



## No Regrets



**Tom** *Investor* 

**Tom,** like most **Investors**, did not have the opportunity to invest in credit card stocks like Visa or MasterCard when they IPO'd 15 years ago



SuperNet is a new competing card brand network that addresses markets the bigger credit card networks ignore



Though this Reg CF offering, you have the opportunity today to invest in SuperNet very early in its journey to re-imagine credit cards

#### **Overview**

# SuperNet is a new credit card network that excels where legacy solutions fail

- Existing credit card networks do not support many high growth, cutting edge markets
- SuperNet created a new card network to service these segments
- Team of banking and credit card execs has more than 100 years of experience

- Licensed Cannabis is the first segment we have entered
- \$28 billion market growing at 14-19% each year <sup>1</sup>
- Fragmented competition with no true credit solution today

The right team and technology to launch and scale the business

The first of several underserved markets to attack

# Current credit card solutions either ignore or underserve several high growth markets

# **CANNABIS**

It is legal to buy
cannabis with credit
cards, but credit card
brand networks,
payment processors,
and banks have
decided not to serve
this industry until it is
federally legal

# **Emerging Markets**

betting, on-line gaming, and psychedelics are typically neglected by legacy card brand networks because they are viewed as relatively small, more risky, and needing specialized solutions

# Web3

"DeFi" and making
transactions accessible to all.
Centralized bank and card
network technology is
incongruent with web3
payments, making it hard for
them to innovate in this
rapidly evolving segment

Solution

SuperNet built a **new** card network and payments technology instead of developing workgrounds to support neglected markets



Cardholder

Merchant

Works like any other credit card

Cards usable at SuperNet retailers

**Access to credit** 

100% legal and compliant

### **Market Size**

\$20+B market, growing quickly

# **52 Million**

Cannabis users in US

Majority
of Retail Sales Made in
Cash

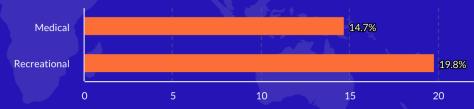
31 States

allow some form of legal cannabis

## **US Cannabis Retail Sales**







Source: Marijuana Business Factbook estimates c 2021 Marijuana Business Daily, a division of Anne Holland Ventures, Inc. All rights reserved

## **Competitive Analysis**

# Competitive edge vs. Cannabis payment providers

	True Credit Card	Pin Debit	Cashless ATM	ACH	Rewards	Full Payment Processor
SUPERNET	<b>✓</b>	<b>✓</b>		✓	<b>✓</b>	✓
KindPay		<b>✓</b>	<b>✓</b>	~		
CD Hypur		~		~		
<b>aero</b> pay				~		

Source: Competitor websites

## **Competitive Analysis**

# Competitive edge vs. other card brand networks

	Allows Cannabis	Allows Web3 Purchases	Offers Decentralized Credit	Friendly To New Programs	Card Network
SUPERNET	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
VISA		<b>✓</b>			<b>✓</b>
mastercard		<b>✓</b>			<b>✓</b>
AMERICAN Express					<b>✓</b>

### **The Product**

## Benefits for Cardholder and Merchant



# Purchases with **Credit**

Access to credit increases cardholder flexibility and choice. (4-7%) greater sales (12-18%) higher average sale amount



# Competitive **Pricing**

Cardholder and merchant pricing is consistent or better than other credit card networks



## Rewards

Purchases earn
rewards that can be
redeemed for
cannabis or other
merchandise at
SuperNet merchants



# Privacy

We respect your privacy. SuperNet will never sell your data

#### **Traction**

# Recent progress positions SuperNet to launch by year-end



### **Technology**

- We own all of our payment processing technology
- Technology environment complete
- PCI audit in September



#### Team

- Senior team completed in 2022
- Recruiting ops staff to support launch



### **Partnerships**

- Bank partners -- First Federal Bank, North Bay Credit Union
- Crypto partners -- Bittrex, Toax
- Partners provide access to thousands of prospective cardholders



## **Fundraising**

- Completed third party financial audit
- \$2.9M in debt & equity raised
- 25 investors

#### **Revenue Streams**

# Multiple, recurring revenue streams grow through the addition of more merchants





Enable Merchants to Accept Credit Cards



Enable Merchants to
Accept **Other Forms of Payment** 

- Earn interest income
- Annual fees and other fees

 Earn a per transaction fee and percentage of payment  Earn transaction fees for every purchase

### **Use of Funds**

# Raising \$5M to Launch and Expand

### Launch & initial roll out -- \$4.2M

### 4 states-\$8.9B of annual sales

- Funding for credit card loans
- Growth in staff to support customers
- Technology costs
- New merchant and cardholder marketing
- Corporate insurance
- Credit decisioning

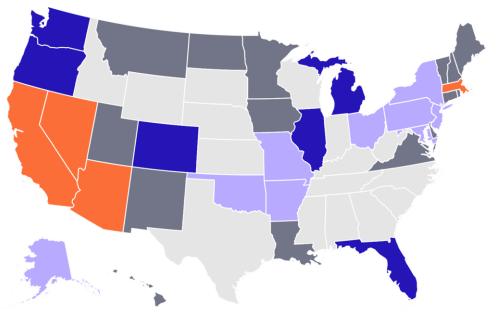
Phase 2 expansion -- \$.5M

6 states-\$8.8B of annual sales

Phase 3 expansion -- \$.3M

9 states-\$3.7B of annual sales

## **Annual Cannabis Sales by State**



#### **Our Team**

# SuperNet has assembled a **strong team** of leaders experienced in banking, credit cards, cannabis, & crypto



**Michael W. K.**Tsang

Co-Founder &
Chief Executive Officer

23+ year payment processing industry executive. Second and last provider for credit card processing to Harborside from 2008-12 when Cannabis payments were not completely restricted. He is an expert on payments, issuing, acquiring and the entire ecosystem. For the last 14 years, Michael has been laying the groundwork for the cannabis industry to be able to accept credit cards.



**dress** wedding

Co-Founder &
Chief Strategy Officer

Harborside Co-founder, \$65MM annual revenue. An icon in the Cannabis industry for last 16 years. Harborside went public on Canadian Stock Exhange (CSE) in June 2019. A longtime peace activist, dress is driving us to become a Public Benefit Corporation.

#### **Our Team**

## Over 100 years of combined experience



**John Pfisterer** 

Chief Financial Officer

More than 25 years of experience as a finance executive in credit cards, fintech, and payments. He spent II years at Capital One as CFO for multiple business segments, and 5 years at Paya as their first CFO. He brings deep experience in financial planning, data analytics, and risk management.



**Debra Wohlrab** 

Chief Operating Officer

35 years in global financial services. Former MasterCard executive that has consulted for many businesses, helping large organizations with financial strategy, product development, compliance, and development of global products and services



**Dori Tritt**Chief Technology Officer

Over 25 years of IT experience from the ERP software industry. Having started with Peoplesoft, Dori has consulted for the last 20 years with large clients, providing varied services involving system architecture, integration, data management & governance, cloud migration, with a strong consideration for security.

## Our Team Great supporters



Yin Lin

Advisor

Yin Lin co-founded SheWorx, a
women's event/networking platform.
Launched in August 2015, SheWorx
was bought by Republic in 2019.
Entrepreneur and super connector,
Yin is Managing Partner at 64
Squares Strategy. She advises
SuperNet on business development,
investor relations, and the New York
cannabis market.



Kale Inoue
Board Member

Kale Inoue is a serial entrepreneur and the most significant investor in SuperNet. He is an expert in risk management and creative solutions. He has experience as a CEO, CFO and COO, as well as a large number of investments that span many industries including, e-commerce, utilities, real estate, finance, medicine and non-profits.



### Michael W. K. Tsang

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