and other factors, including market conditions and competition as well as their service quality. There has historically been decline in the delivery services fees charged by our network partners to parcel senders partially due to decreasing unit operational costs and market competition. We have been able to adjust the level of network transit fees based on market conditions and our operating costs.

### Ecosystem of Integrated Solutions

We aim to become an integrated logistics service provider. Building on our core express delivery business, we are expanding our service offerings with a goal to build an ecosystem of express delivery, less-than-truckload (LTL), cross-border, warehousing, aviation, cold chain and commerce solutions. The expansion of our business channels enables us to capture diversified demand. We provide LTL logistics services with a focus on heavy cargo and international express delivery services in Southeast Asia, Africa and other countries; cross border including freight forwarding services; we also provide customers with integrated logistics solutions for warehousing, distribution and transportation.

## BUSINESS REVIEW AND OUTLOOK

### Logistics Network and Infrastructure

#### Network Base

We operate a highly scalable and flexible network partnership model to support the robust growth of e-commerce in China. We have established a solid and cohesive network base that covers 99% of cities and counties across China. As of June 30, 2026, we had approximately 6,000 direct network partners operating over 31,000 pickup and delivery outlets and approximately 100,000 last-mile posts nationwide.

We continuously seek to expand our network by connecting with new qualified network partners. We provide training to new partners to ensure quality of performance. We also support our network partners in their construction of last-mile posts, including to the countryside and rural areas, to enhance our last-mile presence and market penetration. Leveraging our experience and resources, we support the upgrading of their throughput capacity as well, which strengthens our service capabilities, sustains our competitiveness and fuels our long-term growth.

#### Logistics Infrastructure

Our expansive service network is supported by our mission-critical line-haul transportation and sorting infrastructure. As of June 30, 2026, our logistics infrastructure network comprised 92 sorting hubs with 782 automation lines and over 3,600 line-haul routes serviced by over 10,000 self-owned line-haul trucks.

To increase our parcel handling capacity and our ability to handle volume surges, we continuously invest in our logistical infrastructure of sorting hubs and line-haul fleets to effectively address logistical bottlenecks. Our automated sorting lines are a result of our continuous adoption of new technology solutions in automation hardware and software to increase operating efficiency. We also control the route planning and vehicle dispatch of our entire line-haul transportation network. Leveraging our technological know-how, we have systematically introduced mechanisms to increase the fleet load rates and transportation efficiency as parcel volume increased.

#### Technology Infrastructure

Our self-developed and centralized Zhongtian system is the technology backbone for the efficient management of our complex network operations and delivery services. It has over hundreds of modules with numerous functionalities and features covering all scenarios of our business and operations, including our operational management, network management, settlement, finance and other integrated systems and mobile apps connecting our network partners.

For instance, we have developed a suite of technologies and proprietary algorithms for real-time monitoring, order dispatchment and forecasting to support the high-throughput processing of over 100 million orders per day. Utilizing the accumulated big data of parcel traffic and volume, our intelligent routing algorithms are able to dynamically model and predict future parcel volume, and adjust manpower and transport resource allocation to achieve optimal transportation time and costs. We have also implemented key checkpoints throughout the service value chain aimed at the timely identification and rectification of logistical bottlenecks, so as to ensure the smooth end-to-end operation of our express delivery services.

## BUSINESS REVIEW AND OUTLOOK

The continuous digitization and intelligentization of our operations enable us to address mismatch between volume and delivery capacity, which optimizes dispatch schedules and improves order fulfilment rate, all while lowering our operating costs. Our continued efforts in upgrading our technology infrastructure to promote intelligent logistics have contributed to the decrease in our combined unit cost of sorting and transportation for the six months ended June 30, 2026 compared to the same period in 2025.

### Environment, Social and Governance (ESG)

The express delivery industry plays a critical role in reducing distribution costs and supporting the development of many related industries; it enables consumers to buy more and better products at lower cost; it helps merchants to reduce costs while improving efficiency and creating value; it improves the distribution of products and reduces logistics cost across the whole country, making manufacturing and agricultural industries more competitive.

ZTO has been proactively contributing to sustainable development for the benefit of our society and environment, while constantly enhancing corporate governance capability in areas such as compliance operations and risk control. Over the past twenty years, ZTO has evolved from serving ourselves to serving people and now to serving society, by continuing to build a platform that is increasingly beneficial to society, ZTO has accumulated more resources, connected and empowered more people, and achieved integrated development, cooperation and win-win together with all kinds of partners. As its express delivery business matures, ZTO is actively building an expansive ecosystem that will transform us into a comprehensive logistics supplier that will help the whole society reduce logistics costs. ZTO has taken the initiative to fulfill its social responsibilities, for instance by working to develop a more “green” express delivery service, guaranteeing safety, helping with economic development, and creating more value for society.

The Company has published our annual ESG reports since 2019 (renamed as the sustainability report in 2025), detailing our key initiatives and development in areas pertaining to environmental, social and corporate governance issues. The ESG or sustainability reports are available at <http://zto.investorroom.com/>.

### Important Events after the Reporting Period

#### *Appointment of Independent Non-Executive Director*

Mr. Wei ZHU (朱偉) (“**Mr. ZHU**”) has been appointed as an independent non-executive Director with effect from August 19, 2026.

For biographical details and other details of the appointment of Mr. ZHU, please refer to the interim results announcement of the Company dated August 19, 2026.

The Board would like to express its warmest welcome to Mr. ZHU on his appointment.

## BUSINESS REVIEW AND OUTLOOK

### *Shareholder Return Update*

As disclosed in March 2026, the Board has approved an enhanced return mechanism, pursuant to which the Company targets an aggregate annual shareholder return ratio of no less than 50% of its adjusted net income for the prior fiscal year, comprising both cash dividends and share repurchases.

As of the end of the second quarter, the Company had repurchased an aggregate of 31,788,692 Class A Ordinary Shares (including the Concurrent Share Repurchase, as defined below) for US\$740 million (including repurchase commissions) in 2026, equivalent to 52% of its adjusted net income for 2025. As such, the Board did not recommend the distribution of an interim dividend for the first half of 2026.

In March 2026, the Board also approved a new share repurchase program (the “**New Program**”), authorizing share repurchases of up to US\$1.5 billion of its shares over a 24-month period, effective from March 20, 2026 to March 20, 2028. As of the end of the second quarter of 2026, the Company had repurchased an aggregate of 6,161,216 ADSs for US\$138 million (including repurchase commissions) under the New Program, leaving US\$1.36 billion of capacity under the authorization.

### BUSINESS OUTLOOK

Taking into account evolving market dynamics and the broader slowdown in industry parcel volume growth, the Company revises its previously stated annual guidance. Parcel volume for 2026 is expected to be in the range of 40.8 billion to 42.4 billion, representing a 6.0% to 10.0% increase year over year. Such estimates represent management’s current and preliminary view, which are subject to change.

# MANAGEMENT DISCUSSION AND ANALYSIS

## REVENUES

|                             | For the Six Months Ended June 30,                             |                     |                  |
|-----------------------------|---------------------------------------------------------------|---------------------|------------------|
|                             | 2025<br>(Unaudited)<br>(RMB in thousands, except percentages) | 2026<br>(Unaudited) | % of<br>revenues |
| <b>Revenues:</b>            |                                                               |                     |                  |
| Express delivery services   | 21,106,041                                                    | <b>26,207,309</b>   | 94.2             |
| Freight forwarding services | 359,477                                                       | <b>374,259</b>      | 1.3              |
| Sale of accessories         | 1,196,066                                                     | <b>1,202,617</b>    | 4.3              |
| Others                      | 61,688                                                        | <b>48,071</b>       | 0.2              |
| <b>Total revenues</b>       | <b>22,723,272</b>                                             | <b>27,832,256</b>   | <b>100.0</b>     |

### Core Express Delivery Business

Revenue from the core express delivery business increased by 22.8% compared to the same period of 2025 as a result of a 9.6% growth in parcel volume and a 12.0% increase in parcel unit price. Within core express delivery revenue, key account revenue, generated by direct sales organizations, increased by 75.4% mainly driven by increase in e-commerce return parcels.

### Freight Forwarding Services

We provide freight forwarding services through the acquired business of China Oriental Express Co., Ltd., a major freight forwarding and international logistics service provider in Hong Kong and Shenzhen. For the six months ended June 30, 2026, revenue from such services increased by 4.1% compared to the same period in 2025.

### Sale of Accessories and Others

Revenue from sales of accessories largely consisted of sales of thermal paper for digital waybills. For the six months ended June 30, 2026, revenue from sale of accessories increased by 0.5% compared to the same period in 2025. Other revenues were mainly derived from financing services.

## MANAGEMENT DISCUSSION AND ANALYSIS

### COST OF REVENUES

The following table sets forth the components of our cost of revenues, in absolute amounts and as percentages of our revenues for the periods indicated:

|                               | For the Six Months Ended June 30,                             |                     | % of revenues |
|-------------------------------|---------------------------------------------------------------|---------------------|---------------|
|                               | 2025<br>(Unaudited)<br>(RMB in thousands, except percentages) | 2026<br>(Unaudited) |               |
| Line-haul transportation cost | 6,774,009                                                     | 6,905,747           | 24.8          |
| Sorting hub operating cost    | 4,729,435                                                     | 4,960,086           | 17.8          |
| Freight forwarding cost       | 343,028                                                       | 334,109             | 1.2           |
| Cost of accessories sold      | 284,463                                                       | 273,340             | 1.0           |
| Other costs                   | 4,958,720                                                     | 8,390,500           | 30.2          |
| <b>Total cost of revenues</b> | <b>17,089,655</b>                                             | <b>20,863,782</b>   | <b>75.0</b>   |

Total cost of revenues increased by 22.1% from RMB17,089.7 million for the six months ended June 30, 2025 to RMB20,863.8 million for the six months ended June 30, 2026.

- **Line-haul transportation cost** was RMB6,905.7 million, an increase of 1.9% from RMB6,774.0 million in the same period of 2025. The unit transportation cost decreased by 8.1% or 3 cents mainly attributable to better economies of scale and improved load rate offsetting higher diesel prices.
- **Sorting hub operating cost** was RMB4,960.1 million, an increase of 4.9% from RMB4,729.4 million in the same period of 2025. The increase primarily consisted of (i) RMB158.7 million increase in labor-associated costs partially offset by automation-driven efficiency improvements, and (ii) RMB57.9 million increase in depreciation and amortization costs associated with automation facilities and equipment upgrades. As of June 30, 2026, 782 sets of automated sorting equipment were in service, compared to 690 sets as of June 30, 2025, which enhanced overall sorting operational efficiencies.
- **Freight forwarding cost** was RMB334.1 million, representing a decrease of 2.6% from RMB343.0 million in the same period of 2025.
- **Cost of accessories sold** was RMB273.3 million, representing a decrease of 3.9% from RMB284.5 million in the same period of 2025.
- **Other costs** were RMB8,390.5 million, an increase of 69.2% from RMB4,958.7 million in the same period of 2025. The increase was mainly driven by an increase of RMB3,331.7 million for pickup and dispatching costs paid to network partners associated with serving key account customers, primarily for handling e-commerce return parcels.



## MANAGEMENT DISCUSSION AND ANALYSIS

### GROSS PROFIT

Gross profit increased by 23.7% from RMB5,633.6 million for the six months ended June 30, 2025 to RMB6,968.5 million for the six months ended June 30, 2026. Our gross profit margin increased to 25.0% for the six months ended June 30, 2026 from 24.8% for the same period of 2025.

### OPERATING EXPENSES

Total operating expenses increased by 58.7% to RMB1,195.3 million for the six months ended June 30, 2026 from RMB753.2 million for the same period of 2025.

Selling, general and administrative expenses increased by 0.8% from RMB1,361.1 million for the six months ended June 30, 2025 to RMB1,372.3 million for the six months ended June 30, 2026.

Other operating income, net decreased by 70.9% from RMB607.9 million for the six months ended June 30, 2025 to RMB177.0 million for the six months ended June 30, 2026. Other operating income mainly consisted of (i) RMB104.6 million of government subsidies and tax rebates, and (ii) RMB26.5 million of rental and other income.

### INCOME FROM OPERATIONS

Income from operations was RMB5,773.2 million for the six months ended June 30, 2026, an increase of 18.3% from RMB4,880.5 million for the same period last year. Operating margin rate decreased to 20.7% from 21.5% in the same period last year.

### OTHER INCOME AND EXPENSE

Interest income decreased by 21.0% from RMB407.1 million for the six months ended June 30, 2025 to RMB321.7 million for the six months ended June 30, 2026.

Interest expense decreased by 27.6% from RMB167.0 million for the six months ended June 30, 2025 to RMB120.9 million for the six months ended June 30, 2026.

## MANAGEMENT DISCUSSION AND ANALYSIS

Gain from fair value changes of financial instruments was RMB100.4 million for the six months ended June 30, 2026, an increase of 204.3% from RMB33.0 million for the same period last year. Such gain or loss from fair value changes of the financial instruments is quoted by commercial banks according to market-based estimation of future redemption prices.

Foreign currency exchange loss was RMB21.9 million for the six months ended June 30, 2026, compared with a gain of RMB12.4 million in the same period last year, mainly due to the fluctuation of the foreign currency-denominated bank deposits against the Chinese Renminbi.

### INCOME TAX EXPENSE

Income tax expense decreased by 26.8% from RMB1,107.1 million for the six months ended June 30, 2025 to RMB810.8 million for the six months ended June 30, 2026. The overall income tax rate was 13.4%, down 8.4 percentage points year over year. The decline was mainly attributable to an income tax refund of RMB344.3 million received by Shanghai Zhongtongji Network Technology Co., Ltd. (上海中通吉網絡技術有限公司), a wholly owned subsidiary of the Company, upon its recognition as a “Key Software Enterprise” qualifying for a preferential tax rate of 10% for tax year 2025.

### NET INCOME

As a result of the foregoing, our net income increased by 30.7% from RMB4.0 billion for the six months ended June 30, 2025 to RMB5.2 billion for the six months ended June 30, 2026.

### FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSET

As of June 30, 2026, we did not have detailed future plans for material investments or capital assets.

### GEARING RATIO

As of June 30, 2026, our gearing ratio was 35.5%, compared to 26.2% as of December 31, 2025, calculated by dividing total liabilities by total assets.

## MANAGEMENT DISCUSSION AND ANALYSIS

### LIQUIDITY AND CAPITAL RESOURCES

Our principal sources of liquidity have been proceeds from cash flows from operating activities and financing activities. As of June 30, 2026, our cash and cash equivalents, restricted cash and short-term investments were RMB9,906.9 million, RMB44.6 million, and RMB21,400.9 million, respectively. Our cash and cash equivalents primarily consist of cash on hand and highly liquid investments, which are unrestricted as to withdrawal or use or have maturities of three months or less when purchased. Restricted cash represents secured deposits held in designated bank accounts for issuance of bank acceptance notes, settlement of derivatives and commencement of construction. Short-term investments consist primarily of dual currency notes and deposits, investments in fixed deposits with maturities between three months and one year and wealth management products which we have the intent and the ability to hold to maturity within one year. As of June 30, 2026, approximately 74.4% of our cash and cash equivalents, restricted cash and short-term investments were held by subsidiaries and affiliated entities incorporated in China, and approximately 74.1% of our cash and cash equivalents, restricted cash and short-term investments were denominated in Renminbi.

As of June 30, 2026, we had outstanding principal amount of short-term bank borrowings and long-term borrowings of RMB11.6 billion and RMB17 million, respectively. The weighted average interest rate of short-term borrowings and long-term borrowings drawn were 1.24% and 2.40% for the six months ended June 30, 2026. As of June 30, 2026, approximately 90.7% of our bank borrowings were denominated in Renminbi and approximately 99.57% of our bank borrowings were at fixed interest rates.

We believe that our existing cash and cash equivalents and anticipated cash flow from operations are sufficient to fund our operating activities, capital expenditures and other obligations for at least the next 12 months. However, we may decide to enhance our liquidity position or increase our cash reserve for future expansions and acquisitions through additional financing activities. The issuance and sale of additional equity would result in further dilution to our existing shareholders. The incurrence of indebtedness would result in increased fixed obligations and could result in operating covenants that may restrict our operations and ability to make distributions. However, financing may not be available in amounts or on terms acceptable to us, if at all. Although we consolidate the results of our consolidated affiliated entities, we only have access to the assets or earnings of our consolidated affiliated entities through the Contractual Arrangements.

## MANAGEMENT DISCUSSION AND ANALYSIS

### SIGNIFICANT INVESTMENTS

We did not make or hold any significant investments during the six months ended June 30, 2026.

### MATERIAL ACQUISITIONS AND DISPOSALS

During the Reporting Period, we did not conduct any material acquisitions or disposals of subsidiaries, associates or joint ventures.

### PLEDGE OF ASSETS

As of June 30, 2026, our interest-bearing time deposits of RMB2.9 billion were used as pledge for the issuance of bank acceptance notes.

### FOREIGN EXCHANGE RISK

Our revenues, expenses and assets and liabilities are mainly denominated in Renminbi. We do not believe that we currently have any significant direct foreign exchange risk. To date, we have entered into some hedging transactions, such as foreign currency deposits, foreign currency forward contract and options, to hedge exposure to such risk. Although our exposure to foreign exchange risks should be limited in general, the value of your investment in our ADSs will be affected by the exchange rate between U.S. dollar and Renminbi because the value of our business is effectively denominated in RMB, while our ADSs will be traded in U.S. dollars.

The conversion of Renminbi into foreign currencies, including U.S. dollars, is based on rates set by the People's Bank of China. The Renminbi has fluctuated against the U.S. dollar, at times significantly and unpredictably. It is difficult to predict how market forces or PRC or U.S. government policy may impact the exchange rate between Renminbi and the U.S. dollar in the future.

To the extent that we need to convert U.S. dollars into Renminbi for our operations, appreciation of the Renminbi against the U.S. dollar would have an adverse effect on the RMB amount we receive from the conversion. Conversely, if we decide to convert Renminbi into U.S. dollars for the purpose of making payments for dividends on our ordinary shares or ADSs or for other business purposes, appreciation of the U.S. dollar against the Renminbi would have a negative effect on the U.S. dollar amounts available to us.

As of June 30, 2026, we had RMB8,079.9 million of cash and cash equivalent, restricted cash and short-term investment that were denominated in U.S. dollars. If Renminbi had appreciated by 10% against the U.S. dollar, it would result in a decrease of RMB734.5 million in our cash and cash equivalents, restricted cash and short-term investment.

## MANAGEMENT DISCUSSION AND ANALYSIS

### INTEREST RATE RISK

Our exposure to interest rate risk primarily relates to the interest income generated by excess cash, which is mostly held in interest-bearing bank deposits. Investments in both fixed rate and floating rate interest earning instruments carry a degree of interest rate risk. Fixed rate securities may have their fair market value adversely impacted due to a rise in interest rates, while floating rate securities may produce less income than expected if interest rates fall. Due in part to these factors, our future investment income may fall short of expectations due to changes in interest rates, or we may suffer losses in principal if we have to sell securities which have declined in market value due to changes in interest rates. Our exposure to interest rate risk also arises from our borrowings that have a floating rate of interest. The costs of floating rate borrowings may be affected by the fluctuations in the interest rates. We have not been, and do not expect to be, exposed to material risks due to changes in interest rates, and we have not used any derivative financial instruments to manage our interest risk exposure.

### CONTINGENT LIABILITIES

We had no material contingent liabilities as at June 30, 2026.

### CAPITAL EXPENDITURES AND CAPITAL COMMITMENT

In connection with the purchases of property and equipment, purchases of land use rights and the expansion of our self-owned truck fleet and upgrade of our equipment and facilities, we incurred capital expenditures of an aggregate of approximately RMB2.8 billion for the six months ended June 30, 2026 (six months ended June 30, 2025: RMB3.1 billion). We intend to fund our future capital expenditures with our existing cash balance and other financing alternatives. We will continue to make capital expenditures to support the growth of our business.

Our capital commitments primarily relate to commitments on construction of office building, sorting hubs and warehouse facilities. Our capital commitments as of June 30, 2026 amounted to RMB5.3 billion. All of these capital commitments will be fulfilled based on the construction progress.

## MANAGEMENT DISCUSSION AND ANALYSIS

### EMPLOYEES AND REMUNERATION

As of June 30, 2026, we had a total of 23,888 employees. The following table sets out the breakdown of our own employees by function as of June 30, 2026:

| Functional Area                      | Number of Employees | % of Total   |
|--------------------------------------|---------------------|--------------|
| Sorting                              | 8,627               | 36.1         |
| Transportation                       | 3,030               | 12.7         |
| Management and Administration        | 4,433               | 18.6         |
| Operation Support & Customer Service | 6,425               | 26.9         |
| Technology and Engineering           | 1,053               | 4.4          |
| Sales and Marketing                  | 320                 | 1.3          |
| <b>Total</b>                         | <b>23,888</b>       | <b>100.0</b> |

We believe we offer our employees competitive compensation packages and a merit-based work environment that encourages initiative, and as a result, we have generally been able to attract and retain qualified personnel and maintain a stable core management team.

Our total remuneration cost of employees of the Group without share-based compensation expense incurred from the six months ended June 30, 2026 was RMB1,679.6 million, as compared to RMB1,590.3 million for the six months ended June 30, 2025.

As required by PRC regulations, we participate in various government statutory employee benefit plans, including social insurance funds, namely a pension contribution plan, a medical insurance plan, an unemployment insurance plan, a work-related injury insurance plan and a maternity insurance plan, and a housing provident fund. We are required under PRC law to make contributions to employee benefit plans at specified percentages of the salaries, bonuses and certain allowances of our employees, up to a maximum amount specified by the local government from time to time.

## MANAGEMENT DISCUSSION AND ANALYSIS

We enter into standard labor agreements with our employees and, in addition, enter into confidentiality and non-compete agreements with our key employees. The non-compete restricted period typically expires two years after the termination of employment, and we agree to compensate the key employee with a certain percentage of his or her predeparture salary during the restricted period.

We believe that we maintain a good working relationship with our employees, and we have not experienced any major labor disputes during the Reporting Period.

We have been continuously investing in training and education programs for employees. We provide formal and comprehensive company-level and department-level training to our new employees, followed by on-the-job training. We also provide training and development programs to our employees from time to time to ensure their awareness and compliance with our various policies and procedures. Some of the training is conducted jointly by departments serving different functions but working with or supporting each other in our day-to-day operations.

The Company had in place the cash incentive scheme through ZTO ES and the 2024 Plan during the Reporting Period. Further details in respect of the share incentive plans are set out in the annual report of the Company for the year ended December 31, 2025.



# CORPORATE GOVERNANCE

## WEIGHTED VOTING RIGHTS

The Company is controlled through weighted voting rights. Our share capital comprises Class A ordinary shares and Class B ordinary shares. Each Class A ordinary share entitles the holder to exercise one vote and each Class B ordinary share entitles the holder to exercise ten votes respectively, on all matters that require a shareholder's vote. Save for the weighted voting rights attached to Class B ordinary shares, the rights attached to all classes of Shares are identical.

As of June 30, 2026, the number of Class B ordinary shares held by our WVR Beneficiary and his shareholding and voting rights are as follows:

|                                             | <b>Number of<br/>Class B ordinary<br/>shares held<br/>by the WVR<br/>Beneficiary</b> | <b>Approximate<br/>percentage of<br/>voting rights of<br/>Class B ordinary<br/>shares held<br/>by the WVR<br/>Beneficiary</b> | <b>Approximate<br/>total percentage<br/>voting rights<br/>of Class A and<br/>Class B ordinary<br/>shares held<br/>by the WVR<br/>Beneficiary</b> |
|---------------------------------------------|--------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| Mr. Meisong LAI <sup>(Note 1)</sup>         | 206,100,000                                                                          | 78.5%                                                                                                                         | 78.7%                                                                                                                                            |
| Zto Lms Holding Limited <sup>(Note 2)</sup> | 206,100,000                                                                          | 78.5%                                                                                                                         | 78.7%                                                                                                                                            |

Note 1: In addition to above, Mr. Meisong LAI was also interested in 4,941,381 Class A ordinary shares as of June 30, 2026 (excluding (a) his economic rights associated with 964,765 Class A ordinary shares held by ZTO ES, that correspond to his proportional indirect ownership of ZTO ES (i) to receive dividends (if any) and (ii) to request for the disposition of such shares, and (b) 450,000 share options granted to him to purchase 450,000 Class A ordinary shares pursuant to the 2024 Plan). For further information, please refer to the section headed "Other Information – Directors' and Chief Executives' Interests and Short Positions in Shares, Underlying Shares and Debentures of the Company or any of its Associated Corporations" in this interim report.

Note 2: Zto Lms Holding Limited is a BVI company beneficially owned by The LMS Family Trust, a trust established under the laws of Singapore and managed by Standard Chartered Trust (Singapore) Limited as trustee. Mr. Meisong LAI is the settlor of The LMS Family Trust and the beneficiaries of the trust are Mr. Meisong LAI and his family members.

## CORPORATE GOVERNANCE

As of June 30, 2026, the WVR Beneficiary was interested in a total of 4,941,381 Class A ordinary shares (excluding his economic rights associated with 964,765 Class A ordinary shares held by ZTO ES and 450,000 share options granted to him pursuant to the 2024 Plan) and 206,100,000 Class B ordinary shares, representing a total of 78.7% voting rights in the Company, based on the number of Class A ordinary shares and Class B ordinary shares held by such person or group with respect to all of our outstanding Class A and Class B ordinary shares as one class (comprising 563,800,693 Class A ordinary shares and 206,100,000 Class B ordinary shares as of June 30, 2026, including 6,161,216 Class A ordinary shares underlying ADSs repurchased during the Reporting Period that were pending cancellation as of June 30, 2026), with respect to all matters that require a shareholder's vote. For the Primary Conversion, we have undertaken to procure ZTO ES to abstain from voting on matters that require shareholders' approval under the Listing Rules with respect to all the shares held by ZTO ES.

Each Class B ordinary share is convertible into one Class A ordinary share at any time by the holder thereof. Upon the conversion of all the issued and outstanding Class B ordinary shares into Class A ordinary shares, our Company will issue 206,100,000 Class A ordinary shares, representing approximately 36.6% of the total number of issued and outstanding Class A ordinary shares as of June 30, 2026.

As the Company was initially listed as a Grandfathered Greater China Issuer pursuant to Chapter 19C of the Listing Rules with a WVR structure, certain shareholder protection measures and governance safeguards under Chapter 8A of the Listing Rules (Weighted Voting Rights) do not apply to the Company pursuant to Rule 8A.46 of the Listing Rules and the Articles of Association differ from Chapter 8A in a number of ways, in particular, the Articles of Association do not provide for WVRs to terminate in the circumstances specified in Chapter 8A, such as where the WVR beneficiary is deceased or no longer a director. The relevant exemptions pursuant to Chapter 8A of the Listing Rules continue to apply after the Primary Conversion.

If at any time Mr. Meisong LAI and his affiliates collectively own less than 10% of the total issued share capital of the Company, each issued and outstanding Class B ordinary share will be automatically and immediately converted into one Class A ordinary share. In addition, (1) upon any sale, transfer, assignment or disposition of any Class B ordinary shares by a holder thereof to any person or entity that is not an Affiliate (as defined in the Articles of Association) of such holder, or (2) upon a change of ultimate beneficial ownership of any Class B ordinary share to any person or entity that is not an Affiliate of such holder, such Class B ordinary share shall be automatically and immediately converted into one Class A ordinary share.

The WVR structure enables the WVR Beneficiary to exercise voting control over the Company notwithstanding that the WVR Beneficiary does not hold a majority economic interest in the share capital of the Company. This will enable the Company to benefit from the continuing vision and leadership of the WVR Beneficiary who will control the Company with a view to its long-term prospects and strategy.

Shareholders and prospective investors are advised to be aware of the potential risks of investing in companies with weighted voting rights structures, in particular, that the interests of the WVR Beneficiary may not necessarily always be aligned with those of our Shareholders as a whole, and that the WVR Beneficiary will be in a position to exercise his higher voting power to influence the affairs of our Company and the outcome of shareholders' resolutions, irrespective of how other shareholders vote. Prospective investors should make the decision to invest in our Company only after due and careful consideration.

### COMPLIANCE WITH THE CG CODE

The Company is committed to maintaining high standards of corporate governance to safeguard the interests of the Shareholders and to enhance corporate value and accountability. During the six months ended June 30, 2026 and up to the Latest Practicable Date, the Company has complied with all the code provisions as set forth in Part 2 of the CG Code, save for the following.

Pursuant to code provision C.2.1 of the CG Code, companies listed on the Hong Kong Stock Exchange are expected to comply with, but may choose to deviate from the requirement that the responsibilities between the chairperson and the chief executive officer should be segregated and should not be performed by the same individual. We do not have a separate chairman and chief executive officer and Mr. Meisong LAI currently performs these two roles. The Board believes that vesting the roles of both chairperson and chief executive officer in the same person has the benefit of ensuring consistent leadership within the Group and enables more effective and efficient overall strategic planning for the Group.

The Board considers that the balance of power and authority for the present arrangement will not be impaired and this structure will enable the Company to make and implement decisions promptly and effectively. The Board will continue to review and consider splitting the roles of chairman of the Board and the chief executive officer of the Company if and when it is appropriate taking into account the circumstances of the Group as a whole.

## CORPORATE GOVERNANCE

### COMPLIANCE WITH THE MODEL CODE

The Company has adopted the Code for Dealings in Securities by Management (the “**Code**”), with terms no less exacting than the Model Code, as its own securities dealing code to regulate all dealings by Directors and relevant employees of securities in the Company and other matters covered by the Code.

Specific enquiry has been made of all the Directors and the relevant employees and they have confirmed that they have complied with the Code and the Model Code during the Reporting Period and up to the Latest Practicable Date.

### BOARD COMMITTEES

The Board has established four committees, namely, the Audit Committee, the Compensation Committee, the Nominating and Corporate Governance Committee, and the Environmental, Social and Governance Committee, for overseeing particular aspects of the Company’s affairs. Each of these committees is established with defined written terms of reference (the charter). The terms of reference (the charter) of the Board committees are available on the websites of the Company and the Hong Kong Stock Exchange.

### AUDIT COMMITTEE

The Company has established an audit committee in compliance with Rule 3.21 of the Listing Rules and the CG Code. The Audit Committee consists of two independent non-executive Directors, namely Mr. Herman YU, Mr. Qin Charles HUANG and a non-executive Director, namely Mr. Xing LIU. Mr. Herman YU is the chairman of the Audit Committee. We have determined that Mr. Herman YU, Mr. Xing LIU and Mr. Qin Charles HUANG each satisfies the “independence” requirements of Section 303A of the Corporate Governance Rules of the NYSE. We have determined that Mr. Herman YU (being our independent non-executive Director with the appropriate professional qualifications) qualifies as an “audit committee financial expert” and as the chairman of the Audit Committee. The Audit Committee oversees our accounting and financial reporting processes and the audits of the financial statements of the Company. The Audit Committee is responsible for, among other things:

- appointing the independent auditors and pre-approving all auditing and non-auditing services permitted to be performed by the independent auditors;
- reviewing with the independent auditors any audit problems or difficulties and management’s response;

- discussing the annual audited financial statements with management and the independent auditors;
- reviewing and discussing with the independent auditors their annual audit plan, including the timing and scope of audit activities, and monitor such plan's progress and results during the year;
- reviewing with management, the Company's independent auditors and the Company's internal auditing department, the information which is required to be reported by the independent auditor;
- resolving all disagreements between the Company's independent auditors and management regarding financial reporting;
- reviewing the adequacy and effectiveness of our accounting and internal control policies and procedures and any steps taken to monitor and control major financial risk exposures;
- reviewing and approving all proposed related party transactions;
- meeting separately and periodically with management and the independent auditors; and
- monitoring compliance with our code of business conduct and ethics, including reviewing the adequacy and effectiveness of our procedures to ensure proper compliance.

The Audit Committee has reviewed the unaudited condensed consolidated interim results of the Group for the six months ended June 30, 2026 and this interim report, and has met with the independent auditor of the Company, Deloitte Touche Tohmatsu. The Audit Committee has also discussed matters with respect to the accounting policies and practices adopted by the Company and internal control and financial reporting matters with senior management members of the Company. The condensed consolidated financial statements of the Group for the six months ended June 30, 2026 have been reviewed by the auditor of the Company in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

# OTHER INFORMATION

## DISCLOSURE OF INTERESTS

### Directors' and Chief Executives' Interests and Short Positions in Shares, Underlying Shares and Debentures of the Company or any of its Associated Corporations

As of June 30, 2026, the interests and short positions of the Directors and chief executives of the Company in the Shares, underlying Shares and debentures of the Company or its associated corporations within the meaning of Part XV of the SFO, which were required (a) to be notified to the Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO); or (b) to be recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO; or (c) as otherwise notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code were as follows:

#### Interest in the Company

| Name                           | Nature of interest                                                          | Number of Shares/<br>Underlying Shares     | Approximate %<br>of interest in<br>relevant class<br>of Shares <sup>(1)</sup> |
|--------------------------------|-----------------------------------------------------------------------------|--------------------------------------------|-------------------------------------------------------------------------------|
| Mr. Meisong LAI <sup>(2)</sup> | Founder of a discretionary trust                                            | 206,100,000 Class B<br>ordinary shares (L) | 100.00%                                                                       |
|                                | Founder of a discretionary trust/<br>Other <sup>(3)</sup> /Beneficial owner | 6,356,146 Class A<br>ordinary shares (L)   | 1.13%                                                                         |
| Mr. Jilei WANG <sup>(4)</sup>  | Founder of a discretionary trust/<br>Other <sup>(3)</sup> /Beneficial owner | 42,257,711 Class A<br>ordinary shares (L)  | 7.50%                                                                         |
| Mr. Hongqun HU <sup>(5)</sup>  | Other <sup>(3)</sup> /Beneficial owner                                      | 107,043 Class A<br>ordinary shares (L)     | 0.02%                                                                         |
| Mr. Herman YU                  | Beneficial owner                                                            | 55,343 Class A<br>ordinary shares (L)      | 0.01%                                                                         |
| Mr. Xing LIU                   | Beneficial owner                                                            | 18,448 Class A<br>ordinary shares (L)      | 0.00%                                                                         |
| Mr. Qin Charles HUANG          | Beneficial owner                                                            | 18,448 Class A<br>ordinary shares (L)      | 0.00%                                                                         |
| Ms. Fang XIE                   | Beneficial owner                                                            | 1,879 Class A<br>ordinary shares (L)       | 0.00%                                                                         |

Notes:

- (1) The calculation is based on 563,800,693 Class A ordinary shares and 206,100,000 Class B ordinary shares in issue as of June 30, 2026, including 6,161,216 Class A ordinary shares underlying ADSs repurchased during the Reporting Period that were pending cancellation as of June 30, 2026.
- (2) Mr. Meisong LAI was interested in (i) 206,100,000 Class B ordinary shares held by Zto Lms Holding Limited, (ii) 4,608,920 Class A ordinary shares and/or ADSs representing the same number of Class A ordinary shares held by Zto Lms Holding Limited, (iii) 964,765 Class A ordinary shares held by ZTO ES; (iv) 450,000 share options granted to Mr. Meisong LAI to purchase 450,000 Class A ordinary shares pursuant to the 2024 Plan; and (v) 332,461 Class A ordinary shares beneficially owned by Mr. Meisong LAI. Zto Lms Holding Limited is a BVI company wholly-owned by LMS Holding Limited, which in turn is beneficially owned by The LMS Family Trust, a trust established under the laws of Singapore and managed by Standard Chartered Trust (Singapore) Limited as trustee. Mr. Meisong LAI is the settlor of The LMS Family Trust and the beneficiaries of the trust are Mr. Meisong LAI and his family members. Mr. Meisong LAI is the sole director of Zto Lms Holding Limited. ZTO ES is a BVI company established as an employee shareholding platform of the Group. Mr. Meisong LAI may request for the disposition of 964,765 Class A ordinary shares held by ZTO ES.

## OTHER INFORMATION

- (3) “Other” represents that the relevant director may request for the disposition of certain number of Class A ordinary shares held by ZTO ES. For details of their interest, please refer to the notes setting out the relevant director’s interests.
- (4) Mr. Jilei WANG was interested in (i) 42,088,065 Class A ordinary shares and/or ADSs representing the same number of Class A ordinary shares held by Zto Wjl Holding Limited, (ii) 120,000 Class A ordinary shares held by ZTO ES, (iii) 21,000 share options granted to Mr. Jilei WANG to purchase 21,000 Class A ordinary shares pursuant to the 2024 Plan; and (iv) 28,646 Class A ordinary shares beneficially owned by Mr. Jilei WANG. Zto Wjl Holding Limited is a BVI company wholly-owned by WJL Holding Limited, which in turn is beneficially owned by The WJL Family Trust, a trust established under the laws of Singapore and managed by Standard Chartered Trust (Singapore) Limited as trustee. Mr. Jilei WANG is the settlor of The WJL Family Trust and the beneficiaries of the trust are Mr. Jilei WANG and his family members. Mr. Jilei WANG is the sole director of Zto Wjl Holding Limited. ZTO ES is a BVI company established as an employee shareholding platform of the Group. Mr. Jilei WANG may request for the disposition of 120,000 Class A ordinary shares held by ZTO ES.
- (5) Mr. Hongqun HU was interested in (i) 54,595 ordinary shares held by ZTO ES; (ii) 21,000 share options granted to Mr. Hongqun HU to purchase 21,000 Class A ordinary shares pursuant to the 2024 Plan; and (iii) 31,448 Class A ordinary shares beneficially owned by Mr. Hongqun HU. Mr. Hongqun HU may request for the disposition of those 54,595 shares held by ZTO ES.
- (6) The letter “L” stands for long position.

### Interest in Associated Corporations of the Company

The following table lists out the interests of Directors or chief executives of the Company in LMS (Hong Kong) Limited, Zhejiang Tongyu Intelligent Industry Development Co., Ltd., and ZTO Express Co., Ltd., all of which are associated corporations of the Company, as at June 30, 2026:

| Name            | Name of associated corporation                             | Nature of interest                                | Number of Shares | Approximate % of interest in the issued shares |
|-----------------|------------------------------------------------------------|---------------------------------------------------|------------------|------------------------------------------------|
| Mr. Meisong LAI | LMS (Hong Kong) Limited                                    | Founder of a discretionary trust                  | 1(L)             | 100.00%                                        |
|                 | Zhejiang Tongyu Intelligent Industry Development Co., Ltd. | Interest in controlled corporation <sup>(1)</sup> | 120,000,000 (L)  | 75.00%                                         |
|                 | ZTO Express Co., Ltd.                                      | Beneficial owner                                  | 206,100,000 (L)  | 34.35%                                         |
| Mr. Jilei WANG  | ZTO Express Co., Ltd.                                      | Beneficial owner                                  | 60,000,000 (L)   | 10.00%                                         |
| Mr. Hongqun HU  | Zhejiang Tongyu Intelligent Industry Development Co., Ltd. | Interest in controlled corporation <sup>(2)</sup> | 120,000,000 (L)  | 75.00%                                         |



## OTHER INFORMATION

### Notes:

- (1) Mr. Meisong LAI was interested in 120,000,000 shares of Zhejiang Tongyu Intelligent Industry Development Co., Ltd. ("**Zhejiang Tongyu**") directly held by Tonglu Zhongyu Enterprise Management Partnership (Limited Partnership) ("**Tonglu Zhongyu**"). Shanghai Zhongluan Enterprise Management Consulting Co. Ltd., which was wholly-owned by Mr. Meisong LAI and his spouse, Ms. Yufeng LAI in aggregation, is the sole general partner of Tonglu Zhongyu.
- (2) Mr. Hongqun HU was interested in 120,000,000 shares of Zhejiang Tongyu directly held by Tonglu Zhongyu. Tonglu Zhongyu was held as to 99% by Mr. Hongqun HU.
- (3) The letter "L" stands for long position.

Save as disclosed above, as of June 30, 2026, none of the Directors and chief executives of the Company had any interest or short position in the Shares, underlying Shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which were taken or deemed to have taken under such provisions of the SFO), or which were recorded in the register required to be kept pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or which were required, pursuant to the Model Code, to be notified to the Company and the Hong Kong Stock Exchange.

### Substantial Shareholders' Interests and Short Positions in Shares and Underlying Shares

As of June 30, 2026, the following persons (other than the Directors and chief executives whose interests have been separately disclosed in this interim report), had an interest or short position in the Shares and underlying Shares which would fall to be disclosed to the Company pursuant to Divisions 2 and 3 of Part XV of the SFO or as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO:

## OTHER INFORMATION

| Name                                                        | Capacity/Nature of interest                                                                                                                   | Number of Shares/<br>Underlying Shares             | Approximate % of interest in relevant class of Shares <sup>(1)</sup> |
|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|----------------------------------------------------------------------|
| <b>Class A ordinary shares</b>                              |                                                                                                                                               |                                                    |                                                                      |
| SCTS Capital Pte. Ltd. <sup>(2)</sup>                       | Nominee for another person                                                                                                                    | 116,146,241 (L)<br>5,000,000 (S)                   | 20.60%<br>0.89%                                                      |
| Standard Chartered Trust (Singapore) Limited <sup>(2)</sup> | Trustee                                                                                                                                       | 116,146,241 (L)<br>5,000,000 (S)                   | 20.60%<br>0.89%                                                      |
| Alibaba Group Holding Limited <sup>(3)</sup>                | Interest in controlled corporation                                                                                                            | 71,941,287 (L)                                     | 12.76%                                                               |
| Taobao Holding Limited <sup>(3)</sup>                       | Interest in controlled corporation                                                                                                            | 61,192,420 (L)                                     | 10.85%                                                               |
| Taobao China Holding Limited <sup>(3)</sup>                 | Interest in controlled corporation/<br>Beneficial owner                                                                                       | 61,192,420 (L)                                     | 10.85%                                                               |
| Alibaba ZT Investment Limited <sup>(3)</sup>                | Beneficial owner                                                                                                                              | 57,870,370 (L)                                     | 10.26%                                                               |
| Mr. Jianfa LAI <sup>(4)</sup>                               | Founder of a discretionary trust/<br>Other <sup>(5)</sup>                                                                                     | 64,252,639 (L)<br>5,000,000 (S)                    | 11.40%<br>0.89%                                                      |
| LJFA Holding Limited <sup>(4)</sup>                         | Interest in controlled corporation                                                                                                            | 64,219,041 (L)<br>5,000,000 (S)                    | 11.39%<br>0.89%                                                      |
| Zto Ljf Holding Limited <sup>(4)</sup>                      | Beneficial owner                                                                                                                              | 64,219,041 (L)<br>5,000,000 (S)                    | 11.39%<br>0.89%                                                      |
| WJL Holding Limited <sup>(6)</sup>                          | Interest in controlled corporation                                                                                                            | 42,088,065 (L)                                     | 7.47%                                                                |
| Zto Wjl Holding Limited <sup>(6)</sup>                      | Beneficial owner                                                                                                                              | 42,088,065 (L)                                     | 7.47%                                                                |
| JPMorgan Chase & Co. <sup>(7)</sup>                         | Interest in controlled corporation/<br>Investment manager/Person<br>having a security interest in<br>shares/Trustee/Approved<br>lending agent | 41,254,689 (L)<br>21,785,263 (S)<br>10,497,690 (P) | 7.32%<br>3.86%<br>1.86%                                              |
| <b>Class B ordinary shares</b>                              |                                                                                                                                               |                                                    |                                                                      |
| Zto Lms Holding Limited <sup>(8)</sup>                      | Beneficial owner                                                                                                                              | 206,100,000 (L)                                    | 100%                                                                 |
| LMS Holding Limited <sup>(8)</sup>                          | Interest in controlled corporation                                                                                                            | 206,100,000 (L)                                    | 100%                                                                 |

Notes:

- (1) The calculation is based on 563,800,693 Class A ordinary shares and 206,100,000 Class B ordinary shares in issue as of June 30, 2026, including 6,161,216 Class A ordinary shares underlying ADSs repurchased during the Reporting Period that were pending cancellation as of June 30, 2026. The letter "L" stands for long position, "S" stands for short position and "P" stands for lending pool.

## OTHER INFORMATION

- (2) SCTS Capital Pte. Ltd. is wholly-owned by Standard Chartered Trust (Singapore) Limited and is the trustee for Zto Lms Holding Limited, Zto Wjl Holding Limited, Zto Ljf Holding Limited, Zto Sxb Holding Limited and Zto Qfx Holding Limited. The short position represents Zto Ljf Holding Limited has delivered a total of 5,000,000 shares under credit support documentation with a return obligation.
- (3) Alibaba Group Holding Limited ("**Alibaba**") was interested in (i) 57,870,370 Class A ordinary shares directly held by Alibaba ZT Investment Limited ("**Ali ZT**"); (ii) 5,787,037 Class A ordinary shares directly held by Cainiao Smart Logistics Investment Limited ("**Cainiao Smart**"); (iii) 4,629,630 Class A ordinary shares directly held by New Retail Strategic Opportunities Investments 2 Limited ("**NRF**"); (iv) 3,322,050 Class A ordinary shares directly held by Taobao China Holding Limited ("**Taobao**"); and (v) 332,200 Class A ordinary shares directly held by Cainiao Smart Logistics Network (Hong Kong) Limited ("**Cainiao HK**").

Ali ZT is an indirect wholly-owned special purpose subsidiary of Alibaba. Cainiao Smart is a majority owned indirect subsidiary of Alibaba. New Retail Strategic Opportunities Fund, L.P., a Cayman Islands exempted limited partnership ("**NRSF**"), owns 100% of NRF. New Retail Strategic Opportunities Fund GP, L.P., a Cayman Islands exempted limited partnership ("**NRSF GP**"), is the general partner of NRSF. New Retail Strategic Opportunities GP Limited, a company organized under the laws of the Cayman Islands and an indirect wholly-owned subsidiary of Alibaba, is the general partner of NRSF GP. Taobao is an indirect wholly-owned subsidiary of Alibaba. Cainiao HK is a majority owned indirect subsidiary of Alibaba.

Alibaba is deemed to be the beneficial owner of the 71,941,287 Class A ordinary shares held by Ali ZT, Cainiao Smart, NRF, Taobao and Cainiao HK.

- (4) Mr. Jianfa LAI was interested in 64,252,639 Class A ordinary shares and/or ADSs (long position) and 5,000,000 Class A ordinary shares (short position), of which (i) 64,219,041 Class A ordinary shares and/or ADSs representing the same number of Class A ordinary shares and 5,000,000 Class A ordinary shares (short position) held by Zto Ljf Holding Limited, and (ii) 33,598 Class A ordinary shares held by ZTO ES. Zto Ljf Holding Limited is a BVI company wholly-owned by LJFA Holding Limited, which in turn is beneficially owned by The LJF Family Trust, a trust established under the laws of Singapore and managed by Standard Chartered Trust (Singapore) Limited as trustee. Mr. Jianfa LAI is the settlor of The LJF Family Trust and the beneficiaries of the trust are Mr. Jianfa LAI and his family members. Mr. Jianfa LAI is the sole director of Zto Ljf Holding Limited. ZTO ES is a BVI company established as an employee shareholding platform of the Group. Mr. Jianfa LAI may request for the disposition of 33,598 Class A ordinary shares held by ZTO ES.

The short position represents Zto Ljf Holding Limited has delivered a total of 5,000,000 Class A ordinary shares under credit support documentation with a return obligation.

- (5) "Other" represents the power of Mr. Jianfa LAI may request for the disposition of 33,598 Class A ordinary shares held by ZTO ES. For details of his interest, please refer to Note (4).
- (6) Mr. Jilei WANG was interested in 42,088,065 Class A ordinary shares and/or ADSs representing the same number of Class A ordinary shares held by Zto Wjl Holding Limited. Zto Wjl Holding Limited is a BVI company wholly-owned by WJL Holding Limited, which in turn is beneficially owned by The WJL Family Trust, a trust established under the laws of Singapore and managed by Standard Chartered Trust (Singapore) Limited as trustee. Mr. Jilei WANG is the settlor of The WJL Family Trust and the beneficiaries of the trust are Mr. Jilei WANG and his family members. Mr. Jilei WANG is the sole director of Zto Wjl Holding Limited.
- (7) JPMorgan Chase & Co. was interested in a total of 41,254,689 Class A ordinary shares (long position), 21,785,263 Class A ordinary shares (short position) and 10,497,690 Class A ordinary shares (lending pool). According to the disclosure of interest notice filed by JPMorgan Chase & Co. with a relevant event date of June 25 2026, such Class A ordinary shares were held by JPMorgan Chase & Co. indirectly through its wholly-owned subsidiaries.

Among them, 1,669,065 Class A ordinary shares (long position) and 1,544,295 Class A ordinary shares (short position) were held through physically settled listed derivatives, 17,966 Class A ordinary shares (long position) and 18,066 Class A ordinary shares (short position) were held through cash settled listed derivatives, 30,821 Class A ordinary shares (long position) and 61,642 Class A ordinary shares (short position) were held through physically settled unlisted derivatives, 4,872,294 Class A ordinary shares (long position) and 1,434,107 Class A ordinary shares (short position) were held through cash settled unlisted derivatives, and 11,596,852 Class A ordinary shares (long position) and 6,902,016 Class A ordinary shares (short position) were held through a listed derivatives which are convertible instruments.

- (8) Mr. Meisong LAI was interested in 206,100,000 Class B ordinary shares held by Zto Lms Holding Limited. Zto Lms Holding Limited is a BVI company wholly-owned by LMS Holding Limited, which in turn is beneficially owned by The LMS Family Trust, a trust established under the laws of Singapore and managed by Standard Chartered Trust (Singapore) Limited as trustee. Mr. Meisong LAI is the settlor of The LMS Family Trust and the beneficiaries of the trust are Mr. Meisong LAI and his family members. Mr. Meisong LAI is the sole director of Zto Lms Holding Limited.

## OTHER INFORMATION

Save as disclosed above, as of June 30, 2026, so far as known to the Directors, no person, other than the Directors whose interests are set out in the section headed “Directors’ and Chief Executives’ Interests and Short Positions in Shares, Underlying Shares and Debentures of the Company or any of its Associated Corporations”, had an interest or short position in the Shares and underlying Shares which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or would fall to be recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

### SHARE INCENTIVE PLANS

During the Reporting Period, the Company operated the cash incentive scheme through ZTO ES and the 2024 Plan, none of which involves the issue of any new shares of the Company. For further details in respect of the share incentive plans of the Company, please refer to the annual report of the Company for the year ended December 31, 2025.

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY’S LISTED SECURITIES

The Board has approved a new share repurchase program in March 2026. For details, please refer to the section headed “Shareholder Return Update” of this report.

During the Reporting Period, the Company repurchased a total of 13,534,292 ADSs on the NYSE (representing the same number of Class A ordinary shares (the “**Repurchased Shares**”)) for an aggregate consideration of US\$321,373,983 (before expense). As at the Latest Practicable Date, all the Repurchased Shares have been cancelled.

Particulars of the repurchases of ADSs made by the Company during the Reporting Period are as follows:

#### NYSE

| Month 2026   | Number of<br>ADSs<br>repurchased | Highest<br>price paid<br>per ADS<br>(US\$) | Lowest<br>price paid<br>per ADS<br>(US\$) | Total<br>consideration<br>paid<br>(before<br>expense)<br>(US\$) |
|--------------|----------------------------------|--------------------------------------------|-------------------------------------------|-----------------------------------------------------------------|
| February     | 7,373,076                        | 25.52                                      | 23.66                                     | 183,483,413                                                     |
| May          | 1,461,268                        | 23.00                                      | 22.06                                     | 32,984,426                                                      |
| June         | 4,699,948                        | 23.00                                      | 21.47                                     | 104,906,144                                                     |
| <b>Total</b> | <b>13,534,292</b>                | <b>25.52</b>                               | <b>21.47</b>                              | <b>321,373,983</b>                                              |

Concurrently with the pricing of US\$1.5 billion in aggregate principal amount of convertible senior notes due 2031 (the “**Notes**”), the Company repurchased 18,254,400 Class A ordinary shares from certain purchasers of the Notes in off-market privately negotiated transactions effected through a joint bookrunner or their respective affiliates, as the Company’s agent. The aggregate price paid was HK\$3,269,363,040 (the “**Concurrent Share Repurchase**”). For details, please refer to the announcements of the Company dated February 4, 2026.

## OTHER INFORMATION

Save as disclosed above, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's securities listed (including sale of treasury shares as defined under the Listing Rules) on the Hong Kong Stock Exchange or NYSE during the six months ended June 30, 2026. The Company did not hold any treasury shares as defined under the Listing Rules as at June 30, 2026.

### CONVERTIBLE SENIOR NOTES AND USE OF PROCEEDS FROM THE NOTES OFFERING

In February 2026, to replenish the Group's capital base and optimise its capital structure, we completed an offering (the **"Notes Offering"**) of convertible notes with an aggregate principal amount of US\$1.5 billion (the **"Notes"**), with the issue price of 100% of the principal amount. The Notes carry an annual interest rate of 0.925%, payable semi-annually in arrears starting from September 1, 2026, and are scheduled to mature on March 1, 2031, unless earlier redeemed, repurchased or converted in accordance with their terms. The terms of the Notes were fixed on February 4, 2026, on which date the closing price of the Company's Class A ordinary shares listed on the Hong Kong Stock Exchange was HK\$179.10 per share. The Notes were offered in offshore transactions outside the United States to non-U.S. qualified institutional buyers in reliance on Regulation S under the U.S. Securities Act of 1933, as amended.

Concurrently with the pricing of the Notes, we entered into capped call transactions with certain initial purchasers at a cost of approximately US\$76.95 million. The cap price under the capped call transactions was initially set at US\$35.9906 per share, subject to adjustment in accordance with the terms of such capped call transactions. Also contemporaneously with the pricing of the Notes, we completed an off-market concurrent share repurchase of 18,254,400 Class A ordinary shares from certain purchasers of the Notes pursuant to our existing share repurchase programme, for an aggregate consideration of HK\$3,269.36 million.

After deducting the premium of the Capped Call Transactions, initial purchasers' commissions and estimated offering expenses, the net proceeds received by the Company from the Notes Offering amounted to approximately US\$1,404.1 million. The Company intended to utilise the net proceeds from the Notes Offering for the following purposes: (i) up to US\$1,000 million for refinancing to fund near-term on-market repurchases (from time to time) of Class A ordinary shares and/or ADSs of the Company pursuant to its share repurchase program(s), subject to prevailing market conditions, as well as applicable laws and regulations; and (ii) approximately US\$500 million to fund the Concurrent Share Repurchase, the premium of the Capped Call Transactions, and for other general corporate purposes.

The net price of each Class A ordinary shares deliverable upon conversion of the Notes (**"Conversion Share"**) to the Company was approximately US\$28.9692, based on the estimated net proceeds of approximately US\$1,404.1 million and 48,469,500 Conversion Shares issuable under the Notes at the initial conversion rate of 32.3130 Shares per US\$1,000 principal amount of the Notes (excluding adjustment and make-whole adjustments). The Conversion Shares have an aggregate nominal value of US\$4,846.95 and a market value of approximately HK\$8,680.89 million, based on the closing price of HK\$179.10 per Class A ordinary share on the Hong Kong Stock Exchange on February 4, 2026, being the date on which the terms of the Notes Offering were fixed. Holders may not convert the Notes at any time prior to the 40th day following the last date of the original issuance of the Notes. After such date, holders may convert all or any portion of their Notes, in a minimum of US\$200,000 or any amount in excess thereof which is an integral multiple of US\$1,000, at their option at any time prior to the close of business on the fifth scheduled trading day immediately preceding the maturity date.

The conversion rate of the Notes is subject to adjustment in certain circumstances, including without limitation share splits, share consolidations, cash distributions, issuances of rights, options or warrants, capital distributions, certain takeover or exchange offers and certain other dilutive events. The initial conversion price of the Notes represented a premium of approximately 35% over the reference share price as determined on the pricing date. Following the adjustment arising from the dividend declaration for the six months ended December 31, 2025, the adjusted conversion rate is 32.8311 Conversion Shares per US\$1,000 principal amount of the Notes (equivalent to a conversion price of approximately US\$30.4589 per Conversion Share). Based on the total outstanding principal amount of the Notes and the adjusted conversion price, the maximum number of Class A ordinary shares issuable upon full conversion of the Notes has increased to 49,246,650 Class A ordinary shares. Upon conversion, the Company may settle by delivering cash, Class A ordinary shares, or a combination of cash and Class A ordinary shares, at its election. Holders may convert the Notes at their option at any time following the end of the compliance period and prior to the close of business on the fifth scheduled trading day immediately preceding the maturity date.

Further details in respect of the Notes Offering are set out in the Company's announcements dated February 4, 2026 and May 20, 2026.

As at June 30, 2026, we utilised US\$321.6 million for on-market repurchases of Class A ordinary shares and/or ADSs, and US\$495.7 million in respect of the Concurrent Share Repurchase, capped call premium and other general corporate purposes. All unutilised proceeds are held in short-term interest-bearing accounts with authorised licensed banks. The utilisation of the net proceeds is consistent with the intentions previously announced by the Company, and there has been no material change or material delay in the application of such proceeds. The Company intends to use the remaining proceeds from the Notes Offering as previously disclosed over the next 12 months, subject to actual business conditions.

### **DISCLOSURE OF CHANGES IN THE BOARD AND DIRECTORS' INFORMATION PURSUANT TO RULE 13.51B(1) OF THE LISTING RULES**

Since the date of the 2025 annual report of the Company and up to the Latest Practicable Date, the changes in the Board or the information of the Directors are set out below:

1. Ms. Di XU has resigned as a non-executive Director, with effect from May 20, 2026.
2. Mr. Wei ZHU has been appointed as an independent non-executive Director with effect from August 19, 2026.

Save as disclosed above, the Directors hereby confirm that no change to the information of the Directors is required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules from the publication of the 2025 annual report and up to the Latest Practicable Date.

## OTHER INFORMATION

### CONTINUING DISCLOSURE OBLIGATIONS PURSUANT TO THE LISTING RULES

The Company does not have any other disclosure obligations under Rules 13.20, 13.21 and 13.22 of the Listing Rules. All references above to other sections, reports or notes in this interim report form part of this interim report.

### REVIEW OF THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The unaudited condensed consolidated financial statements, including reconciliation between U.S. GAAP and the International Financial Reporting Standards, of the Group for the six months ended June 30, 2026 have been reviewed by the auditor of the Company, Deloitte Touche Tohmatsu.

### APPROVAL OF INTERIM REPORT

The interim report and the unaudited condensed consolidated financial statements of the Group for the six months ended June 30, 2026 were approved and authorized for issue by the Board.

# REPORT ON REVIEW OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## TO THE BOARD OF DIRECTORS OF ZTO EXPRESS (CAYMAN) INC.

(incorporated in the Cayman Islands with limited liability)

### INTRODUCTION

We have reviewed the condensed consolidated financial statements of ZTO Express (Cayman) Inc. (the “Company”) and its subsidiaries and its consolidated affiliated entities (collectively referred to as the “Group”) set out on pages 37 to 73, which comprise the condensed consolidated balance sheet as of June 30, 2026 and the related condensed consolidated statement of comprehensive income, condensed consolidated statement of changes in shareholders’ equity and condensed consolidated statement of cash flows for the six-month period then ended, and notes to the condensed consolidated financial statements. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and accounting principles generally accepted in the United States of America (“U.S. GAAP”). The directors of the Company are responsible for the preparation and presentation of these condensed consolidated financial statements in accordance with U.S. GAAP. Our responsibility is to express a conclusion on these condensed consolidated financial statements based on our review, and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

### SCOPE OF REVIEW

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” (“HKSRE 2410”) issued by the Hong Kong Institute of Certified Public Accountants. A review of these condensed consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



## REPORT ON REVIEW OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated financial statements are not prepared, in all material respects, in accordance with U.S. GAAP.

#### **Deloitte Touche Tohmatsu**

*Certified Public Accountants*

Hong Kong

August 19, 2026

# UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

AS OF DECEMBER 31, 2025 AND JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

|                                      | Notes | As of<br>December 31,<br>2025<br>RMB<br>(Audited) | As of June 30, 2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited)<br>(Note 2(d)) |
|--------------------------------------|-------|---------------------------------------------------|-------------------------------------------|------------------------------------|
| <b>ASSETS</b>                        |       |                                                   |                                           |                                    |
| <b>Current assets</b>                |       |                                                   |                                           |                                    |
| Cash and cash equivalents            |       | 10,011,533                                        | 9,906,896                                 | 1,460,096                          |
| Restricted cash                      |       | 29,129                                            | 44,638                                    | 6,579                              |
| Accounts receivable, net             | 3     | 1,287,475                                         | 1,627,114                                 | 239,807                            |
| Financing receivables, net           |       | 674,880                                           | 488,569                                   | 72,006                             |
| Short-term investment                |       | 15,620,892                                        | 21,400,891                                | 3,154,101                          |
| Inventories                          |       | 40,648                                            | 31,002                                    | 4,569                              |
| Advances to suppliers                |       | 719,277                                           | 760,403                                   | 112,070                            |
| Prepayments and other current assets |       | 5,102,997                                         | 5,208,995                                 | 767,711                            |
| Amounts due from related parties     | 9     | 477,865                                           | 606,988                                   | 89,459                             |
| <b>Total current assets</b>          |       | 33,964,696                                        | 40,075,496                                | 5,906,398                          |
| Investments in equity investees      |       | 1,951,910                                         | 2,159,811                                 | 318,317                            |
| Property and equipment, net          | 4     | 35,433,509                                        | 35,956,197                                | 5,299,288                          |
| Land use rights, net                 |       | 6,762,240                                         | 6,900,233                                 | 1,016,969                          |
| Intangible assets, net               |       | 52,758                                            | 39,599                                    | 5,836                              |
| Operating lease right-of-use assets  |       | 398,082                                           | 231,129                                   | 34,064                             |
| Goodwill                             |       | 4,157,111                                         | 4,157,111                                 | 612,682                            |
| Deferred tax assets                  |       | 1,103,655                                         | 1,234,137                                 | 181,889                            |
| Long-term investment                 |       | 5,221,110                                         | 6,520,491                                 | 961,001                            |
| Long-term financing receivables, net |       | 1,039,946                                         | 969,868                                   | 142,941                            |
| Other non-current assets             |       | 938,980                                           | 499,473                                   | 73,613                             |
| <b>TOTAL ASSETS</b>                  |       | 91,023,997                                        | 98,743,545                                | 14,552,998                         |

# UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

AS OF DECEMBER 31, 2025 AND JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

|                                                                                                                                                                                                                                                                | Notes | As of<br>December 31,<br>2025<br>RMB<br>(Audited) | As of June 30, 2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited)<br>(Note 2(d)) |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|---------------------------------------------------|-------------------------------------------|------------------------------------|
| <b>LIABILITIES AND EQUITY</b>                                                                                                                                                                                                                                  |       |                                                   |                                           |                                    |
| <b>Current liabilities</b>                                                                                                                                                                                                                                     |       |                                                   |                                           |                                    |
| Short-term bank borrowings                                                                                                                                                                                                                                     |       | 10,934,419                                        | 11,621,408                                | 1,712,784                          |
| Accounts payable                                                                                                                                                                                                                                               | 5     | 2,577,229                                         | 2,605,564                                 | 384,013                            |
| Advances from customers                                                                                                                                                                                                                                        |       | 1,833,131                                         | 1,872,809                                 | 276,018                            |
| Income tax payable                                                                                                                                                                                                                                             |       | 279,541                                           | 314,134                                   | 46,298                             |
| Amounts due to related parties                                                                                                                                                                                                                                 | 9     | 796,660                                           | 626,792                                   | 92,378                             |
| Operating lease liabilities, current                                                                                                                                                                                                                           |       | 139,787                                           | 89,207                                    | 13,147                             |
| Dividends payable                                                                                                                                                                                                                                              |       | 19,659                                            | 19,625                                    | 2,892                              |
| Other current liabilities                                                                                                                                                                                                                                      |       | 6,288,714                                         | 6,816,229                                 | 1,004,587                          |
| <b>Total current liabilities</b>                                                                                                                                                                                                                               |       | 22,869,140                                        | 23,965,768                                | 3,532,117                          |
| Long-term bank borrowings                                                                                                                                                                                                                                      |       | 18,000                                            | 17,000                                    | 2,505                              |
| Non-current operating lease liabilities                                                                                                                                                                                                                        |       | 261,257                                           | 126,648                                   | 18,666                             |
| Deferred tax liabilities                                                                                                                                                                                                                                       |       | 615,073                                           | 710,382                                   | 104,697                            |
| Convertible senior notes                                                                                                                                                                                                                                       | 10    | 124,114                                           | 10,185,580                                | 1,501,169                          |
| <b>TOTAL LIABILITIES</b>                                                                                                                                                                                                                                       |       | 23,887,584                                        | 35,005,378                                | 5,159,154                          |
| <b>Commitments and contingencies</b>                                                                                                                                                                                                                           |       |                                                   |                                           |                                    |
| <b>Shareholders' equity</b>                                                                                                                                                                                                                                    |       |                                                   |                                           |                                    |
| Ordinary shares (US\$0.0001 par value;<br>10,000,000,000 shares authorized; 795,528,169<br>shares issued and 790,812,316 shares<br>outstanding as of December 31, 2025;<br>769,900,693 shares issued and 760,321,796<br>shares outstanding as of June 30, 2026 |       |                                                   |                                           |                                    |
|                                                                                                                                                                                                                                                                | 11    | 513                                               | 495                                       | 73                                 |
| Additional paid-in capital                                                                                                                                                                                                                                     |       | 24,000,698                                        | 22,188,334                                | 3,270,156                          |
| Treasury shares, at cost (1,801,637 and 7,528,790<br>shares as of December 31, 2025 and June 30,<br>2026, respectively)                                                                                                                                        |       | (254,480)                                         | (1,181,259)                               | (174,096)                          |
| Retained earnings                                                                                                                                                                                                                                              |       | 42,918,864                                        | 42,910,215                                | 6,324,183                          |
| Accumulated other comprehensive loss                                                                                                                                                                                                                           |       | (281,266)                                         | (268,616)                                 | (39,589)                           |
| <b>ZTO Express (Cayman) Inc. shareholders' equity</b>                                                                                                                                                                                                          |       | 66,384,329                                        | 63,649,169                                | 9,380,727                          |
| Non-controlling interests                                                                                                                                                                                                                                      |       | 752,084                                           | 88,998                                    | 13,117                             |
| <b>Total Equity</b>                                                                                                                                                                                                                                            |       | 67,136,413                                        | 63,738,167                                | 9,393,844                          |
| <b>TOTAL LIABILITIES AND EQUITY</b>                                                                                                                                                                                                                            |       | 91,023,997                                        | 98,743,545                                | 14,552,998                         |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED JUNE 30, 2025 AND 2026  
(Amounts in thousands, except for share and per share data)

|                                                                                                                                                               | Notes | Six months ended June 30,<br>2025<br>RMB<br>(Unaudited) | 2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited)<br>(Note 2(d)) |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|---------------------------------------------------------|----------------------------|------------------------------------|
| <b>Revenues</b> (including related party revenue of RMB222,316 and RMB252,124 for the six months ended June 30, 2025 and 2026, respectively)                  | 2(f)  | 22,723,272                                              | 27,832,256                 | 4,101,967                          |
| <b>Cost of revenues</b> (including related party cost of revenues of RMB647,473 and RMB567,223 for the six months ended June 30, 2025 and 2026, respectively) |       | (17,089,655)                                            | (20,863,782)               | (3,074,941)                        |
| <b>Gross profit</b>                                                                                                                                           |       | 5,633,617                                               | 6,968,474                  | 1,027,026                          |
| <b>Operating (expenses)/income</b>                                                                                                                            |       |                                                         |                            |                                    |
| Selling, general and administrative                                                                                                                           |       | (1,361,098)                                             | (1,372,331)                | (202,257)                          |
| Other operating income, net                                                                                                                                   |       | 607,943                                                 | 177,037                    | 26,092                             |
| <b>Total operating expenses</b>                                                                                                                               |       | (753,155)                                               | (1,195,294)                | (176,165)                          |
| <b>Income from operations</b>                                                                                                                                 |       | 4,880,462                                               | 5,773,180                  | 850,861                            |
| <b>Other income/(expenses)</b>                                                                                                                                |       |                                                         |                            |                                    |
| Interest income                                                                                                                                               |       | 407,124                                                 | 321,654                    | 47,406                             |
| Interest expense                                                                                                                                              |       | (166,988)                                               | (120,899)                  | (17,818)                           |
| Gain from fair value changes of financial instruments                                                                                                         |       | 32,978                                                  | 100,354                    | 14,790                             |
| Loss on disposal of equity investees and subsidiaries and others                                                                                              |       | (567)                                                   | (8,351)                    | (1,231)                            |
| Impairment of goodwill                                                                                                                                        |       | (84,431)                                                | –                          | –                                  |
| Foreign currency exchange gain/(loss)                                                                                                                         |       | 12,375                                                  | (21,898)                   | (3,227)                            |
| <b>Income before income tax and share of gain in equity method investments</b>                                                                                |       | 5,080,953                                               | 6,044,040                  | 890,781                            |
| Income tax expense                                                                                                                                            | 6     | (1,107,105)                                             | (810,820)                  | (119,500)                          |
| Share of gain in equity method investments                                                                                                                    |       | 29,892                                                  | 708                        | 104                                |
| <b>Net income</b>                                                                                                                                             |       | 4,003,740                                               | 5,233,928                  | 771,385                            |
| <b>Net income attributable to non-controlling interests</b>                                                                                                   |       | (72,161)                                                | (64,704)                   | (9,536)                            |
| <b>Net income attributable to ZTO Express (Cayman) Inc.</b>                                                                                                   |       | 3,931,579                                               | 5,169,224                  | 761,849                            |
| <b>Net income attributable to ordinary shareholders</b>                                                                                                       |       | 3,931,579                                               | 5,169,224                  | 761,849                            |

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED JUNE 30, 2025 AND 2026

(Amounts in thousands, except for share and per share data)

|                                                                                        | Notes | Six months ended June 30, |             |             |
|----------------------------------------------------------------------------------------|-------|---------------------------|-------------|-------------|
|                                                                                        |       | 2025                      | 2026        |             |
|                                                                                        |       | RMB                       | RMB         | US\$        |
|                                                                                        |       | (Unaudited)               | (Unaudited) | (Unaudited) |
|                                                                                        |       |                           |             | (Note 2(d)) |
| <b>Net earnings per share attributable to ordinary shareholders</b>                    | 8     |                           |             |             |
| Basic                                                                                  |       | 4.92                      | 6.71        | 0.99        |
| Diluted                                                                                |       | 4.81                      | 6.44        | 0.95        |
| <b>Weighted average shares used in calculating net earnings per ordinary share/ADS</b> |       |                           |             |             |
| Basic                                                                                  |       | 799,123,030               | 770,575,485 | 770,575,485 |
| Diluted                                                                                |       | 833,360,830               | 809,872,825 | 809,872,825 |
| <b>Net income</b>                                                                      |       | 4,003,740                 | 5,233,928   | 771,385     |
| <b>Other comprehensive loss, net of tax of nil</b>                                     |       |                           |             |             |
| Foreign currency translation adjustment                                                |       | 50,532                    | 12,650      | 1,864       |
| <b>Comprehensive income</b>                                                            |       | 4,054,272                 | 5,246,578   | 773,249     |
| Comprehensive income attributable to non-controlling interests                         |       | (72,161)                  | (64,704)    | (9,536)     |
| <b>Comprehensive income attributable to ZTO Express (Cayman) Inc.</b>                  |       | 3,982,111                 | 5,181,874   | 763,713     |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

FOR THE SIX MONTHS ENDED JUNE 30, 2025 AND 2026  
(Amounts in thousands, except for share and per share data)

|                                                                                                  | ZTO Express (Cayman) Inc. Shareholders' Equity        |     |                                         |                                       |                             |                                                               |              |                                         |                        |
|--------------------------------------------------------------------------------------------------|-------------------------------------------------------|-----|-----------------------------------------|---------------------------------------|-----------------------------|---------------------------------------------------------------|--------------|-----------------------------------------|------------------------|
|                                                                                                  | Ordinary shares<br>Number of<br>outstanding<br>shares | RMB | Additional<br>paid-in<br>capital<br>RMB | Treasury<br>shares,<br>at cost<br>RMB | Retained<br>earnings<br>RMB | Accumulated<br>other<br>comprehensive<br>(loss)/income<br>RMB | Total<br>RMB | Non-<br>controlling<br>interests<br>RMB | Total<br>Equity<br>RMB |
|                                                                                                  |                                                       |     |                                         |                                       |                             |                                                               |              |                                         |                        |
|                                                                                                  |                                                       |     |                                         |                                       |                             |                                                               |              |                                         |                        |
| Balance at January 1, 2025 (Audited)                                                             | 798,622,719                                           | 523 | 24,389,905                              | (1,131,895)                           | 39,098,553                  | (294,694)                                                     | 62,062,392   | 612,441                                 | 62,674,833             |
| Net income                                                                                       | -                                                     | -   | -                                       | -                                     | 3,931,579                   | -                                                             | 3,931,579    | 72,161                                  | 4,003,740              |
| Foreign currency translation<br>adjustments                                                      | -                                                     | -   | -                                       | -                                     | -                           | 50,532                                                        | 50,532       | -                                       | 50,532                 |
| Share-based compensation and<br>ordinary shares issued for share-<br>based compensation (Note 7) | 1,482,709                                             | -   | 204,899                                 | 66,270                                | (47,906)                    | -                                                             | 223,263      | -                                       | 223,263                |
| Repurchase of ordinary shares<br>(Note 11)                                                       | (352,791)                                             | -   | -                                       | (46,555)                              | -                           | -                                                             | (46,555)     | -                                       | (46,555)               |
| Cancellation of treasury shares                                                                  | -                                                     | (4) | (236,735)                               | 841,153                               | (604,414)                   | -                                                             | -            | -                                       | -                      |
| Capital contribution from non-<br>controlling interest holders                                   | -                                                     | -   | -                                       | -                                     | -                           | -                                                             | -            | 2,846                                   | 2,846                  |
| Distribution of dividends (Note 12)                                                              | -                                                     | -   | -                                       | -                                     | (2,023,602)                 | -                                                             | (2,023,602)  | -                                       | (2,023,602)            |
| Subsidiary dividend distribution to<br>non-controlling interests                                 | -                                                     | -   | -                                       | -                                     | -                           | -                                                             | -            | (8,960)                                 | (8,960)                |
| Removal of non-controlling interest<br>due to disposal of subsidiaries                           | -                                                     | -   | -                                       | -                                     | -                           | -                                                             | -            | (20,291)                                | (20,291)               |
| Balance at June 30, 2025<br>(Unaudited)                                                          | 799,752,637                                           | 519 | 24,358,069                              | (271,027)                             | 40,354,210                  | (244,162)                                                     | 64,197,609   | 658,197                                 | 64,855,806             |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

FOR THE SIX MONTHS ENDED JUNE 30, 2025 AND 2026

(Amounts in thousands, except for share and per share data)

|                                                                                                                                | ZTO Express (Cayman) Inc. Shareholders' Equity |      |                                  |                                |                      |                                                        |             |                                  |                 |
|--------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|------|----------------------------------|--------------------------------|----------------------|--------------------------------------------------------|-------------|----------------------------------|-----------------|
|                                                                                                                                |                                                |      | Additional<br>paid-in<br>capital | Treasury<br>shares,<br>at cost | Retained<br>earnings | Accumulated<br>other<br>comprehensive<br>(loss)/income | Total       | Non-<br>controlling<br>interests | Total<br>Equity |
|                                                                                                                                | Ordinary shares                                |      |                                  |                                |                      |                                                        |             |                                  |                 |
|                                                                                                                                | Number of<br>outstanding<br>shares             | RMB  | RMB                              | RMB                            | RMB                  | RMB                                                    | RMB         | RMB                              | RMB             |
| Balance at January 1, 2026 (Audited)                                                                                           | 790,812,316                                    | 513  | 24,000,698                       | (254,480)                      | 42,918,864           | (281,266)                                              | 66,384,329  | 752,084                          | 67,136,413      |
| Net income                                                                                                                     | -                                              | -    | -                                | -                              | 5,169,224            | -                                                      | 5,169,224   | 64,704                           | 5,233,928       |
| Foreign currency translation<br>adjustments                                                                                    | -                                              | -    | -                                | -                              | -                    | 12,650                                                 | 12,650      | -                                | 12,650          |
| Share-based compensation,<br>ordinary shares issued for share-<br>based compensation and<br>exercise of share options (Note 7) | 1,298,172                                      | -    | 208,126                          | 74,801                         | (57,127)             | -                                                      | 225,800     | -                                | 225,800         |
| Repurchase of ordinary shares<br>(Note 11)                                                                                     | (31,788,692)                                   | -    | -                                | (5,107,345)                    | -                    | -                                                      | (5,107,345) | -                                | (5,107,345)     |
| Cancellation of treasury shares                                                                                                | -                                              | (18) | (1,043,509)                      | 4,105,765                      | (3,062,238)          | -                                                      | -           | -                                | -               |
| Acquisition of non-controlling<br>interests                                                                                    | -                                              | -    | (608,824)                        | -                              | -                    | -                                                      | (608,824)   | (696,331)                        | (1,305,155)     |
| Distribution of dividends (Note 12)                                                                                            | -                                              | -    | -                                | -                              | (2,058,508)          | -                                                      | (2,058,508) | -                                | (2,058,508)     |
| Subsidiary dividend distribution to<br>non-controlling interests                                                               | -                                              | -    | -                                | -                              | -                    | -                                                      | -           | (31,200)                         | (31,200)        |
| Removal of non-controlling interest<br>due to disposal of subsidiaries                                                         | -                                              | -    | -                                | -                              | -                    | -                                                      | -           | (259)                            | (259)           |
| Capped Call options in connection<br>with issuance of convertible<br>senior notes (Note 10)                                    | -                                              | -    | (531,772)                        | -                              | -                    | -                                                      | (531,772)   | -                                | (531,772)       |
| Early unwind of existing capped<br>call options (Note 10)                                                                      | -                                              | -    | 163,615                          | -                              | -                    | -                                                      | 163,615     | -                                | 163,615         |
| Balance at June 30, 2026<br>(Unaudited)                                                                                        | 760,321,796                                    | 495  | 22,188,334                       | (1,181,259)                    | 42,910,215           | (268,616)                                              | 63,649,169  | 88,998                           | 63,738,167      |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE SIX MONTHS ENDED JUNE 30, 2025 AND 2026  
(Amounts in thousands, except for share and per share data)

|                                                                               | Six months ended June 30, |                     |                            |
|-------------------------------------------------------------------------------|---------------------------|---------------------|----------------------------|
|                                                                               | 2025                      | 2026                | US\$                       |
|                                                                               | RMB                       | RMB                 | US\$                       |
|                                                                               | (Unaudited)               | (Unaudited)         | (Unaudited)<br>(Note 2(d)) |
| Cash flows from operating activities                                          |                           |                     |                            |
| Net cash provided by operating activities                                     | 4,531,184                 | <b>7,352,615</b>    | <b>1,083,641</b>           |
| Cash flows from investing activities                                          |                           |                     |                            |
| Purchases of property and equipment                                           | (2,925,622)               | <b>(2,661,701)</b>  | <b>(392,286)</b>           |
| Purchases of land use rights                                                  | (146,504)                 | <b>(98,306)</b>     | <b>(14,489)</b>            |
| Investments in equity investees                                               | –                         | <b>(231,564)</b>    | <b>(34,128)</b>            |
| Cash paid for the investment in equity investees                              | –                         | <b>(684,523)</b>    | <b>(100,886)</b>           |
| Purchases of short-term investment                                            | (7,161,709)               | <b>(17,095,439)</b> | <b>(2,519,556)</b>         |
| Maturity of short-term investment                                             | 6,832,109                 | <b>14,162,229</b>   | <b>2,087,254</b>           |
| Purchases of long-term investment                                             | (1,060,000)               | <b>(4,142,218)</b>  | <b>(610,487)</b>           |
| Maturity of long-term investment                                              | 252                       | –                   | –                          |
| Net cash out in relation to disposal of equity investees and subsidiaries     | (205)                     | <b>(30,180)</b>     | <b>(4,448)</b>             |
| Loan to employees                                                             | (44,042)                  | <b>(29,650)</b>     | <b>(4,370)</b>             |
| Repayments of loan to employees                                               | 44,364                    | <b>33,171</b>       | <b>4,889</b>               |
| Others                                                                        | 139,375                   | <b>73,709</b>       | <b>10,863</b>              |
| Net cash used in investing activities                                         | (4,321,982)               | <b>(10,704,472)</b> | <b>(1,577,644)</b>         |
| Cash flows from financing activities                                          |                           |                     |                            |
| Proceeds from short-term borrowings                                           | 10,486,281                | <b>10,135,652</b>   | <b>1,493,810</b>           |
| Repayment of short-term borrowings                                            | (8,945,827)               | <b>(9,435,566)</b>  | <b>(1,390,630)</b>         |
| Proceeds from long-term borrowings                                            | 180,000                   | –                   | –                          |
| Repurchase of ordinary shares                                                 | (46,555)                  | <b>(5,107,345)</b>  | <b>(752,730)</b>           |
| Proceeds from exercise of ordinary shares                                     | –                         | <b>3,483</b>        | <b>513</b>                 |
| Capital contribution from non-controlling interest shareholder                | 2,846                     | –                   | –                          |
| Payment of dividends                                                          | (2,055,549)               | <b>(2,073,914)</b>  | <b>(305,657)</b>           |
| Proceeds from issuance of convertible senior notes                            | –                         | <b>10,243,374</b>   | <b>1,509,686</b>           |
| Others                                                                        | –                         | <b>(368,157)</b>    | <b>(54,258)</b>            |
| Net cash (used in)/provided by financing activities                           | (378,804)                 | <b>3,397,527</b>    | <b>500,734</b>             |
| Effect of exchange rate changes on cash, cash equivalents and restricted cash | (32,266)                  | <b>(134,798)</b>    | <b>(19,867)</b>            |
| Net change in cash, cash equivalents and restricted cash                      | (201,868)                 | <b>(89,128)</b>     | <b>(13,136)</b>            |
| Cash, cash equivalents and restricted cash at beginning of period             | 13,530,947                | <b>10,046,717</b>   | <b>1,480,703</b>           |
| Cash, cash equivalents and restricted cash at end of period                   | 13,329,079                | <b>9,957,589</b>    | <b>1,467,567</b>           |



## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE SIX MONTHS ENDED JUNE 30, 2025 AND 2026

(Amounts in thousands, except for share and per share data)

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the unaudited condensed consolidated balance sheets that sum to the total of the same such amounts shown in the statement of cash flows.

|                                                                                         | As of June 30, |             |             |
|-----------------------------------------------------------------------------------------|----------------|-------------|-------------|
|                                                                                         | 2025           | 2026        |             |
|                                                                                         | RMB            | RMB         | US\$        |
|                                                                                         | (Unaudited)    | (Unaudited) | (Unaudited) |
|                                                                                         |                |             | (Note 2(d)) |
| Cash and cash equivalents                                                               | 13,291,796     | 9,906,896   | 1,460,096   |
| Restricted cash                                                                         | 22,684         | 44,638      | 6,579       |
| Restricted cash, non-current <sup>(1)</sup>                                             | 14,599         | 6,055       | 892         |
| Total cash, cash equivalents, and restricted cash shown in the statements of cash flows | 13,329,079     | 9,957,589   | 1,467,567   |

Note: (1) The non-current restricted cash is included in other non-current assets on the unaudited condensed consolidated balance sheets.

|                                                                                           | Six months ended June 30, |             |             |
|-------------------------------------------------------------------------------------------|---------------------------|-------------|-------------|
|                                                                                           | 2025                      | 2026        |             |
|                                                                                           | RMB                       | RMB         | US\$        |
|                                                                                           | (Unaudited)               | (Unaudited) | (Unaudited) |
|                                                                                           |                           |             | (Note 2(d)) |
| Supplemental disclosure of cash flow information                                          |                           |             |             |
| Income taxes paid                                                                         | 1,562,459                 | 811,400     | 119,586     |
| Interest expense paid                                                                     | 144,559                   | 66,454      | 9,794       |
| Supplemental disclosure on non-cash information                                           |                           |             |             |
| Cash dividends declared in payables                                                       | 499                       | 550         | 81          |
| Purchase of property and equipment included in payables                                   | 855,106                   | 1,401,930   | 206,619     |
| Purchase of property and equipment using prepayments recorded in other non-current assets | 64,167                    | 264,056     | 38,917      |
| Purchase of land use rights using prepayments recorded in other non-current assets        | 215,290                   | 3,000       | 442         |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 1. ORGANIZATION AND PRINCIPAL ACTIVITIES

ZTO Express (Cayman) Inc. (the “Company”) was incorporated under the laws of Cayman Islands on April 8, 2015. ZTO, its subsidiaries and its variable interest entity and subsidiaries of variable interest entity (“VIE”) (collectively also referred to as the “Group”) are principally engaged in express delivery services in the People’s Republic of China (the “PRC”) through a nationwide network partner model.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### (a) Basis of presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) for interim financial information. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. Certain information and note disclosures normally included in the annual financial statements prepared in accordance with U.S. GAAP have been condensed or omitted consistent with Article 10 of Regulation S-X. The unaudited condensed consolidated financial statements have been prepared on the same basis as the audited financial statements and include all adjustments as necessary for the fair statement of the Group’s financial position as of June 30, 2026, results of operations and cash flows for the six months ended June 30, 2025 and 2026. The condensed consolidated balance sheet at December 31, 2025 has been derived from the audited financial statements at that date but does not include all the information and footnotes required by U.S. GAAP. The unaudited condensed consolidated financial statements and related disclosures have been prepared with the presumption that users of the unaudited condensed consolidated financial statements have read or have access to the audited consolidated financial statements for the preceding fiscal years. Accordingly, these financial statements should be read in conjunction with the audited consolidated financial statements and related footnotes for the year ended December 31, 2025. The accounting policies applied are consistent with those of the audited consolidated financial statements for the preceding fiscal year. Interim results of operations are not necessarily indicative of the results expected for the full fiscal year or for any future period.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### (b) Principles of consolidation

The condensed consolidated financial statements include the financial statements of the Company, its subsidiaries and VIE. All intercompany transactions and balances have been eliminated on consolidation.

The Group evaluates the need to consolidate its VIE of which the Group is the primary beneficiary. In determining whether the Group is the primary beneficiary, the Group considers if the Group has (1) power to direct the activities that most significantly affects the economic performance of the VIE, and (2) the obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE. If deemed the primary beneficiary, the Group consolidates the VIE.

### *Consolidation of Variable Interest Entity*

The unaudited condensed amounts and balances of ZTO Express and its subsidiaries (the “VIE”) after the elimination of intercompany balances and transactions within the VIE are presented in the following table:

|                                     | As of<br>December 31,<br>2025<br>RMB<br>(Audited) | As of June 30, 2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited) |
|-------------------------------------|---------------------------------------------------|-------------------------------------------|---------------------|
| Total current assets <sup>(1)</sup> | 22,311,425                                        | 23,903,122                                | 3,522,884           |
| Total assets <sup>(1)</sup>         | 38,232,133                                        | 40,073,551                                | 5,906,111           |
| Total current liabilities           | 17,200,297                                        | 17,154,891                                | 2,528,318           |
| Total liabilities                   | 17,528,176                                        | 17,357,498                                | 2,558,179           |

(1) Included amounts due from other consolidated subsidiaries of RMB14,416,724 (audited) and RMB14,746,543 (unaudited) as of December 31, 2025 and June 30, 2026, respectively.

## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (b) Principles of consolidation (continued)

##### *Consolidation of Variable Interest Entity (continued)*

|                                                                      | Six months ended June 30,  |                            |                     |
|----------------------------------------------------------------------|----------------------------|----------------------------|---------------------|
|                                                                      | 2025<br>RMB<br>(Unaudited) | 2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited) |
| Total revenue                                                        | 19,546,345                 | <b>24,906,437</b>          | <b>3,670,755</b>    |
| Net income <sup>(1)</sup>                                            | 542,392                    | <b>2,072,006</b>           | <b>305,376</b>      |
| Net cash (used in) provided by operating activities <sup>(2)</sup>   | (2,210,145)                | <b>1,692,545</b>           | <b>249,450</b>      |
| Net cash provided by (used in) investing activities                  | 348,784                    | <b>(1,731,240)</b>         | <b>(255,153)</b>    |
| Net cash provided by (used in) financing activities                  | 1,520,453                  | <b>(159,505)</b>           | <b>(23,508)</b>     |
| Net decrease in cash and cash equivalents                            | (340,908)                  | <b>(198,200)</b>           | <b>(29,211)</b>     |
| Cash and cash equivalents and restricted cash at beginning of period | 2,291,188                  | <b>2,385,607</b>           | <b>351,595</b>      |
| Cash and cash equivalents and restricted cash at end of period       | 1,950,280                  | <b>2,187,407</b>           | <b>322,384</b>      |

(1) Included inter-company transportation fees, service fees and rental fees charged by other consolidated subsidiaries of RMB7,473,756 (unaudited) and RMB7,702,067 (unaudited) for the six months ended June 30, 2025 and 2026, respectively.

(2) Included inter-company operating cash outflow of RMB8,920,015 (unaudited) and RMB8,031,886 (unaudited) for the six months ended June 30, 2025 and 2026, respectively.

After all intercompany transactions eliminations, the VIE contributed 86.0% (unaudited) and 89.5% (unaudited) of the Group's consolidated revenues for the six months ended June 30, 2025 and 2026 respectively. As of December 31, 2025 and June 30, 2026, the VIE accounted for an aggregate of 26.2% (audited) and 25.6% (unaudited), respectively, of the consolidated assets, and 73.4% (audited) and 49.6% (unaudited), respectively, of the consolidated liabilities.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### (b) Principles of consolidation (continued)

#### *Consolidation of Variable Interest Entity (continued)*

There are no terms in any arrangements, considering both explicit arrangements and implicit variable interests that require the Company to provide financial support to the VIE. However, if the VIE was ever to need financial support, the Company may, at its option and subject to statutory limits and restrictions, provide financial support to its VIE through loans to the shareholders of the VIE or entrustment loans to the VIE.

The Group believes that there are no assets held in the consolidated VIE that can be used only to settle obligations of the VIE, except for registered capital and the PRC statutory reserves. As the consolidated VIE is incorporated as a limited liability company under the PRC Company Law, creditors of the VIE do not have recourse to the general credit of the Group for any of the liabilities of the consolidated VIE.

Relevant PRC laws and regulations restrict the VIE from transferring a portion of their net assets, equivalent to the balance of its statutory reserve and its share capital, to the Group in the form of loans and advances or cash dividends.

### (c) Use of estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results may differ from these estimates. The Group bases its estimates on historical experience and other relevant factors.

### (d) Convenience translation

The Group's business is primarily conducted in the PRC and almost all of the Group's revenues are denominated in RMB. However, periodic reports made to shareholders will include current period amounts translated into U.S. dollars using the then current exchange rates, solely for the convenience of the readers outside the PRC. Translations of the unaudited condensed consolidated balance sheet, unaudited condensed consolidated statement of comprehensive income and unaudited condensed consolidated statement of cash flows from RMB into U.S. dollars as of and for the six months ended June 30, 2026 were calculated at the rate of US\$1.00 = RMB6.7851 representing the noon buying rate set forth in the H.10 statistical release of the U.S. Federal Reserve Board on June 30, 2026. No representation was made that the RMB amounts could have been, or could be, converted, realized or settled into US\$ at that rate on June 30, 2026, or at any other rate.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### (e) Fair value

Fair value is considered to be the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required or permitted to be recorded at fair value, the Company considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability.

Authoritative literature provides a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The level in the hierarchy within which the fair value measurement in its entirety falls is based upon the lowest level of input that is significant to the fair value measurement as follows:

Level 1 applies to assets or liabilities for which there are quoted prices in active markets for identical assets or liabilities.

Level 2 applies to assets or liabilities for which there are inputs other than quoted prices included within Level 1 that are observable for the asset or liability such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical assets or liabilities in markets with insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which significant inputs are observable or can be derived principally from, or corroborated by, observable market data.

Level 3 applies to assets or liabilities for which there are unobservable inputs to the valuation methodology that are significant to the measurement of the fair value of the assets or liabilities.

The short-term financial instruments, which consist of cash and cash equivalents, restricted cash, accounts receivable, financing receivable, time deposits and wealth management products recorded in short-term investments, amounts due from related parties, other current assets, accounts payable, amounts due to related parties, short-term bank borrowings, notes payable and other current liabilities, except for the financial instruments measured at fair value and presented in the following table, are recorded at costs less credit loss allowance when applicable, which approximate their fair values due to the short-term nature of these financial instruments. The carrying values of non-current restricted cash, long-term financing receivables and long-term investment approximate their fair values as their interest rates are comparable to the prevailing interest rates in the market. Convertible senior notes are measured at amortized costs of RMB124,114 and RMB10,185,580 (unaudited) and the corresponding fair value estimated based on significant inputs not observable in the market (Level 3) were RMB121,921 and RMB9,668,843 (unaudited) as of December 31, 2025 and June 30, 2026, respectively.

The Company measures at fair value its financial assets and liabilities by using a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### (e) Fair value (continued)

As of December 31, 2025 and June 30, 2026, wealth management products, dual currency notes/deposits (“DCN/DCD”), interest rate swap and derivative instruments are measured and recorded at fair value initially and on a recurring basis in periods subsequent to their initial recognition and are as follows:

#### *Significant Other Observable Inputs (Level 2)*

|                                                                         | As of<br>December 31,<br>2025<br>RMB<br>(Audited) | As of<br>June 30,<br>2026<br>RMB<br>(Unaudited) |
|-------------------------------------------------------------------------|---------------------------------------------------|-------------------------------------------------|
| <b>Short-term investments</b>                                           |                                                   |                                                 |
| DCN/DCD and interest rate swap                                          | –                                                 | –                                               |
| Wealth management products                                              | 5,908,915                                         | 13,488,294                                      |
| <b>Long-term investments</b>                                            |                                                   |                                                 |
| Wealth management products                                              | –                                                 | 202,108                                         |
| <b>Derivative liabilities recorded within other current liabilities</b> |                                                   |                                                 |
| Foreign exchange option contracts                                       | 59,066                                            | 44,772                                          |
| Foreign exchange forward contracts                                      | 16,399                                            | 2,282                                           |

The fair values of the DCN/DCD, interest rate swap and wealth management products investments are measured based on market-based redemption prices which are level 2 inputs provided by the selling banks. The fair values of foreign exchange options and forward contracts are measured based on market-based redemption prices which are level 2 inputs provided by the bank that sells such foreign exchange options and forward contracts. Changes in fair value of the investments are recorded as gain or loss from fair value changes of financial instruments in the unaudited condensed consolidated statements of comprehensive income.

The Group measures an equity method investment at fair value on a nonrecurring basis when it is deemed to be impaired. The fair value of the investment is determined based on valuation techniques using the best information available, which may include future performance projections, discount rate and other assumptions that are significant to the measurements of fair value. An impairment charge to the investment is recorded when the carrying amount of the investment exceeds its fair value and this condition is determined to be other-than-temporary. No impairment of equity method investments recorded during the six months ended June 30, 2025 and 2026, respectively.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### (e) Fair value (continued)

The carrying values of the Group's equity investments without readily determinable fair values are measured at cost, less any impairment, plus and minus changes resulting from observable price changes in orderly transactions for identical or similar investments. The Group recognized impairment losses of RMB nil (unaudited) and nil (unaudited) related to equity investments without readily determinable fair values for the six months ended June 30, 2025 and 2026, respectively.

Certain non-financial assets are measured at fair value on a nonrecurring basis, including property, plant, and equipment, right-of-use assets, goodwill and intangible assets and they are recorded at fair value only when impairment is recognized by applying unobservable inputs such as forecasted financial performance, discount rate, and other significant assumptions to the discounted cash flow valuation methodology.

### (f) Revenue recognition

#### *Disaggregation of revenue*

|                             | Six months ended June 30, |       |             |             |       |
|-----------------------------|---------------------------|-------|-------------|-------------|-------|
|                             | 2025                      |       | 2026        |             |       |
|                             | RMB                       | %     | RMB         | US\$        | %     |
|                             | (Unaudited)               |       | (Unaudited) | (Unaudited) |       |
| Express delivery services   | 21,106,041                | 92.9  | 26,207,309  | 3,862,479   | 94.2  |
| Freight forwarding services | 359,477                   | 1.5   | 374,259     | 55,159      | 1.3   |
| Sale of accessories         | 1,196,066                 | 5.3   | 1,202,617   | 177,244     | 4.3   |
| Others                      | 61,688                    | 0.3   | 48,071      | 7,085       | 0.2   |
| Total revenues              | 22,723,272                | 100.0 | 27,832,256  | 4,101,967   | 100.0 |

#### *Contract assets and liabilities*

Contract assets include unbilled receivables resulting from in-transit parcels, which were recorded in accounts receivable and not material as of December 31, 2025 and June 30, 2026.

Contract liabilities consist of advance payments as well as deferred revenue, which were recorded in advances from customers and not material as of December 31, 2025 and June 30, 2026.



# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### (g) Income taxes

As part of the process of preparing financial statements, the Group is required to estimate its income taxes in each of the jurisdictions in which it operates. The Group accounts for income taxes using the asset and liability method. Under this method, deferred income taxes are recognized for temporary differences between the tax basis of assets and liabilities and their reported amounts in the financial statements. Net operating losses are carried forward by applying enacted statutory tax rates applicable to future years when the reported amounts of the asset or liability are expected to be recovered or settled, respectively. Deferred tax assets are reduced by a valuation allowance when, based upon the weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. The Group recognizes the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained upon examination by the taxing authorities, based on the technical merits of the position.

According to ASC 740-270 Interim Reporting, an estimated annual effective tax rate (AETR) on full year estimated ordinary income should first be determined by the Group and the estimated AETR is then applied to year-to-date ordinary income to compute the interim tax provision on ordinary income.

### (h) Earnings per share

Basic earnings per share are computed by dividing income attributable to holders of ordinary shares by the weighted average number of ordinary shares outstanding during the periods.

Diluted earnings per ordinary share reflects the potential dilution that could occur if securities or other contracts to issue ordinary shares were exercised or converted into ordinary shares, which consist of the ordinary shares issuable upon the conversion of the convertible senior notes (using the if-converted method), ordinary shares issuable upon the exercise of stock options and vesting of non-vested restricted stocks (using the treasury stock method). Ordinary share equivalents are excluded from the computation of diluted earnings per ordinary share if their effects would be anti-dilutive.

On October 27, 2016, the Group's shareholders voted in favor of a proposal to adopt a dual-class share structure, pursuant to which the Group's authorized share capital were reclassified and redesignated into Class A ordinary shares and Class B ordinary shares. Both Class A ordinary shares and Class B ordinary shares are entitled to the same dividend right, as such, this dual class share structure has no impact to the earnings per share calculation. Basic earnings per share and diluted earnings per share are the same for each Class A ordinary shares and Class B ordinary shares.

## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

### 3. ACCOUNTS RECEIVABLE, NET

|                                   | As of<br>December 31,<br>2025<br>RMB<br>(Audited) | As of June 30, 2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited) |
|-----------------------------------|---------------------------------------------------|-------------------------------------------|---------------------|
| Accounts receivable, gross        | 1,317,517                                         | 1,670,035                                 | 246,133             |
| Less: Allowance for credit losses | (30,042)                                          | (42,921)                                  | (6,326)             |
| Total                             | 1,287,475                                         | 1,627,114                                 | 239,807             |

The following is an analysis of accounts receivables by age, presented based on the invoice date, which approximated the revenue recognition date.

|                             | As of<br>December 31,<br>2025<br>RMB<br>(Audited) | As of June 30, 2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited) |
|-----------------------------|---------------------------------------------------|-------------------------------------------|---------------------|
| Within 6 months             | 1,190,070                                         | 1,551,560                                 | 228,672             |
| Between 6 months and 1 year | 40,004                                            | 33,973                                    | 5,007               |
| Between 1 year and 2 years  | 31,943                                            | 21,199                                    | 3,124               |
| More than 2 years           | 55,500                                            | 63,303                                    | 9,330               |
| Accounts receivable, gross  | 1,317,517                                         | 1,670,035                                 | 246,133             |

## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

### 4. PROPERTY AND EQUIPMENT, NET

Property and equipment, net consist of the following:

|                                          | As of<br>December 31,<br>2025<br>RMB<br>(Audited) | As of June 30, 2026 |                     |
|------------------------------------------|---------------------------------------------------|---------------------|---------------------|
|                                          |                                                   | RMB<br>(Unaudited)  | US\$<br>(Unaudited) |
| Buildings                                | 29,834,177                                        | 31,412,009          | 4,629,557           |
| Machinery and equipment                  | 11,123,933                                        | 11,460,593          | 1,689,082           |
| Leasehold improvements                   | 1,265,970                                         | 1,268,460           | 186,948             |
| Vehicles                                 | 5,463,339                                         | 5,461,432           | 804,915             |
| Furniture, office and electric equipment | 1,190,792                                         | 1,262,743           | 186,105             |
| Construction in progress                 | 2,276,736                                         | 2,002,441           | 295,125             |
| Total                                    | 51,154,947                                        | 52,867,678          | 7,791,732           |
| Accumulated depreciation                 | (15,694,496)                                      | (16,889,631)        | (2,489,224)         |
| Impairment                               | (26,942)                                          | (21,850)            | (3,220)             |
| Property and equipment, net              | 35,433,509                                        | 35,956,197          | 5,299,288           |

Depreciation expenses were RMB1,559,378 (unaudited) and RMB1,690,048 (unaudited) for the six months ended June 30, 2025 and 2026, respectively. Loss on disposal of property and equipment were RMB33,200 (unaudited) and RMB65,576 (unaudited) for the six months ended June 30, 2025 and 2026, respectively.

The Company recorded impairment charges of RMB nil (unaudited) and nil (unaudited), related to property and equipment that were expected to be disposed of before the end of their estimated useful lives for the six months ended June 30, 2025 and 2026, respectively.

## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

### 5. ACCOUNTS PAYABLE

An aging analysis of the accounts payable as of December 31, 2025 and June 30, 2026, based on the invoice date or inception date at the end of the reporting period, is as follows:

|                             | As of<br>December 31,<br>2025<br>RMB<br>(Audited) | As of June 30, 2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited) |
|-----------------------------|---------------------------------------------------|-------------------------------------------|---------------------|
| Within 6 months             | 2,569,800                                         | 2,594,789                                 | 382,425             |
| Between 6 months and 1 year | 4,308                                             | 7,254                                     | 1,069               |
| Between 1 year and 2 years  | 1,183                                             | 2,305                                     | 340                 |
| More than 2 years           | 1,938                                             | 1,216                                     | 179                 |
| Total                       | 2,577,229                                         | 2,605,564                                 | 384,013             |

### 6. INCOME TAX

The current and deferred portion of income tax expenses included in the unaudited condensed consolidated statements of comprehensive income, which were substantially attributable to the Group's PRC subsidiaries are as follows:

|                      | 2025<br>RMB<br>(Unaudited) | Six months ended June 30,<br>2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited) |
|----------------------|----------------------------|---------------------------------------------------------|---------------------|
| Current tax expenses | 1,427,696                  | 845,994                                                 | 124,684             |
| Deferred tax         | (320,591)                  | (35,174)                                                | (5,184)             |
| Total                | 1,107,105                  | 810,820                                                 | 119,500             |

The effective tax rate is based on expected income and statutory tax rates. For interim financial reporting, the Group estimates the annual effective tax rate based on projected accounting incomes for the full year and records a quarterly income tax provision in accordance with the guidance on accounting for income taxes in a period. As the year progresses, the Group refines the estimates of the year's taxable income as new information becomes available. This continual estimation process often results in a change to the expected effective tax rate for the year. When this occurs, the Group adjusts the income tax provision during the quarter in which the change in estimate occurs so that the year-to-date provision reflects the expected annual tax rate.

The Group's effective tax rate for the six months ended June 30, 2025 and 2026 were 21.79% (unaudited) and 13.42% (unaudited), respectively. The decrease of 8.37 percentage points year over year was attributable to an income tax refund of RMB344.3 million received by Shanghai Zhongtongji Network Co., Ltd (上海中通吉網絡技術有限公司), a wholly owned subsidiary of the Company, upon its recognition as a "Key Software Enterprise" qualifying for a preferential tax rate of 10% for tax year 2025.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 7. SHARE-BASED COMPENSATION

### Employee Share Holding Platform

In June 2016, the Company established an employee share holding platform (the “Share Holding Platform”). ZTO Es Holding Limited (“ZTO ES”), a British Virgin Islands company was established as a holding vehicle for the Company’s Share Holding Platform. Four limited liability partnerships (“LLPs”) were established in the PRC as the shareholders of ZTO ES. ZTO ES and the LLPs have no activities other than administering the plan and does not have employees.

On June 28, 2016, the Company issued 16 million ordinary shares to ZTO ES. The dividend rights associated with these 16 million ordinary shares were waived until the economic interests in the ordinary shares are granted to the employees, through transfer of interests in the LLPs. ZTO ES abstains from voting on matters that require shareholders’ approval for all the shares of the Company held by ZTO ES. At the request of the employee and in accordance with the terms of the ZTO ES mandate, ZTO ES may decide to sell the Company’s ordinary shares held in connection with the limited partnership interest owned by the employee and remit the proceeds to the employee. The other shareholder’s rights associated with the Company’s ordinary shares held by the partnership may be exercised by the general partner of these LLPs. The Company referred to these limited partner’s partnership interests as ordinary share units and five ordinary share units correspond to the indirect economic interest in one ordinary share of the Company.

In March 2025 and 2026, 5,138,560 and 4,320,545 ordinary share units corresponding to 1,027,712 and 864,109 Company’s ordinary shares were granted to certain officers and employees, respectively. The consideration was nil for both of grants. These share awards vested and exercised immediately upon grant. The Company recorded the share-based compensation of RMB149,362 (unaudited) and RMB148,226 (unaudited) based on the market price at US\$20.05 and US\$24.93 of ordinary shares on the grant date for six months ended June 30, 2025 and 2026, respectively.

### 2024 Share Incentive Plan

In March 2024, the Board approved the 2024 share incentive plan (the “2024 Share Incentive Plan”) in order to provide appropriate incentives to directors, employees, and consultants of the Group, pursuant to which the maximum number of shares of the Group underlying the awards to be granted under the 2024 Share Incentive Plan shall be 30,000,000 Class A ordinary shares, subject to adjustment and/or update by the Board.

## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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(Amounts in thousands, except for share and per share data)

### 7. SHARE-BASED COMPENSATION (continued)

#### Restricted share units

In March 2025 and 2026, the Group granted 454,997 and 410,982 RSU at par value to certain directors, executive officers and employees pursuant to the 2024 Share Incentive Plan. These grants are vested immediately upon grant. The Group recorded the share-based compensation of RMB66,127 (unaudited) and RMB70,498 (unaudited) based on the market price of ordinary shares at US\$20.05 and US\$24.93 on the grant date for the six months ended June 30, 2025 and 2026, respectively.

#### Share Options

On March 22, 2024, the Group granted 916,200 share options to certain directors, executive officers and employees pursuant to the 2024 Share Incentive Plan. The exercise price is US\$21.88. The options will be vested 33%, 33% and 34% on each of three anniversary dates from the grant date, respectively. The options have a contractual term of ten years.

The closing price of the Group's shares immediately before March 22, 2024, the date of grant, was US\$21.67 per share. The weighted-average grant date fair value for options granted to directors and employees during the six months ended June 30, 2024 was US\$6.7 per share, computed using the binomial option pricing model. The binomial option pricing model requires the input of subjective assumptions including the expected stock price volatility and the expected price multiple at which employees are likely to exercise stock options. Expected volatilities are based on the average historical equity volatility of the Group. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

### 7. SHARE-BASED COMPENSATION (continued)

#### Share Options (continued)

The following table summarized the Group's share option activity under the option plans:

|                                                    | Number of<br>Options | Weighted<br>Average<br>Exercise<br>Price<br>US\$ per share | Weighted<br>Average<br>Remaining<br>Contractual<br>Life Years | Aggregate<br>Intrinsic Value<br>US\$ |
|----------------------------------------------------|----------------------|------------------------------------------------------------|---------------------------------------------------------------|--------------------------------------|
| Share options outstanding as of<br>January 1, 2026 | 886,248              | 21.88                                                      | 8.23                                                          | —                                    |
| Granted                                            | —                    | —                                                          | —                                                             | —                                    |
| Exercised                                          | 23,081               | —                                                          | —                                                             | —                                    |
| Share options outstanding as of<br>June 30, 2026   | 863,167              | 21.88                                                      | 7.73                                                          | 432                                  |
| Share options exercisable as of<br>June 30, 2026   | 561,843              | 21.88                                                      | 7.73                                                          | 281                                  |

The total share-based compensation expenses relating to these options was RMB7,774 (unaudited) and RMB3,592 (unaudited) during the six months ended June 30, 2025 and 2026. As of June 30, 2026, there was RMB3,193 (unaudited) of unrecognized compensation expense related to unvested share options, which is expected to be recognized over a weighted average period of 0.73 years.

## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

### 8. EARNINGS PER SHARE

Basic and diluted earnings per share for each of the periods presented are calculated as follows:

|                                                            | Six months ended June 30, |             |             |
|------------------------------------------------------------|---------------------------|-------------|-------------|
|                                                            | 2025                      | 2026        |             |
|                                                            | RMB                       | RMB         | US\$        |
|                                                            | (Unaudited)               | (Unaudited) | (Unaudited) |
| <b>Numerator:</b>                                          |                           |             |             |
| Net income attributable to ordinary shareholders – basic   | 3,931,579                 | 5,169,224   | 761,849     |
| Plus: Interest expense of convertible senior notes         | 75,927                    | 49,400      | 7,281       |
| Net income attributable to ordinary shareholders – diluted | 4,007,506                 | 5,218,624   | 769,130     |
| <b>Shares (Denominator):</b>                               |                           |             |             |
| Weight average ordinary shares outstanding – basic         | 799,123,030               | 770,575,485 | 770,575,485 |
| Plus: Dilutive effect of convertible senior notes          | 34,237,800                | 39,262,461  | 39,262,461  |
| Plus: Dilutive effect of stock option                      | –                         | 34,879      | 34,879      |
| Weight average ordinary shares outstanding – diluted       | 833,360,830               | 809,872,825 | 809,872,825 |
| <b>Earnings per share – basic</b>                          | 4.92                      | 6.71        | 0.99        |
| <b>Earnings per share – diluted</b>                        | 4.81                      | 6.44        | 0.95        |

2,914,216 and 2,050,107 ordinary shares transferred to ZTO ES were considered issued but not outstanding as of June 30, 2025 and June 30, 2026, respectively, and therefore not included in the calculation of basic and dilutive earnings per share.



## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

### 9. RELATED PARTY TRANSACTIONS

The table below sets forth the major related parties and their relationships with the Group:

| Name of related parties                                                     | Relationship with the Group                                               |
|-----------------------------------------------------------------------------|---------------------------------------------------------------------------|
| Shanghai Mingyu Barcode Technology Ltd.                                     | Controlled by brother of chairman of the Company                          |
| ZTO Supply Chain Management Co., Ltd.<br>and its subsidiaries               | The Group's equity investee                                               |
| ZTO Cloud Warehouse Technology Co., Ltd.<br>and its subsidiaries            | The Group's equity investee                                               |
| ZTO YunLeng Network Technology (Zhejiang)<br>Co., Ltd. and its subsidiaries | The Group's equity investee                                               |
| Zhongkuai (Tonglu) Future City Industrial<br>Development Co., Ltd           | Controlled by chairman of the Company                                     |
| Mr. Jilei Wang                                                              | Director and Vice President of Infrastructure<br>Management               |
| TUXI LMS Limited                                                            | Controlled by chairman of the Company                                     |
| TUXI WJL Limited                                                            | Controlled by director and vice President of<br>Infrastructure Management |

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 9. RELATED PARTY TRANSACTIONS (continued)

(a) The Group entered into the following transactions with its related parties:

| Transactions                                                                                                 | Six months ended June 30, |                    |                     |
|--------------------------------------------------------------------------------------------------------------|---------------------------|--------------------|---------------------|
|                                                                                                              | 2025                      | 2026               |                     |
|                                                                                                              | RMB<br>(Unaudited)        | RMB<br>(Unaudited) | US\$<br>(Unaudited) |
| <b>Revenues:</b>                                                                                             |                           |                    |                     |
| Transportation revenue from ZTO Cloud Warehouse Technology Co., Ltd. and its subsidiaries                    | 164,538                   | 199,696            | 29,431              |
| Others                                                                                                       | 57,778                    | 52,428             | 7,726               |
|                                                                                                              | 222,316                   | 252,124            | 37,157              |
| <b>Cost of revenues:</b>                                                                                     |                           |                    |                     |
| Transportation service fees paid to ZTO Supply Chain Management Co., Ltd. and its subsidiaries               | 326,501                   | 175,796            | 25,909              |
| Transportation service fees paid to ZTO YunLeng Network Technology (Zhejiang) Co., Ltd. and its subsidiaries | 62,975                    | —                  | —                   |
| Transportation service fees paid to ZTO Cloud Warehouse Technology Co., Ltd. and its subsidiaries            | 6,825                     | 3,964              | 584                 |
| Purchases of supplies from Shanghai Mingyu Barcode Technology Ltd.                                           | 182,059                   | 175,913            | 25,926              |
| Others                                                                                                       | 69,113                    | 211,550            | 31,179              |
|                                                                                                              | 647,473                   | 567,223            | 83,598              |
| <b>Other operating income:</b>                                                                               |                           |                    |                     |
| Rental income from ZTO Cloud Warehouse Technology Co., Ltd. and its subsidiaries                             | 35,707                    | 36,728             | 5,413               |
| Rental income from ZTO Supply Chain Management Co., Ltd. and its subsidiaries                                | 21,191                    | 34,022             | 5,014               |
| Others                                                                                                       | 1,302                     | 1,527              | 225                 |
|                                                                                                              | 58,200                    | 72,277             | 10,652              |
| <b>Other income:</b>                                                                                         |                           |                    |                     |
| Interest Income derived from Zhongkuai (Tonglu) Future City Industrial Development Co., Ltd                  | 8,058                     | 8,019              | 1,182               |
| Others                                                                                                       | 1,341                     | 1,599              | 236                 |
|                                                                                                              | 9,399                     | 9,618              | 1,418               |

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 9. RELATED PARTY TRANSACTIONS (continued)

(b) The Group had the following balances with its related parties:

|                                                                              | As of<br>December 31,<br>2025<br>RMB<br>(Audited) | As of June 30,<br>2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited) |
|------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------|---------------------|
| <b>Amounts due to related parties</b>                                        |                                                   |                                              |                     |
| TUXI LMS Limited <sup>(1)</sup>                                              | –                                                 | 448,500                                      | 66,101              |
| TUXI WJL Limited <sup>(1)</sup>                                              | –                                                 | 103,500                                      | 15,254              |
| Shanghai Mingyu Barcode Technology Ltd.                                      | 32,560                                            | 31,008                                       | 4,570               |
| ZTO Supply Chain Management Co., Ltd. and<br>its subsidiaries <sup>(2)</sup> | 744,909                                           | 26,887                                       | 3,963               |
| ZTO YunLeng Network Technology (Zhejiang)<br>Co., Ltd. and its subsidiaries  | 244                                               | 437                                          | 64                  |
| ZTO Cloud Warehouse Technology Co., Ltd. and<br>its subsidiaries             | 7,709                                             | 5,273                                        | 777                 |
| Others                                                                       | 11,238                                            | 11,187                                       | 1,649               |
| <b>Total</b>                                                                 | <b>796,660</b>                                    | <b>626,792</b>                               | <b>92,378</b>       |

(1) On June 22, 2026, Rappy Holding Limited, a wholly owned subsidiary of ZTO Express (Cayman) Inc., entered into a Share Purchase Agreement with the remaining non-controlling shareholders of TuXi Tech (Cayman) Inc. (the "TuXi Tech") to acquire the remaining 36.20% equity interest in TuXi Tech for an aggregate consideration of RMB1,305 million. As a result upon completion, TuXi Tech became a wholly-owned subsidiary of the Company and the financial results of TuXi Tech continued to be consolidated into those of ZTO. As of June 30, 2026, the consideration was not paid. Since the sellers TUXI LMS Limited and TUXI WJL Limited are related parties of the Company, as of June 30, 2026, RMB552 million and RMB753 million were recorded in Amount due to related parties and Other current liabilities, respectively. Therefore, these amounts are non-trade, interest free and payable on demand.

(2) In December 2025, the Company received RMB686,293 from ZTO Freight as part of a group level reorganization arrangement, representing the return of its original investment amount in ZTO Freight. The Company subsequently made a corresponding investment in ZTO LTL in early 2026. Through a series of contractual agreements entered into contemporaneously with ZTO Freight's shareholders, the Company's economic interest in the ZTO LTL group remained unchanged throughout the arrangement. The amount received was fully paid as of June 30, 2026.

The remaining balance of amounts due to related parties mainly consisted of accounts payable to related parties for transportation, waybill material and deposits as of December 31, 2025 and June 30, 2026, respectively.

Trade related amounts due to related parties are normally settled within one year.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 9. RELATED PARTY TRANSACTIONS (continued)

(b) The Group had the following balances with its related parties: (continued)

|                                                                                  | As of<br>December 31,<br>2025<br>RMB<br>(Audited) | As of June 30,<br>2026<br>RMB<br>(Unaudited) | US\$<br>(Unaudited) |
|----------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------|---------------------|
| <b>Amounts due from related parties</b>                                          |                                                   |                                              |                     |
| ZTO Cloud Warehouse Technology Co., Ltd. and<br>its subsidiaries <sup>(1)</sup>  | 81,176                                            | 82,309                                       | 12,131              |
| ZTO Supply Chain Management Co., Ltd.                                            | 304                                               | 403                                          | 59                  |
| Zhongkuai (Tonglu) Future City Industrial<br>Development Co., Ltd <sup>(2)</sup> | 375,417                                           | 383,917                                      | 56,582              |
| Others <sup>(3)</sup>                                                            | 20,968                                            | 140,359                                      | 20,687              |
| <b>Total</b>                                                                     | <b>477,865</b>                                    | <b>606,988</b>                               | <b>89,459</b>       |

(1) The amount comprised the three-month factoring loan to this related party with 6.34 % and 6.34% annualized interest rate for the year ended December 31, 2025 and six months ended June 30, 2026, respectively, accounts receivable generated from the express delivery service provided by the Company and other receivables generated from the property leasing service provided by the Company. The balance of loan was RMB46,884 and RMB49,530 (unaudited) as of December 31, 2025 and June 30, 2026, respectively.

(2) The amount comprised a loan to this related party with 5.0% annualized interest rate for a term of 36 months from December 4, 2023 to December 3, 2026. This loan is an extension of the original three-year loan with 7.2% annualized interest rate. Mr. Jilei Wang, the Director of the Company, is the guarantor of this extended loan. In December 2024, Zhongkuai (Tonglu) Future City Industrial Development Co., Ltd paid the RMB100,000 principal and RMB5,000 interest in advance. In January 2025, Zhongkuai (Tonglu) Future City Industrial Development Co., Ltd paid the RMB60,000 principal and RMB3,292 interest in advance. The balance of principal was RMB340,000 and RMB340,000 (unaudited) as of December 31, 2025 and June 30, 2026 and interest receivable was RMB35,417 and RMB43,917 (unaudited) as of December 31, 2025 and June 30, 2026, respectively.

(3) The amount mainly comprised a reclassification from internal receivable into amount due from related parties balance amounted RMB128 million due to disposal of subsidiary during 6 months period ended June 30, 2026.

Trade related amounts due from related parties are normally settled within one year.

## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

### 10. CONVERTIBLE SENIOR NOTES

On February 9, 2026, the Company issued US\$1.5 billion of Convertible Senior Notes (“the Notes”). The Notes will mature on March 1, 2031 and bear interest at a rate of 0.925% per year, payable semiannually in arrears on March 1 and September 1 of each year, beginning on September 1, 2026.

Holders of the Notes have the option to convert the Notes, in integral multiples of US\$1,000 principal amount, at any time prior to the close of business on the fifth scheduled trading day immediately preceding the maturity date. The Notes can be converted into the Company’s Ordinary Shares at an initial conversion rate of 32.3130 of the Company’s Ordinary Shares per US\$1,000 principal amount of the Notes (equivalent to an initial conversion price of US\$30.9473 per Ordinary Share). The conversion rate is subject to customary adjustments upon the occurrence of certain events, such as the payment of dividends. Upon conversion, the Company will pay or deliver, as the case may be, cash, Ordinary Shares, or a combination of cash and Ordinary Shares, at its selection.

The holders may require the Company to repurchase for cash all or part of the Notes on March 1, 2029 (the “repurchase date”) at a repurchase price equal to 100% of the principal amount of the notes to be repurchased, plus accrued and unpaid interest to, but excluding, the relevant repurchase date.

The Company did not identify any embedded features that are subject to separate accounting. The conversion option meets the scope exception for derivative accounting as it is indexed to the Company’s own stock and classified in stockholders’ equity. Other embedded features are considered clearly and closely related to the debt host with no separate accounting required.

Therefore, the Company accounted for the Notes as a single liability under convertible senior note, non-current. Issuance costs related to the Notes were recorded in unaudited condensed consolidated balance sheet as a direct deduction from the principal amount of the Notes, and the discount caused by issuance cost is amortized over the period from February 9, 2026, the date of issuance, to March 1, 2029, the first put date of the Notes, using the effective interest method.

On February 9, 2026, the Company recorded the convertible senior notes as a long-term liability at face value (RMB10,380,000 or US\$1,500,000) net of issuance costs (RMB126,090 or US\$18,221).

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 10. CONVERTIBLE SENIOR NOTES (continued)

### Capped Call Options

In connection with the Notes, the Company entered into privately-negotiated capped call transactions indexed to its own ordinary shares with certain financial institutions based on the total offering US\$1.5 billion of Convertible Senior Notes to reduce the potential dilution to existing shareholders of the Company upon conversion of the Notes. The cap price of the capped call transactions is initially US\$35.9906 per Ordinary Share, and is subject to adjustment under the terms of the capped call transactions. The total premium paid by the Company for the capped call options was RMB531,772 (equivalently US\$76,950). The capped call options are classified as stockholders' equity and carried at the acquisition cost.

In connection with the issuance of the 2022 Notes, the Company entered into capped call option transactions with some of the initial purchasers or their affiliates (the "Option Counterparties") to reduce the potential dilution to existing shareholders of the Company upon conversion of the 2022 Notes. In February 2026, the Company and Option Counterparties terminated these capped call transactions before the maturity date of convertible notes on September 1, 2027 with the settlement amount of RMB163,615 (equivalently US\$23,637), which was received by the Company in February 2026. The settlement amount of RMB163,615 (equivalently US\$23,637) was recorded as an increase to additional paid-in capital.

## 11. REPURCHASE OF ORDINARY SHARES

As approved by the Board, for the six months period ended June 30, 2026, the Company has repurchased an aggregate of 31,788,692 ordinary shares amounted to US\$740.4 million (equivalent to RMB5,107 million), including repurchase commissions.

## 12. DIVIDENDS

On March 18, 2025, a cash dividend in respect of the six months ended December 31, 2024 of US\$0.35 per ordinary share, in an aggregate amount of US\$279,913 (RMB2,023,602), had been approved by the board of directors of the Company.

On August 19, 2025, an interim dividend in respect of the six months ended June 30, 2025 of US\$0.30 per ordinary share, in an aggregate amount of US\$239,926 (RMB1,718,732), had been approved by the Board of directors of the Company.

On March 17, 2026, a cash dividend in respect of the six months ended December 31, 2025 of US\$0.39 per ordinary share, in an aggregate amount of US\$299,462 (RMB2,058,508), had been approved by the board of directors of the Company.

The above dividends in respect of the years ended December 31, 2024 and 2025 were paid to shareholders of record as of designated record dates.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 13. COMMITMENTS AND CONTINGENCIES

### Capital commitments

The Group's capital commitments primarily relate to commitments on construction of office building, sorting hubs and warehouse facilities. Total capital commitments contracted but not yet reflected in the consolidated financial statements amounted to RMB4,369,690 (audited) and RMB5,309,651 (unaudited) as of December 31, 2025 and June 30, 2026, respectively. All of these capital commitments will be fulfilled in the following years based on construction progress.

### Contingencies

The Group is subject to periodic legal or administrative proceedings in the ordinary course of business. The Group does not believe that any currently pending legal or administrative proceeding to which the Group is a party will have a material effect on its business or financial condition. The Group has not made adequate contributions to employee benefit plans, as required by applicable PRC laws and regulations, but the Group has recorded accruals for the estimated underpaid amounts in the consolidated financial statements. However, the Group has not made any accruals for the interest on underpayments and penalties that may be imposed by the relevant PRC government authorities in the consolidated financial statements as the Group believes it would be unlikely that the relevant PRC government authorities will impose any significant interests or penalties.

## 14. SEGMENT INFORMATION

The Group's Chief Executive Officer, who has been identified as the chief operating decision maker ("CODM"), reviews the consolidated results when making decisions about allocating resources and assessing performance of the Group as a whole and hence, the Group has only one operating and reportable segment. Accordingly, the Group's CODM uses consolidated net income to measure segment profit or loss, allocate resources and assess performance.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 14. SEGMENT INFORMATION (continued)

The following table presents the significant segment expenses and other segment items regularly reviewed by our CODM:

|                                                                                | Six months ended June 30, |                    |
|--------------------------------------------------------------------------------|---------------------------|--------------------|
|                                                                                | 2025                      | 2026               |
|                                                                                | RMB<br>(Unaudited)        | RMB<br>(Unaudited) |
| <b>Revenues</b>                                                                | 22,723,272                | <b>27,832,256</b>  |
| <b>Less:</b>                                                                   |                           |                    |
| Line-haul transportation cost                                                  | 6,774,009                 | <b>6,905,747</b>   |
| Sorting hub cost                                                               | 4,729,435                 | <b>4,960,086</b>   |
| Freight forwarding cost                                                        | 343,028                   | <b>334,109</b>     |
| Cost of accessories sold                                                       | 284,463                   | <b>273,340</b>     |
| Other costs                                                                    | 4,958,720                 | <b>8,390,500</b>   |
| Selling, general and administrative excluding Share-based compensation expense | 1,137,835                 | <b>1,150,015</b>   |
| Share-based compensation expense                                               | 223,263                   | <b>222,316</b>     |
| Loss on disposal of equity investees, subsidiaries and others                  | 567                       | <b>8,351</b>       |
| Impairment of goodwill                                                         | 84,431                    | <b>—</b>           |
| Other segment items <sup>(1)</sup>                                             | 183,781                   | <b>353,864</b>     |
| <b>Net income</b>                                                              | 4,003,740                 | <b>5,233,928</b>   |

- (1) Other segment items primarily include other operating income, net, interest income, interest expense, gain from fair value changes of financial instruments, foreign exchange gain/(loss), share of gain in equity method investments and income tax expense as reported in the consolidated statements of comprehensive income.

Substantially all of the Group's revenues for the six months ended June 30, 2025 and 2026 were generated from the PRC. As of June 30, 2025 and 2026, the majority of the long-lived assets of the Group are located in the PRC, and therefore no geographical segments information are presented.



# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 15. RECONCILIATION BETWEEN U.S. GAAP AND IFRS ACCOUNTING STANDARDS

The unaudited condensed consolidated financial statements are prepared in accordance with U.S. GAAP, which differ in certain respects from IFRS Accounting Standards issued by International Accounting Standards Board. The effects of material differences between the unaudited condensed consolidated financial statements of the Group prepared under U.S. GAAP and IFRS Accounting Standards are as follows:

|                                                                                            | Six months ended June 30, 2025                    |                                                   |                      |                                        |                                          |                                                                   |                                                                     |
|--------------------------------------------------------------------------------------------|---------------------------------------------------|---------------------------------------------------|----------------------|----------------------------------------|------------------------------------------|-------------------------------------------------------------------|---------------------------------------------------------------------|
|                                                                                            | IFRS Accounting Standards adjustments             |                                                   |                      |                                        |                                          |                                                                   | Amounts as reported under IFRS Accounting Standards RMB (Unaudited) |
|                                                                                            | Amounts as reported under US GAAP RMB (Unaudited) | Investments measured at fair value (Note (a)) RMB | Lease (Note (b)) RMB | Convertible senior note (Note (c)) RMB | Equity method investments (Note (d)) RMB | Deferred income tax arising from asset acquisition (Note (e)) RMB | Capped call options transaction (Note (f)) RMB                      |
| Unaudited Condensed Consolidated Statements of comprehensive income                        |                                                   |                                                   |                      |                                        |                                          |                                                                   |                                                                     |
| Cost of revenues                                                                           | (17,089,655)                                      | -                                                 | 10,156               | -                                      | -                                        | 1,475                                                             | -                                                                   |
| Interest expense                                                                           | (166,988)                                         | -                                                 | (9,484)              | 75,928                                 | -                                        | -                                                                 | -                                                                   |
| Fair value change on investments measured at fair value through profit or loss             | -                                                 | (9,874)                                           | -                    | -                                      | -                                        | -                                                                 | -                                                                   |
| Fair value change of convertible senior notes and call option                              | -                                                 | -                                                 | -                    | (137,844)                              | -                                        | -                                                                 | (112,626)                                                           |
| <b>Net income before income tax and share of gain/ (loss) in equity method investments</b> | <b>5,080,953</b>                                  | <b>(9,874)</b>                                    | <b>672</b>           | <b>(61,916)</b>                        | <b>-</b>                                 | <b>1,475</b>                                                      | <b>(112,626)</b>                                                    |
| Share of gain in equity method investments                                                 | 29,892                                            | -                                                 | -                    | -                                      | 5,171                                    | -                                                                 | -                                                                   |
| Income tax expense                                                                         | (1,107,105)                                       | 391                                               | (200)                | -                                      | -                                        | (1,475)                                                           | -                                                                   |
| <b>Net income</b>                                                                          | <b>4,003,740</b>                                  | <b>(9,483)</b>                                    | <b>472</b>           | <b>(61,916)</b>                        | <b>5,171</b>                             | <b>-</b>                                                          | <b>(112,626)</b>                                                    |
| <b>Net income attributable to ZTO Express (Cayman) Inc.</b>                                | <b>3,931,579</b>                                  | <b>(9,483)</b>                                    | <b>472</b>           | <b>(61,916)</b>                        | <b>5,171</b>                             | <b>-</b>                                                          | <b>(112,626)</b>                                                    |
| <b>Net income attributable to ordinary shareholders</b>                                    | <b>3,931,579</b>                                  | <b>(9,483)</b>                                    | <b>472</b>           | <b>(61,916)</b>                        | <b>5,171</b>                             | <b>-</b>                                                          | <b>(112,626)</b>                                                    |
| <b>Other comprehensive income (loss)</b>                                                   | <b>-</b>                                          | <b>-</b>                                          | <b>-</b>             | <b>-</b>                               | <b>-</b>                                 | <b>-</b>                                                          | <b>-</b>                                                            |
| Foreign currency translation adjustments                                                   | 50,532                                            | (7,002)                                           | -                    | (1,204)                                | 4,613                                    | -                                                                 | (2,127)                                                             |
| <b>Comprehensive income</b>                                                                | <b>4,054,272</b>                                  | <b>(16,485)</b>                                   | <b>472</b>           | <b>(63,120)</b>                        | <b>9,784</b>                             | <b>-</b>                                                          | <b>(114,753)</b>                                                    |
|                                                                                            |                                                   |                                                   |                      |                                        |                                          |                                                                   | <b>3,870,170</b>                                                    |

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 15. RECONCILIATION BETWEEN U.S. GAAP AND IFRS ACCOUNTING STANDARDS (continued)

|                                                                                            | Six months ended June 30, 2026                    |                                                   |                      |                                        |                                          |                                                                   |                                                |                                                                     |  |  |
|--------------------------------------------------------------------------------------------|---------------------------------------------------|---------------------------------------------------|----------------------|----------------------------------------|------------------------------------------|-------------------------------------------------------------------|------------------------------------------------|---------------------------------------------------------------------|--|--|
|                                                                                            | IFRS Accounting Standards adjustments             |                                                   |                      |                                        |                                          |                                                                   |                                                |                                                                     |  |  |
|                                                                                            | Amounts as reported under US GAAP RMB (Unaudited) | Investments measured at fair value (Note (a)) RMB | Lease (Note (b)) RMB | Convertible senior note (Note (c)) RMB | Equity method investments (Note (d)) RMB | Deferred income tax arising from asset acquisition (Note (e)) RMB | Capped call options transaction (Note (f)) RMB | Amounts as reported under IFRS Accounting Standards RMB (Unaudited) |  |  |
| Unaudited Condensed Consolidated Statements of comprehensive income                        |                                                   |                                                   |                      |                                        |                                          |                                                                   |                                                |                                                                     |  |  |
| Cost of revenues                                                                           | (20,863,782)                                      | -                                                 | 17,386               | -                                      | -                                        | 3,411                                                             | -                                              | (20,842,985)                                                        |  |  |
| Interest expense                                                                           | (120,899)                                         | -                                                 | (9,484)              | 49,400                                 | -                                        | -                                                                 | -                                              | (80,983)                                                            |  |  |
| Fair value change on investments measured at fair value through profit or loss             | -                                                 | 19,880                                            | -                    | -                                      | -                                        | -                                                                 | -                                              | 19,880                                                              |  |  |
| Fair value change of convertible senior notes and call option                              | -                                                 | -                                                 | -                    | 512,099                                | -                                        | -                                                                 | 110,992                                        | 623,091                                                             |  |  |
| <b>Net income before income tax and share of gain/ (loss) in equity method investments</b> | <b>6,044,040</b>                                  | <b>19,880</b>                                     | <b>7,902</b>         | <b>561,499</b>                         | <b>-</b>                                 | <b>3,411</b>                                                      | <b>110,992</b>                                 | <b>6,747,724</b>                                                    |  |  |
| Share of gain in equity method investments                                                 | 708                                               | -                                                 | -                    | -                                      | 3,136                                    | -                                                                 | -                                              | 3,844                                                               |  |  |
| Income tax expense                                                                         | (810,820)                                         | (611)                                             | (1,952)              | -                                      | -                                        | (3,411)                                                           | -                                              | (816,794)                                                           |  |  |
| <b>Net income</b>                                                                          | <b>5,233,928</b>                                  | <b>19,269</b>                                     | <b>5,950</b>         | <b>561,499</b>                         | <b>3,136</b>                             | <b>-</b>                                                          | <b>110,992</b>                                 | <b>5,934,774</b>                                                    |  |  |
| <b>Net income attributable to ZTO Express (Cayman) Inc.</b>                                | <b>5,169,224</b>                                  | <b>19,269</b>                                     | <b>5,950</b>         | <b>561,499</b>                         | <b>3,136</b>                             | <b>-</b>                                                          | <b>110,992</b>                                 | <b>5,870,070</b>                                                    |  |  |
| <b>Net income attributable to ordinary shareholders</b>                                    | <b>5,169,224</b>                                  | <b>19,269</b>                                     | <b>5,950</b>         | <b>561,499</b>                         | <b>3,136</b>                             | <b>-</b>                                                          | <b>110,992</b>                                 | <b>5,870,070</b>                                                    |  |  |
| <b>Other comprehensive income (loss)</b>                                                   | <b>-</b>                                          | <b>-</b>                                          | <b>-</b>             | <b>-</b>                               | <b>-</b>                                 | <b>-</b>                                                          | <b>-</b>                                       | <b>-</b>                                                            |  |  |
| Foreign currency translation adjustments                                                   | 12,650                                            | (1,663)                                           | -                    | (10,368)                               | 7,405                                    | -                                                                 | (16,420)                                       | (8,396)                                                             |  |  |
| <b>Comprehensive income</b>                                                                | <b>5,246,578</b>                                  | <b>17,606</b>                                     | <b>5,950</b>         | <b>551,131</b>                         | <b>10,541</b>                            | <b>-</b>                                                          | <b>94,572</b>                                  | <b>5,926,378</b>                                                    |  |  |

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 15. RECONCILIATION BETWEEN U.S. GAAP AND IFRS ACCOUNTING STANDARDS (continued)

| As of December 31, 2025                               |                                                 |                                                   |                      |                                        |                                          |                                                                    |                                                |                                          |                                                                   |
|-------------------------------------------------------|-------------------------------------------------|---------------------------------------------------|----------------------|----------------------------------------|------------------------------------------|--------------------------------------------------------------------|------------------------------------------------|------------------------------------------|-------------------------------------------------------------------|
|                                                       | IFRS Accounting Standards adjustments           |                                                   |                      |                                        |                                          |                                                                    |                                                |                                          | Amounts as reported under IFRS Accounting Standards RMB (Audited) |
|                                                       | Amounts as reported under US GAAP RMB (Audited) | Investments measured at fair value (Note (a)) RMB | Lease (Note (b)) RMB | Convertible senior note (Note (c)) RMB | Equity method investments (Note (d)) RMB | Deferred in-come tax arising from asset acquisition (Note (e)) RMB | Capped call options transaction (Note (f)) RMB | Cash and cash equivalents (Note (g)) RMB |                                                                   |
|                                                       |                                                 |                                                   |                      |                                        |                                          |                                                                    |                                                |                                          |                                                                   |
| Condensed Consolidated Balance Sheets                 |                                                 |                                                   |                      |                                        |                                          |                                                                    |                                                |                                          |                                                                   |
| Cash and cash equivalents                             | 10,011,533                                      | -                                                 | -                    | -                                      | -                                        | -                                                                  | -                                              | (800,000)                                | 9,211,533                                                         |
| Short-term investment                                 | 15,620,892                                      | -                                                 | -                    | -                                      | -                                        | -                                                                  | -                                              | 800,000                                  | 16,420,892                                                        |
| Operating lease right-of-use assets                   | 398,082                                         | -                                                 | (42,747)             | -                                      | -                                        | -                                                                  | -                                              | -                                        | 355,335                                                           |
| Investments in equity investees                       | 1,951,910                                       | 338,007                                           | -                    | -                                      | (252,066)                                | -                                                                  | -                                              | -                                        | 2,037,851                                                         |
| Derivatives                                           | -                                               | -                                                 | -                    | -                                      | -                                        | -                                                                  | 119,856                                        | -                                        | 119,856                                                           |
| Land use rights, net                                  | 6,762,240                                       | -                                                 | -                    | -                                      | -                                        | (104,520)                                                          | -                                              | -                                        | 6,657,720                                                         |
| Deferred tax assets                                   | 1,103,655                                       | 5,214                                             | 10,252               | -                                      | -                                        | -                                                                  | -                                              | -                                        | 1,119,121                                                         |
| <b>TOTAL ASSETS</b>                                   | <b>91,023,997</b>                               | <b>343,221</b>                                    | <b>(32,495)</b>      | <b>-</b>                               | <b>(252,066)</b>                         | <b>(104,520)</b>                                                   | <b>119,856</b>                                 | <b>-</b>                                 | <b>91,097,993</b>                                                 |
| Other current liabilities                             | 6,288,714                                       | -                                                 | -                    | (813)                                  | -                                        | -                                                                  | -                                              | -                                        | 6,287,901                                                         |
| Convertible senior notes                              | 124,114                                         | -                                                 | -                    | (2,193)                                | -                                        | -                                                                  | -                                              | -                                        | 121,921                                                           |
| Deferred tax liabilities                              | 615,073                                         | 2,193                                             | -                    | -                                      | -                                        | (104,520)                                                          | -                                              | -                                        | 512,746                                                           |
| <b>TOTAL LIABILITIES</b>                              | <b>23,887,584</b>                               | <b>2,193</b>                                      | <b>-</b>             | <b>(3,006)</b>                         | <b>-</b>                                 | <b>(104,520)</b>                                                   | <b>-</b>                                       | <b>-</b>                                 | <b>23,782,251</b>                                                 |
| Additional paid-in capital                            | 24,000,698                                      | -                                                 | -                    | -                                      | -                                        | -                                                                  | 373,139                                        | -                                        | 24,373,837                                                        |
| Retained earnings                                     | 42,918,864                                      | 297,575                                           | (32,495)             | 15,639                                 | (278,814)                                | -                                                                  | (269,874)                                      | -                                        | 42,650,895                                                        |
| Accumulated other comprehensive loss                  | (281,266)                                       | 43,453                                            | -                    | (12,633)                               | 26,748                                   | -                                                                  | 16,591                                         | -                                        | (207,107)                                                         |
| <b>ZTO Express (Cayman) Inc. shareholders' equity</b> | <b>66,384,329</b>                               | <b>341,028</b>                                    | <b>(32,495)</b>      | <b>3,006</b>                           | <b>(252,066)</b>                         | <b>-</b>                                                           | <b>119,856</b>                                 | <b>-</b>                                 | <b>66,563,658</b>                                                 |
| Non-controlling interests                             | 752,084                                         | -                                                 | -                    | -                                      | -                                        | -                                                                  | -                                              | -                                        | 752,084                                                           |
| <b>TOTAL EQUITY</b>                                   | <b>67,136,413</b>                               | <b>341,028</b>                                    | <b>(32,495)</b>      | <b>3,006</b>                           | <b>(252,066)</b>                         | <b>-</b>                                                           | <b>119,856</b>                                 | <b>-</b>                                 | <b>67,315,742</b>                                                 |

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 15. RECONCILIATION BETWEEN U.S. GAAP AND IFRS ACCOUNTING STANDARDS (continued)

| As of June 30, 2026                                   |                                       |                                    |                 |                         |                           |                                                     |                                 |                           |                                |             |
|-------------------------------------------------------|---------------------------------------|------------------------------------|-----------------|-------------------------|---------------------------|-----------------------------------------------------|---------------------------------|---------------------------|--------------------------------|-------------|
|                                                       | IFRS Accounting Standards adjustments |                                    |                 |                         |                           |                                                     |                                 |                           |                                |             |
|                                                       | Amounts as reported under US GAAP     | Investments measured at fair value | Lease           | Convertible senior note | Equity method investments | Deferred in-come tax arising from asset acquisition | Capped call options transaction | Cash and cash equivalents | Amounts as reported under IFRS |             |
| Unaudited Condensed Consolidated Balance Sheets       | RMB                                   | (Note (a))                         | (Note (b))      | (Note (c))              | (Note (d))                | (Note (e))                                          | (Note (f))                      | (Note (g))                | Accounting Standards           | RMB         |
|                                                       | (Unaudited)                           |                                    |                 |                         |                           |                                                     |                                 |                           |                                | (Unaudited) |
| Cash and cash equivalents                             | 9,906,896                             | -                                  | -               | -                       | -                         | -                                                   | -                               | (560,000)                 | 9,346,896                      |             |
| Short-term investment                                 | 21,400,891                            | -                                  | -               | -                       | -                         | -                                                   | -                               | 560,000                   | 21,960,891                     |             |
| Operating lease right-of-use assets                   | 231,129                               | -                                  | (34,845)        | -                       | -                         | -                                                   | -                               | -                         | 196,284                        |             |
| Investments in equity investees                       | 2,159,811                             | 356,224                            | -               | -                       | (241,526)                 | -                                                   | -                               | -                         | 2,274,509                      |             |
| Derivatives                                           | -                                     | -                                  | -               | -                       | -                         | -                                                   | 587,338                         | -                         | 587,338                        |             |
| Land use rights, net                                  | 6,900,233                             | -                                  | -               | -                       | -                         | (111,232)                                           | -                               | -                         | 6,789,001                      |             |
| Deferred tax assets                                   | 1,234,137                             | 4,603                              | 8,300           | -                       | -                         | -                                                   | -                               | -                         | 1,247,040                      |             |
| <b>TOTAL ASSETS</b>                                   | <b>98,743,545</b>                     | <b>360,827</b>                     | <b>(26,545)</b> | <b>-</b>                | <b>(241,526)</b>          | <b>(111,232)</b>                                    | <b>587,338</b>                  | <b>-</b>                  | <b>99,312,407</b>              |             |
| Other current liabilities                             | 6,816,229                             | -                                  | -               | (37,400)                | -                         | -                                                   | -                               | -                         | 6,778,829                      |             |
| Convertible senior notes                              | 10,185,580                            | -                                  | -               | (516,737)               | -                         | -                                                   | -                               | -                         | 9,668,843                      |             |
| Deferred tax liabilities                              | 710,382                               | 2,193                              | -               | -                       | -                         | (111,232)                                           | -                               | -                         | 601,343                        |             |
| <b>TOTAL LIABILITIES</b>                              | <b>35,005,378</b>                     | <b>2,193</b>                       | <b>-</b>        | <b>(554,137)</b>        | <b>-</b>                  | <b>(111,232)</b>                                    | <b>-</b>                        | <b>-</b>                  | <b>34,342,202</b>              |             |
| Additional paid-in capital                            | 22,188,334                            | -                                  | -               | -                       | -                         | -                                                   | 746,050                         | -                         | 22,934,384                     |             |
| Retained earnings                                     | 42,910,215                            | 316,844                            | (26,545)        | 577,138                 | (275,678)                 | -                                                   | (158,883)                       | -                         | 43,343,091                     |             |
| Accumulated other comprehensive loss                  | (268,616)                             | 41,790                             | -               | (23,001)                | 34,152                    | -                                                   | 171                             | -                         | (215,504)                      |             |
| <b>ZTO Express (Cayman) Inc. shareholders' equity</b> | <b>63,649,169</b>                     | <b>358,634</b>                     | <b>(26,545)</b> | <b>554,137</b>          | <b>(241,526)</b>          | <b>-</b>                                            | <b>587,338</b>                  | <b>-</b>                  | <b>64,881,207</b>              |             |
| Non-controlling interests                             | 88,998                                | -                                  | -               | -                       | -                         | -                                                   | -                               | -                         | 88,998                         |             |
| <b>TOTAL EQUITY</b>                                   | <b>63,738,167</b>                     | <b>358,634</b>                     | <b>(26,545)</b> | <b>554,137</b>          | <b>(241,526)</b>          | <b>-</b>                                            | <b>587,338</b>                  | <b>-</b>                  | <b>64,970,205</b>              |             |

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 15. RECONCILIATION BETWEEN U.S. GAAP AND IFRS ACCOUNTING STANDARDS (continued)

Notes:

(a) Investment measured at fair value

Under U.S. GAAP, the Company has elected to measure the investments in equity securities without readily determinable fair values at cost minus impairment, if any, adjusted up or down for observable price changes (i.e., prices in orderly transactions for the identical or similar investment of the same issuer). Any adjustment to the carrying amount is recorded in profit or loss.

Under IFRS Accounting Standards, the investment in equity securities that do not meet the criteria for being measured at fair value through other comprehensive income ("FVTOCI") or designated as FVTOCI are measured at fair value through profit or loss ("FVTPL"). These investments were classified as financial assets at FVTPL and measured at fair value at the end of each reporting period, with any fair value gains or losses recognized in the unaudited condensed consolidated statements of comprehensive income. Furthermore, deferred tax liabilities or assets arising from change in fair value change would be recognized accordingly.

(b) Leases

Under U.S. GAAP, for operating leases, the amortization of the right-of-use assets and interest expense related to the lease liabilities are recorded together as lease expense to produce a straight-line recognition effect in the income statement. Operating lease expense is recorded in a single financial statement line item on a straight-line basis over the lease term, there is no amount recorded as interest expense, and the "interest" amount is used to accrete the lease liability and to amortize the right-of-use asset.

Under IFRS Accounting Standards, the right-of-use asset is amortized to amortization expense on a straight-line basis while the interest expense is recorded in connection with the lease liabilities on the basis that the lease liabilities are measured at amortized cost. Amortization and interest expense are required to be presented in separate line items by the lessee. Besides, the difference between amortization together with interest expense and actual payments would be recognized as a deferred tax through book-tax difference.

(c) Convertible senior notes

Under U.S. GAAP, the convertible senior notes were measured as a single non-current liability. Issuance costs related to the convertible senior notes were recorded as a direct deduction from the principal amount of the convertible senior notes, and the discount caused by issuance cost is amortized over the period from the date of issuance to the first put date of the convertible senior notes, using the effective interest method.

Under IFRS Accounting Standards, since the convertible senior notes qualified a hybrid contract that contains one or more embedded derivatives, i.e., conversion option and redemption option entitled by the notes' holders, and the Company has option of cash settlement upon conversion, these notes were designated by the Company as financial liabilities at fair value through profit or loss such that the convertible senior notes were initially recognized at fair values. Subsequent to initial recognition, the Company considered that the amounts of changes in fair value of the convertible senior notes that were attributed to changes in credit risk of the convertible senior notes recognized in other comprehensive income were insignificant. Therefore, the amounts of changes in fair value of the convertible senior notes were recognized in the profit or loss.

(d) Equity method investments

The Company uses the equity method to account for an equity investment over which it has significant influence but does not own a majority equity interest or otherwise control. The Company records equity method adjustments in share of profits and losses. Equity method adjustments include the Company's proportionate share of investee income or loss, impairments, and other adjustments required by the equity method.

Both U.S. GAAP and IFRS Accounting Standards require investor to recognize its share of net income or loss in an equity method investee by using the investor's basis of accounting. Accordingly, the reconciling items of the equity method investees between U.S. GAAP and IFRS Accounting Standards will impact the Company's share of the investees' earnings or losses. The main reconciling items of the investees include classification and measurement of preferred shares issued by the equity investees.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2026

(Amounts in thousands, except for share and per share data)

## 15. RECONCILIATION BETWEEN U.S. GAAP AND IFRS ACCOUNTING STANDARDS (continued)

Notes: (continued)

### (d) Equity method investments (continued)

Under U.S. GAAP, the preferred shares are accounted for as mezzanine equity. The mezzanine equity is initially recognized at the respective fair value at the date of issuance net of issuance costs and subsequently accreted to the redemption value of each series of preferred shares from the issuance dates to the earliest redemption dates. The accretions using the effective interest method, are recorded against retained earnings, or in the absence of retained earnings, by charges against additional paid-in capital. Once additional paid-in capital has been exhausted, additional charges are recorded by increasing the accumulated deficit.

Under IFRS Accounting Standards, the preferred shares, which are contingently redeemable at the option of the holder, are classified as financial liabilities. The convertible redeemable preferred shares are designated as financial liabilities at fair value through profit or loss, which are initially and subsequently measured at fair value. The amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of the liability is presented in other comprehensive income/(loss); and the remaining amount of change in the fair value of the liability is presented in profit or loss.

### (e) Deferred income tax arising from asset acquisition

Under U.S. GAAP, when the entity acquired land use right (other than in a business combination) which tax basis differs from the cost recognized, the acquisition cost is assigned between the value of the asset and that of the deferred tax asset/liability. However, under IFRS Accounting Standards, the acquisition cost is assigned as the value of the asset and no deferred tax asset/liability is recorded.

Accordingly, the reconciliation caused the reclassification between total asset and total liability, with no net impact on net income in unaudited condensed consolidated statements of comprehensive income and no difference in total shareholders' equity as of December 31, 2025 and June 30, 2026, respectively.

### (f) Call option transaction

Under U.S. GAAP, the capped calls meet the criteria for classification as equity and, as such, are carried at the acquisition cost and recorded as a reduction to additional paid-in-capital within stockholders' equity.

The capped call options transaction will be settled in the Company's own equity instrument (ADSs). Besides, the transaction will be settled by exchange of cash, ADSs, or a combination of cash and ADSs at the Company's selection, which means unfixed amount of cash or an unfixed number of the Company's own equity instruments. Under IFRS Accounting Standards, the capped call options should be classified as financial assets. The capped call options was initially and subsequently measured as financial asset at fair value through profit and loss.

### (g) Cash and cash equivalents

Under U.S. GAAP, cash equivalents are short-term, highly liquid investments that have both of the following characteristics: (1) readily convertible to known amounts of cash and (2) so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. The Company's cash and cash equivalents consist of cash on hand, demand deposits, time deposits and wealth management products, which are unrestricted as to withdrawal and use, and have original maturities of three months or less when purchased, presenting insignificant risk of changes in value.

Under IFRS Accounting Standards, cash equivalents are defined as short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Although the definition of cash equivalents is similar under IFRS Accounting Standards and U.S. GAAP, wealth management products are generally excluded from cash equivalents because the redemption price for the wealth management products may be subject to variability and therefore remain unknown at the time the Company make initial investments, as noted by IFRS Accounting Standards Interpretations Committee. Therefore, the amounts of deposits in wealth management products are recorded as short-term investments measured at fair value under IFRS Accounting Standards.

# DEFINITIONS

|                           |                                                                                                                                                                                                                                                                                              |
|---------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| “2024 Plan”               | the Company’s share incentive plan approved and adopted on March 19, 2024, as amended from time to time                                                                                                                                                                                      |
| “ADS(s)”                  | American depositary share(s) (each representing one Class A ordinary share of the Company)                                                                                                                                                                                                   |
| “Affiliate”               | has the meaning defined in the Articles of Association                                                                                                                                                                                                                                       |
| “Articles of Association” | the memorandum and articles of association of the Company, as amended from time to time, the current form of which was adopted by a special resolution of the Company passed on April 14, 2023 and taken effect on May 1, 2023                                                               |
| “associate(s)”            | has the meaning ascribed to it under the Listing Rules                                                                                                                                                                                                                                       |
| “Audit Committee”         | the audit committee of the Board                                                                                                                                                                                                                                                             |
| “Board”                   | the board of Directors                                                                                                                                                                                                                                                                       |
| “BVI”                     | the British Virgin Islands                                                                                                                                                                                                                                                                   |
| “CG Code”                 | the Corporate Governance Code as set out in Appendix C1 to the Listing Rules                                                                                                                                                                                                                 |
| “China” or “PRC”          | the People’s Republic of China                                                                                                                                                                                                                                                               |
| “Class A ordinary shares” | Class A ordinary shares of the share capital of the Company with a par value of US\$0.0001 each, giving a holder of a Class A ordinary share one vote per share on any resolution tabled at the Company’s general meeting                                                                    |
| “Class B ordinary shares” | Class B ordinary shares of the share capital of the Company with a par value of US\$0.0001 each, conferring weighted voting rights in the Company such that a holder of a Class B ordinary share is entitled to 10 votes per share on any resolution tabled at the Company’s general meeting |
| “Company” or “ZTO”        | ZTO Express (Cayman) Inc., a company incorporated in the Cayman Islands on April 8, 2015 as an exempted company and, where the context requires, its subsidiaries and consolidated affiliated entities from time to time                                                                     |

## DEFINITIONS

|                                                 |                                                                                                                                                                                                                                                          |
|-------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| “Compensation Committee”                        | the compensation committee of the Board                                                                                                                                                                                                                  |
| “consolidated affiliated entities”              | the entities of which their management and operation activities are directed by the Company through the Contractual Arrangements, including ZTO Express and its subsidiaries (each a “consolidated affiliated entity”)                                   |
| “Contractual Arrangements”                      | variable interest entity structure and, where the context requires, the agreements underlying the structure, which the Company relies on to provide mail delivery services in China mainly through its consolidated affiliated entities and subsidiaries |
| “Director(s)”                                   | the director(s) of the Company                                                                                                                                                                                                                           |
| “ESG”                                           | environmental, social and governance                                                                                                                                                                                                                     |
| “ESG Committee”                                 | the environmental, social and governance committee of the Board                                                                                                                                                                                          |
| “Group”, “the Group”,<br>“we” or “us”           | the Company and its subsidiaries and consolidated affiliated entities from time to time                                                                                                                                                                  |
| “Hong Kong” or “HK”                             | the Hong Kong Special Administrative Region of the People’s Republic of China                                                                                                                                                                            |
| “Hong Kong Stock Exchange”                      | The Stock Exchange of Hong Kong Limited                                                                                                                                                                                                                  |
| “Latest Practicable Date”                       | September 4, 2026, being the latest practicable date for ascertaining certain information in this interim report before its publication                                                                                                                  |
| “Listing Rules”                                 | the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended, supplemented or otherwise modified from time to time                                                                                               |
| “Model Code”                                    | the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix C3 to the Listing Rules                                                                                                                                    |
| “Nominating and Corporate Governance Committee” | the nominating and corporate governance committee of the Board                                                                                                                                                                                           |
| “NYSE”                                          | New York Stock Exchange                                                                                                                                                                                                                                  |



## DEFINITIONS

|                                  |                                                                                                                                                                                                               |
|----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| “ordinary shares”                | Class A and Class B ordinary shares of the Company, par value US\$0.0001 per share                                                                                                                            |
| “Primary Conversion”             | the Company’s voluntary conversion of its secondary listing status in Hong Kong to dual primary listing on the Hong Kong Stock Exchange                                                                       |
| “Reporting Period”               | the six months ended June 30, 2026                                                                                                                                                                            |
| “RMB” or “Renminbi”              | Renminbi yuan, the lawful currency of China                                                                                                                                                                   |
| “SFO”                            | the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time                                                                 |
| “Share(s)”                       | the Class A ordinary shares and Class B ordinary shares in the share capital of the Company, as the context so requires                                                                                       |
| “Shareholder(s)”                 | holder(s) of the Share(s)                                                                                                                                                                                     |
| “subsidiary(ies)”                | has the meaning ascribed to it under the Listing Rules                                                                                                                                                        |
| “substantial shareholder”        | has the meaning ascribed to it under the Listing Rules                                                                                                                                                        |
| “U.S.”                           | the United States of America, its territories, its possessions and all areas subject to its jurisdiction                                                                                                      |
| “US\$” or “U.S. dollars”         | United States dollars, the lawful currency of the United States                                                                                                                                               |
| “U.S. GAAP”                      | accounting principles generally accepted in the United States                                                                                                                                                 |
| “weighted voting right” or “WVR” | has the meaning ascribed to it under the Listing Rules                                                                                                                                                        |
| “WVR Beneficiary”                | has the meaning ascribed to it under the Listing Rules and unless the context otherwise requires, refers to Mr. Meisong LAI, holding the Class B ordinary shares, which entitle him to weighted voting rights |
| “ZTO ES”                         | Zto Es Holding Limited, a company incorporated in the British Virgin Islands and established as an employee shareholding platform of the Group                                                                |
| “%”                              | per cent                                                                                                                                                                                                      |