

## Contact

[www.linkedin.com/in/vivek-sunderam-agastya-94650a3](https://www.linkedin.com/in/vivek-sunderam-agastya-94650a3)  
(LinkedIn)

## Top Skills

Mergers & Acquisitions  
Capital Markets  
Mergers

## Languages

Hindi (Limited Working)  
Tamil (Elementary)

# Vivek Sunderam Agastya

Senior Vice President, Investments, Fortistar  
White Plains, New York, United States

## Summary

Specialties: Mergers and Acquisitions, Debt Financing, Mezzanine Financing, Initial Public Offering, Secondary Equity Offering, Tax Equity Financing, Investment Tax Credit, Production Tax Credit, 1603 Grant, Initial Public Offering, Secondary Equity Offering, Purchase and Sale Agreement, Power Generation, Renewable Energy, Landfill Gas, CNG Infrastructure, Utilities, Clean-Tech, Alternative Energy

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## Experience

### Fortistar

15 years 4 months

#### Senior Vice President

July 2009 - Present (15 years 4 months)

White Plains, New York, United States

#### Vice President

July 2009 - Present (15 years 4 months)

Monitor trends and competitive dynamics in conventional and renewable power generation and related sectors, develop and maintain relationships with debt and equity financing partners, and exploit opportunities for organic or acquisitive business growth; create and implement strategies for maximizing benefit from tax incentives, including monetization via external parties; optimize performance of portfolio companies to grow bottom line.

### Credit Suisse

#### Associate

August 2005 - June 2009 (3 years 11 months)

Managed execution of M&A and capital raising transactions by coordinating with client, legal, and accounting representatives, consultants and internal approval committees; communicated strategic landscapes, capital market conditions and transaction process updates to clients, prepared information memoranda and presentations for internal committees, client management or board of directors and investors.

## Schlumberger

4 years 9 months

### Engineer In Charge

January 2002 - July 2003 (1 year 7 months)

Ahwaz, Iran

Managed onshore operations in Iran; planned resource allocation across projects, reported divisional P&L, managed customer sales and support, guided field crew training and monitored quality of service delivery.

### Senior Field Engineer, Instructor

January 2001 - December 2001 (1 year)

Surface Well Testing and Data Acquisition Instructor for junior field engineers and technicians; taught reservoir engineering theory, well testing processes and equipment, safety equipment and procedures and practical simulations; coordinated student testing and evaluations; provided guidance and counseling to new recruits

### Field Engineer

November 1998 - January 2001 (2 years 3 months)

Bombay, India

Maintained quality of service delivery and equipment, conducted field exploration studies, handled field client interaction, analyzed data output and presented conclusions to client.

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## Education

### Duke University - The Fuqua School of Business

MBA · (2003 - 2005)

### Indian Institute of Technology, Madras

Bachelor of Technology - BTech · (August 1994 - July 1998)

### The Indian High School, Dubai

AISSE, Science · (1980 - 1994)