

# **Yieldstreet Prism Fund**

**An Alternative Source of Income** 





# Overview of Yieldstreet

**Business Overview** 



#### Yieldstreet, by the numbers (as of 2Q22)

Yieldstreet Members
370K+

Principal & Interest Repaid \$1.5B

Funded on the platform \$3B+

Yieldstreet IRR (excluding Short Term Notes) \*

9.71%

\$ invested since inception

\$2.5B

# **Accolades**













#12 America's Fastest Growing Companies



# **Why Alternatives**

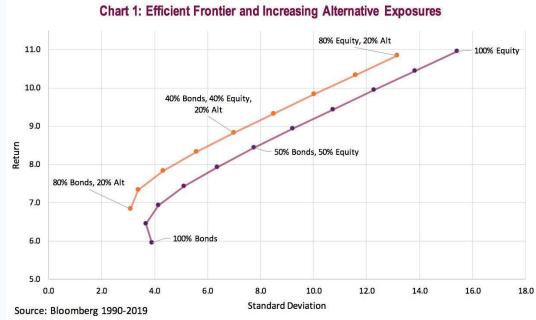
A "60/40" allocation to stocks and bonds may no longer be enough to meet long-term investment goals.

#### Alternatives typically have the potential to provide:

- Low Correlation to traditional asset classes
- Lower Volatility compared to traditional investments
- Enhanced Returns

Adding Alternatives to a portfolio allows it to move its risk/return profile

Investment strategies that include alternatives have the potential to generate higher returns while generally having a lower volatility and correlation to traditional stocks or bonds. As a result, they have expanded the efficient frontier beyond Markowitz's renowned work.



Source: https://advisoranalyst.com/2019/11/29/enhancing-the-60-40-with-alts.html/



# Why we exist:

Our goal is to enable millions of people to generate income and put them on a path toward financial independence.

# What we are solving:

We believe access to and distribution of alternative investments is fundamentally broken, leading to an income and opportunity gap.

\*The internal rate of return ("IRR") represents an average net realized IRR with respect to all matured investments, excluding our Short Term Notes program, weighted by the investment size of each individual investment, made by private investment vehicles managed by YieldStreet Management, LLC from July 1, 2015 through and including March 28, 2022, after deduction of management fees and all other expenses charged to investments

Purpose-Built Investing Platform

370k+

**Total Members** 

Scaled Alternatives Distribution Engine

\$3B+

Funded to Date\*\*

Delivering
Investment
Returns
9.71% IRR\*
on 200+ matured deals

As of 2/28/2022. \*\*Figures are inclusive of leverage and short term notes.



# **Investment Focus**

Typically less correlated, cash flow generating investments across multiple asset classes.







**Targeted** Returns







Target Yield

Validated Collateral

Short & Medium Term Duration

#### \$3+ Billion Funded\*

9.71% IRR\*\*

Backed by works of art created by Old Masters through Blue Chip Contemporary artists



#### Real Estate

Backed by both commercial and residential properties, Single Family Rent/Build For Rent



#### Third Party Funds

Backed by private equity/venture capital, private credit, crypto, niche strategies



#### Specialty Finance/ **Private Business Credit**

Backed by business assets & equipment



#### Legal

Backed by settled & future case proceeds or law firm assets



Art

<sup>\*</sup>Figures are inclusive of leverage and short term notes.

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# Powered by Relentless Innovators...



**Milind Mehere Founder & Chief Executive Officer** 

23+ years of relevant experience

yodle<sup>\*</sup>





**Michael Weisz** 

Founder & President

15+ years of relevant experience







**Sylvain Grande Chief Operating** Officer

20+ years of relevant experience



Hrishi Dixit **Chief Technology Officer** 

25+ years of relevant experience



**Mathew Lewis** Chief Revenue Officer

23+ years of relevant experience





















20+ years of relevant experience



Ivor Wolk **General Counsel** 

35+ years of relevant experience

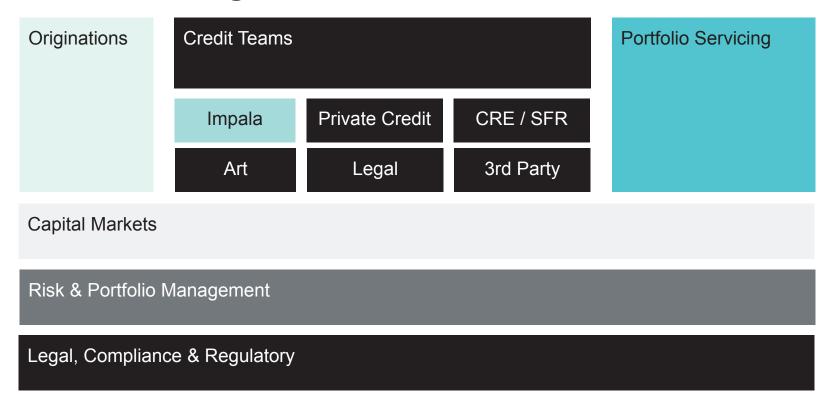


**Joel Greengrass Chief People Officer** 

25+ years of relevant experience



# ...And a Strong Investment Team





# Overview of Supply

Origination and Underwriting



# Institutional Approach to Origination and Underwriting...

Yieldstreet's **origination engine** cultivates and manages relationships with partners to **deliver consistent supply** 

- 2,300+ Firms in Yieldstreet's Originator Network
- 8%+ Firms showed Yieldstreet Deals in Q1 2022
- Consistent supply to: Direct Borrowers, Originators, Banks, Specialized Lenders, FinTech partners, Hedge/Private Funds

# Four Chapters Covering the end-to-end process

#### 1 Loan Screening

- a. Borrower discussion
- b. Collateral review for eligibility
- c. Indicative term sheet negotiated
- d. Greenlight approval
- e. Indicative term sheet issued
- f. Engagement letter executed

#### 2 Due Diligence & Approval

- a. Originator Diligence
- b. Internal Data Room
- c. Credit Committee

#### 3 Closing & Funding

- a. Documentation
- b. Operational Prompt
- c. Closing Memorandum
- d. Transaction Binder

#### 4 Launch

- Launch Material Dates
- b. Transaction Memorandum
- i. Investment Memorandum
- ii. Series Note Supplement
- c. Offering Page
- d. Originator Page
- e. Marketing Emails
- f. Platform Inputs



# ...And a Selective Supply Funnel...

Yieldstreet's origination engine sourced \$12.3B of transaction volume across 1,000+ transactions from 500+ partner firms in 2021. **Less than 13% of investments** reviewed in 2021 were selected to be distributed on the platform.





# ...Combined with Dedicated Risk Processes...

- Active management of positions Maximize the recovery of invested capital through early intervention, risk monitoring & analytics
- Play an essential role in identifying credit/investment issues early, giving Yieldstreet the opportunity to improve its risk profile
- **Formal management** of turnaround situations:
  - Define the company's issues,
    - Formulate restructuring strategies,
    - Negotiate with borrower/originator and other stakeholders.
    - Lead Yieldstreet's investment through the restructuring process

#### **Portfolio Management Group**

**Investment Risk Management** 

**Investment Risk Management** 

Restructuring

Portfolio Servicing & **Analytics** 

**Transaction Management** 

Portfolio Analytics, Valuation & Research







# **How the Process Works**

#### **Qualifying, Onboarding, & Servicing**

1.	Initiation	

# 2. Due Diligence & Credit Committee

#### 3. Closing/Funding

#### 4. Servicing Activities

#### 1-3 Days

Originator sends Yieldstreet an executive summary of the deal.

Yieldstreet conducts initial deal screening which includes calls with the Originator/Borrower, market calls and cash flow analysis (if applicable).

#### 2-3 Weeks (includes legal review)

Once the initial credit review is complete and terms are agreed upon, we conduct our Originator and deal-level due diligence.

We require a full due diligence package including Appraisal, Environmental and Property Condition reports, and Survey, among others.

# Yieldstreet can fund within 48 hours of committee approval and completion of due diligence.

Originator services the asset.

3<sup>rd</sup> Party servicer is tasked with holding reserves

Originator submits single interest and principal payments.

Originator submits quarterly servicing report.

Yieldstreet is responsible for all other activities, including distributions to its investors, reports, tax forms, etc.



# **Portfolio Management Group Introduction**

Utilize a holistic risk management framework through four main functions:

- Portfolio monitoring and servicing based in Athens
- Investment Risk/Asset Management function in NY
- Portfolio analytics, risk appetite/limits monitoring, and portfolio research function
- Recovery management/restructuring function for distressed situations

Name	Title	Location
Christopher Nutt	Christopher Nutt Director Portfolio Management & Restructuring	
Naveen Malhotra Assoc. Director Portfolio Management & Servicing		NY
Mallika Bendre	Sr. Assoc Portfolio Management	NY
Arnold Tabaku	Sr. Assoc Portfolio Analytics	NY
Antonis Mouzakis	Operations Manager - Team Lead	Athens
Hercules Tzinos	Portfolio Servicing Officer	Athens
Katerina Zarkadoula	Portfolio Servicing Officer	Athens

Portfolio Management Group			
Investment Risk Management	Portfolio Management & Analytics		
Investment Risk/Asset Management	Transaction Management & Servicing		
Restructuring	Portfolio Analytics & Research		





# Yieldstreet Prism Fund



#### **Overview of the Yieldstreet Prism Fund**

#### **Investment Thesis**

Diversified Portfolio\*

Diversified investments made across 5+ asset classes including Real Estate, Art, Commercial & Consumer Credit, Legal and Corporates

Reduced Market Volatility

Investing in private markets, which reduces impact of market volatility and of potential recession

Secured nvestments

Return profile backed by investments made in highly secured opportunities. 69% of portfolio is invested in debt collateralized by hard assets and 62% is secured by first lien loan

Track Record

2+ year track record with over \$100M+ in AUM

#### **Access to Diversified Alts Fund**

- Access to diversified\* income generating alternatives fund
- Investments available at low minimums (\$500)
- Quarterly liquidity available\*\*
- Open for Non-accredited investors
- Simplicity of 1099 tax reporting

<sup>\*\*</sup> The Fund intends to offer to repurchase shares from investors at the discretion of the Funds board of directors and depending upon the performance of the Fund. The Fund will limit the number of shares to be repurchase in any calendar year to 20% of the weighted average number of shares outstanding in the prior calendar year or 5% in cash.



<sup>\*</sup> The Yieldstreet Prism Fund is a non-diversified closed-end fund for purposes of the Investment Company Act of 1940, as amended ("40 Act"), and is therefore not a 40 Act "diversified" product.

# **Yieldstreet Prism Fund**

The Prism Fund is designed to take advantage of the potential benefits of alternative asset classes with a focus on income and diversification with a single allocation.

Target Distribution Rate	8.0%	Distribution	Quarterly
Annual Management Fee*	1.0%	Liquidity	Quarterly
Maximum Admin Expenses*	0.5%	Fund Leverage	None
CUSIP	98585H109	Minimum Investment Amount	\$500
Structure	40 Act Fund	Tax Reporting	1099

<sup>\*</sup> Only charged on the Fund's net assets, excluding cash and cash-equivalents

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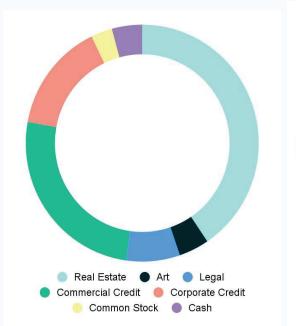
Reflects the annualized distribution rate that is calculated by taking the most recent quarterly distribution approved by the Fund's Board of Directors and dividing it by prior quarter-end NAV and annualizing it. The Fund's distribution may exceed its earnings. Therefore, a portion of the Fund's distribution may be a return of the money you originally invested and represent a return of capital to you for tax purposes.

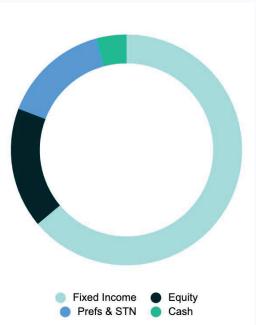


# A Closer Look...

#### **Yieldstreet Prism Fund Asset Allocation**

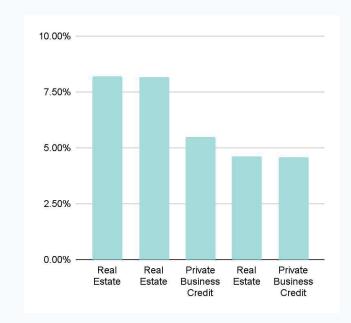
As of Mar 31, 2022





## **Top 5 Holdings**

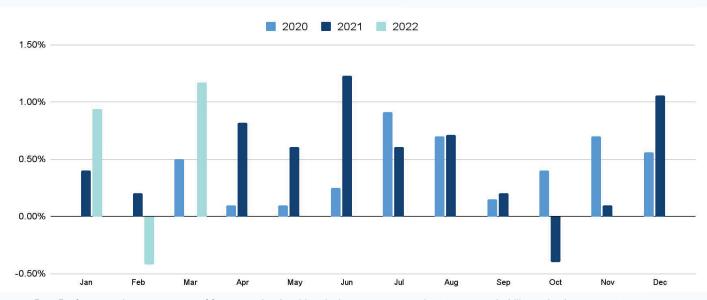
As of Mar 31, 2022





## Yieldstreet Prism Fund Historical Performance Data

#### As of March 31st 2022



Annualized IRR Since Inception\*,\*\*:

6.76%

1 Year:

6.13%

January - March 2022: 1.69%

January - December 2021:

5.66%

March\*\* - **December 2020**: 4.45%

Past Performance is no guarantee of future results. Any historical returns, expected returns, or probability projections may not
reflect actual future performance. All securities involve risk and may result in significant losses.

<sup>\*</sup> For illustrative purposes only. All figures represent past performance and are not indicative of future results. No investment strategy can guarantee performance results. Annualized IRR are based on changes in NAV. Returns reflect the deduction of all Fund expenses, including management fees, operating expenses, and other Fund expenses. Annualized IRR assumes the reinvestment of all distributions.

\*\* Fund's inception date is March 9, 2020.



# **Appendix**



# **Yieldstreet Prism Fund**

## **Board of Directors**

Name	Positions(s) Held with Company	Term & Length of Time Served	Principal Occupation(s) During Past 5 Years	Directorships Held by Director During Past 5 Years
Michael Weisz	President and Chief Investment Officer, YieldStreet Management, LLC and Director	Director since October 2019	Since 2015, Mr. Weisz has served as President and Chief Investment Officer of our Adviser and as the President of YieldStreet. Since 2013, Mr. Weisz has served as Chief Investment Officer of Soli Capital, a specialty finance lender and investor with an affinity to litigation finance	N/A
Milind Mehere	Chief Executive Officer, Yieldstreet Management, LLC and Director	Director since October 2018	Since 2015, Mr. Mehere has served as Chief Executive Officer of our Adviser and YieldStreet. From 2006-2014, Mr. Mehere worked at Yodle, an online marketing company, as General Manager of Canada, Vice President of Business Development & Channel Sales and Vice President of Client Management & Operations	N/A
John C. Siciliano	Director and Chairman of the Board	Director since October 2019	Chairman at Avondale Strategies, LLC since May 2019; Senior Managing Director and Global Strategy Leader, Asset and Wealth Management at PricewaterhouseCoopers, LLP from September 2012 until May 2019	Board Member at Sabre Corp. since April 2019; Chair of the Compensation Committee, Member of the Nominating and Governance Committee, and Member, Executive Committee at Sabre Corp.; Trustee and Audit Committee Chair at Pacific Global ETFs, a Pacific Life Company, from 2018 to 2021.
William M. Riegel	Independent Director	Director since October 2019	Chief Investment Officer and Senior Managing Director at TIAA Asset Management from June 2013 until April 2017	N/A
James A. Jessee Director)	Independent Director	Director since October 2019	President at MFS Fund Distributors, Inc. from October 2004 until December 2017	Board Member of Waddell & Reed Financial, Inc. (WDR0 from July 2019 - April 2021. Independent trustee for the SSGA Select Sector SPDR Trust since November 2021.



# **Real Estate**

# **Investment Strategy**

**Bridge Loans:** Yieldstreet provides our Commercial Real Estate investment partners with interim bridge funding solutions across the capital structure.

Target Yield: 7.5%+Loan size: \$3M-\$18MTerm: Up to 60 months

• Max LTV: 65%-80%

**Property Types:** Office, Industrial, Multi-Family, select land, select retail & select hotel (no healthcare, self-storage, limited construction)

**CRE Equity:** Yieldstreet participates in equity investments of commercial real estate.

• Target Yield: 14%+ (typically high teens)

Ticket size: \$4M-22M

Property Types: Select Office, Industrial, Multi-Family, select retail & select hotel

**Single Family Rental / Build For Rent:** Yieldstreet participates in equity investments of Single family houses and rents them out to earn yield.

 Target Yield: SFR: (6.5% unlevered; 13% levered) / BFR: (7.5% unlevered for CofO, 9% for development)

Ticket size: SFR: (\$5M - \$20M) / BFR: (\$7M - \$20M)

Mitchell Rosen is a Managing Director and Head of Real Estate at Yieldstreet. Mitch brings over 20 years of institutional CRE experience with him (Brigade Capital, Marathon Asset Management, Capital Trust, JP Morgan) and manages a portfolio of ~\$900M+ at Yieldstreet.



- + \$900M+ capital committed to date
- + 100+ transactions
- + \$10M average offering size
- ~\$440M+ Current Portfolio



# **Art Finance**

# **Investment Strategy**

**Yieldstreet x Athena Art Finance** is a solutions-oriented partner, offering asset based lending secured solely by blue-chip art collections. Art financing can be an important tool to generate liquidity and maximize returns within a broader financial plan. Athena works closely with high net worth individuals and their fiduciaries to structure bespoke financing solutions. We have originated more than \$600 million in art-backed loans to date. Our strong record and reputation is a result of our discretion, financial aptitude,, and dedication to client service.

Target Yield: 6%+

Loan size: \$2M - \$50M

LTV: 55%+

 Asset types: Liquid segment of the art market - paintings and sculptures executed by top 500 blue chip artists (data driven)

• Security: First priority perfected security interests

• **Diversified Pool:** Minimum of 2 pieces of collateral

Rebecca Fine is the Managing Director of Athena Art Finance. She has over 25 years of experience in the art market and art finance. She was then a partner at an art law boutique where she represented some of the world's most prominent art collectors, dealers, museums, art funds and foundations.



- \$475M+ capital committed to date
- + \$13M average offering size
- + ~\$130M+ Current Portfolio



# Legal Finance

# Investment Strategy

Yieldstreet has been a trailblazer in the industry having funded over \$280M of legal finance transaction volume since inception. We have played a key role in unlocking value from legal claims, settlements, judgements, and awards and fee receivables for commercial entities and law firms, and providing attractive yields to investors.

Target Yield: 10%+

• Transaction Size: \$5M-\$40M

• **Term:** Up to 72 months

Geography: Primarily U.S., selectively international

 Transaction Types: Law firm financing, pre and post settlement financing Michael Weisz is the Founder and President of Yieldstreet. Michael brings with him over 10 years of investment experience and Legal Finance experience. Michael currently manages a ~\$135M+ portfolio.



- \$400M+ capital committed to date
- + 80+ transactions
- \$5M average offering size
- \* ~\$135M+ Current Portfolio



# **Private Business Credit**

# **Investment Strategy**

Commercial Loans: Yieldstreet provides our partners with loans across factoring, supply chain financing, and equipment financing.

• Target Yield: 7.5%+

 Transaction Types: Direct lending, First Out, Pari Passu and Last Out Participations, Performing Asset Purchases, Supply Chain Financing

Transaction Size: \$10M-50M

• **Term:** 4 - 60 months

**Consumer Loans:** Yieldstreet participates in consumer installment loans, secured and unsecured.

• Target Yield: 8%+

Transaction Size: \$10M-20M

Term: 12-60 months

Barbara Anderson joined Yieldstreet in 2020 after co-founding and serving as the Chief Operating Officer at i2B Capital. Barbara brings more than 30 years of asset-based loan underwriting, management, and restructuring expertise to Yieldstreet Private Business Credit. Prior to founding i2B Capital, Barbara was Executive Managing Director at VION Receivable Investments. Barbara is a graduate of Colgate University after which she completed the National Westminster Bank USA, 18-month, Commercial Loan Officer Development Program. Barbara was also recently recognized in the ABF Journal as one of the top 25 women in Asset Based lending, and SFFnet.

- + \$500M+ capital committed to date
- + 80+ transactions
- + \$8M+ average offering size
- † \$150M+ Current Portfolio



# **Third Party Funds**

# **Investment Strategy**

**Private Equity / Venture Capital:** Focus on growth and buyout PE, early stage to growth VC, crypto VC, and secondaries across PE & VC

• Target Net Returns: 15%+

• **Terms:** 5-10+ years

Draw Schedule: 3-5 years

Private Credit: Focus on special situation financing, distressed and CLOs

• Target Net Returns: 10%+

• **Terms:** 2-5+ years

• Draw Schedule: 2-3 years

Niche Strategies: Focus on dislocation, opportunistic, and ESG strategies

Target Net Returns: 15%+

Terms: 3-10 years

Draw Schedule: ~3 years

Jay Nayak is a Director and Head of Third Party Funds at Yieldstreet. Jay brings 15 years of private markets experience and has worked with institutional investors to commit and deploy over \$10 billion across various private equity, private credit, real estate and real assets strategies, globally.



#### **Stats**

- \$160M+ TPF subscriptions in 2021
- + \$500M(e) TPF subscriptions in 2022

## **Illustrative partners**













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Investors should carefully consider the investment objectives, risks, charges and expenses of the YieldStreet Prism Fund before investing. The prospectus for the YieldStreet Prism Fund contains this and other information about the Fund and can be obtained by emailing <a href="mailto:investments@yieldstreetprismfund.com">investments@yieldstreetprismfund.com</a> or by referring to <a href="mailto:www.yieldstreetprismfund.com">www.yieldstreetprismfund.com</a>. The prospectus should be read carefully before investing in the Fund.

Investments in the Fund are not bank deposits (and thus not insured by the FDIC or by any other federal governmental agency) and are not guaranteed by Yieldstreet or any other party.

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